

**Vendor's Offer**  
Form 201-B (RFP)  
"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>Arizona Truck &amp; Coach LLC</u>		
Company Mailing Address: <u>PO Box 3248</u>		
City: <u>Chandler</u>	State: <u>Arizona</u>	Zip: <u>85244</u>
Contact Person: <u>Loretta Walker</u>	Title: <u>Vice President</u>	
Phone No.: <u>480-898-9606</u>	FAX: <u>480-898-1199</u>	E-mail: <u>Lo@aztruckpaint.com</u>
<b><u>Company Tax Information:</u></b>		
Arizona Transaction Privilege (Sales) Tax No.: <u>137047</u> or		
Arizona Use Tax No.: <u>137047</u>		
Federal I.D. No.: <u>274445996</u>		
City & State Where Sales Tax is Paid: <u>Chandler</u> , <u>Arizona</u>		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____		

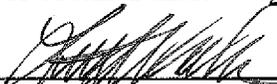
**THIS PROPOSAL IS OFFERED BY**

Name of Authorized Individual (TYPE OR PRINT IN INK) Loretta Walker

Title of Authorized Individual (TYPE OR PRINT IN INK) Vice President

**REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)**

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

LW   
\_\_\_\_\_  
Signature of Authorized Offeror

February 20, 2013  
Date

(H:/RFP 3-2008)

## Proposal Questionnaire

"Return this Section with your Response"

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award. The

City of Tempe may consider other information, whether or not specifically provided by the bidder, in response to this RFP.

1. Provide the address of the facility that will perform work for the City of Tempe.

Arizona Truck & Coach LLC  
400 East Ray Road Bldg. B  
Chandler, AZ 85225

2. Describe your company and its history – include years in business. **1990 to 2013 a BBB accredited business A+**

In 1990 Commercial Painting (CPI) was started in Mesa as a Partnership. July of 1995 CPI became an Arizona C Corporation and offered industrial painting services on location and Truck & Coach painting at its shop in Mesa. In 2004 CPI moved to its current location in the City of Chandler. The majority of work transitioned to "In house" and the company operated with the Trade Name, Arizona Truck & Coach Painting, and in 2011 became an LLC. The services offered are the same today; Body work, paint for collision damage or restoration, and repairs for all vehicles including, semi-trucks, RV's, buses, horse trailers, fleet trucks, and often specializing in larger pieces of equipment such as heavy lifting cranes and raw steel used for building high-rise structures. AZTC's facility is located within I-2 industrial zoning with over 2 acres of secured video monitored asphalt parking and staging area. We have a large 64-foot drive through paint booth with 8000 square feet of indoor prep area. Arizona Truck & Coach LLC has served Arizona for over 23 years, providing quality and expert painting. "Nothing to Big OR Small, We Paint It All", is our motto, and this can-do spirit has kept Arizona Truck & Coach flexible and able to serve its diverse range of today's customers now and for the future.

3. Please provide contact information for the primary account representative and a backup contact for the City of Tempe.

Name	Phone	Cell Phone	E-Mail
Loretta Walker	480-898-9606	480-223-7545	Lo@aztruckpaint.com
Robert Walker	480-898-9606	480-223-7550	Robert@aztruckpaint.com

4. Please provide certification information for technicians and managers employed by your firm.

Provided the following information:

Job description	Quantity employed by your firm
Painters	2 50 years combined experience
ICRA/ASE certified paint technicians	*1 cert in progress
Bodywork Technicians	2 62 years combined experience
ICRA/ASE certified body technicians	*1 cert in progress
ASE certified frame and suspension technicians	1
Upholsters	1
Others – Specify below: <b>Certified Sherwin Williams</b>	<b>Commercial Fleet Refinisher</b>
Fiberglass repair expert	1 25 years experience
Sand blasting specialist	2
Welder; all materials-steel, aluminum, plastic	1
Custom Graphics designer; Paint and Vinyl	1

5. What brands of paint do you utilize?

Sherwin Williams, Dupont, PPG, and any specialty paint required, we color match, research custom applications for unusual situations and provide product consultation specific to customer needs. We are a Certified Sherwin Williams Commercial Fleet Refinisher

6. Is your facility ADEQ compliant? Yes

Yes  No

7. Is your firm insured for vehicle transport?

Yes  No

8. What warranties do you offer for your parts, products, services and workmanship? Please describe each warranty separately and in detail. **Arizona Truck & Coach LLC will honor the complete warranty as per your request on page 16 No. 42. We support and honor Manufacturer's warranties on all items and repairs stated on repair invoice.**

**PARTS= Manufacturer's warranty honored on all parts stated on repair invoice.**

**PRODUCTS= Manufacturer's warranty honored on all products stated on repair invoice.**

**SERVICES and WORKMANSHIP= All repairs stated on invoice are to be free from defects for 5 years**

9. Do you agree to the Terms and Conditions of this RFP?

Yes  No

If No, **explain** below:

10. Can you provide quotes and invoices that itemize required work and display time each required labor rate and cost of materials and supplies.

Yes  No

Provide a copy of a quote and invoice with your submission

**ATTACHED**

11. List three (3) governmental or large corporate references for which you have provided similar services.

Firm or Organization	Contact Name	Phone Number
Paradise Valley School District (5 year contract)	Joe Sigona, Director of Maintenance	602-449-2254
City of Tempe Shuttle Service	Eddie Amezcuita, Maintenance Manager	623-606-4669
Crain Rental Services, Tempe	Ed Hass, Owner	480-893-0081

City of Tempe, Veolia Transit Buses RFP10-057 RC Noderer 480-350-8893 or Michael Green 480-350-8661

City of Chandler Fire Department Robert Boddy, Fire Support Supervisor 480-782-2023

**PLEASE SEE REFERENCES INCLUDED IN THIS PACKET**

## Pricing Section

“Return this Section with your Response”

Pricing must be inclusive of all costs including, but not limited to, paint and supplies, labor, hazardous materials fees, pick-up and delivery of vehicle, shop supplies, etc..

The City will not pay fuel surcharges or any cost beyond those stated below.

Labor		Rate (per hour)	Billing increment (1/4 hr, 1/2 hr, full hour)
	Body Work	\$41.00 per hr	1/4
	Paint Work	\$41.00 per hr	1/4
	Mechanical repairs	\$41.00 per hr	1/4
	Installation of decals	\$41.00 per hr	1/4
	Glass Repair	\$Sublet cost +10%	
	Electrical and lighting repair	\$41.00 per hr	1/4
	Frame and suspension work	\$Sublet cost +10%	
	Other labor – provide description and rates below:	Rate (per hour)	Billing increment (1/4 hr, 1/2 hr, full hour)
	Fiberglass Repair	\$75.00 per hr	1/4
	Sand Blasting	\$75.00 per hr	1/4
	Tow vehicle under 1 Ton unloaded	\$91.00	One way
	Welding	\$75.00 per hr	1/4
	Custom graphics paint or vinyl signage design	\$41.00 per hr	1/4
	Upholster	\$Sublet cost +10%	
		\$	
<b>Paint and Supplies</b>		<b>Cost</b>	
	Base Coat	\$24.00 per paint labor hr	1/4
	Clear Coat	\$24.00 per paint labor hr	1/4
	One Step	\$24.00 per paint labor hr	1/4
	Miscellaneous – provide description and cost below:	Cost	
	Car Cover charges	\$included	
	Hazardous waste charges	\$included	
	Shop Supplies	\$included	
		\$	
		\$	
		\$	
		\$	
<b>Economy whole vehicle paint job</b>		<b>Cost</b>	
	<b>Base – Clear Coat Paint Job</b>		
	Compact	\$ 620.00	
	Intermediate	\$ 750.00	
	SUV	\$1050.00	
	Pick-up	\$1050.00	
	<b>One Stage Paint Job</b>		
	Compact	\$500.00	
	Intermediate	\$600.00	
	SUV	\$850.00	
	Pick-up	\$850.00	

Miscellaneous Charges		Cost			
Alignment – 2 wheel		\$64.95			
Alignment – 4 wheel		\$74.95			
Other Charges – Provide description and rate:					
DETAIL VEHICLE		Compact	Intermediate	SUV	Pick-up
	Interior	\$10.00	\$15.00	\$20.00	\$15.00
	Exterior	\$15.00	\$20.00	\$25.00	\$20.00
	Motor	\$10.00	\$15.00	\$20.00	\$15.00
	Complete	\$30.00	\$45.00	\$60.00	\$45.00
		\$			
		\$			
Parts & Supplies		Percentage		Mark-up or Discount	
Parts Mark up or discount offered. List specific brands/lines below and include applicable mark-up or discount offered:					
ALL replacement parts		Cost + 15%			
Fabricated parts materials		Cost + 15%			
Freight		Cost no markup%			
Sublet		Cost + 10%			
		%			

\* Applicable Tax 8.8 % Chandler AND Arizona sales taxes combined

\* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of .02 % 20 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

# Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>Desert Edge Auto Body LLC</u>		
Company Mailing Address: <u>6602 W. Myrtle Ave.</u>		
City: <u>Glendale</u>	State: <u>Az</u>	Zip: <u>85301</u>
Contact Person: <u>Sherri Lowe</u>	Title: <u>Owner</u>	
Phone No.: <u>623-584-3409</u>	FAX: <u>623-878-2390</u>	E-mail: <u>desertedgeab@msn.com</u>
<u>Company Tax Information:</u>		
Arizona Transaction Privilege (Sales) Tax No.: <u>20155569</u> or		
Arizona Use Tax No.: _____		
Federal I.D. No.: <u>14-1988717</u>		
City & State Where Sales Tax is Paid: <u>Glendale</u> , <u>Az</u>		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____		

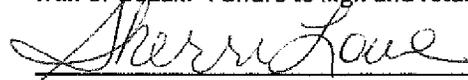
## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Sherri Lowe

Title of Authorized Individual (TYPE OR PRINT IN INK) Owner

### REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
Signature of Authorized Offeror

2-25-13  
Date

(H./RFP 3-2008)

**Proposal Questionnaire**  
**"Return this Section with your Response"**

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

The City of Tempe may consider other information, whether or not specifically provided by the bidder, in response to this RFP.

1. Provide the address of the facility that will perform work for the City of Tempe.

6602 W. Myrtle Ave.  
 Glendale, AZ 85301

2. Describe your company and its history – include years in business. Business started In Feb. 2007. We are a certified small business (attachmnt). Owner #2 has been an I-CAR certified tech since 1989. We do not partlcipate In DRP programs but Instead concentrate on municipal repalrs. We currently do collslon/paint for 6 municlpals and 3 school dlstrcts. We have built a large customer base with most of our work other than fleet repairs from customer referrals and repeat business. We make training a top priority so that we are up to date on new technologies and repair methods. We prlde ourselves on our strlntgent quality control checks and efficient cycle times.
3. Please provide contact information for the primary account representative and a backup contact for the City of Tempe.

Name	Phone	Cell Phone	E-Mail
Sherrl Lowe	623-584-3409	623-302-3268	desertedgeab@msn.com
Rick Clark	623-584-3409	623-826-8179	desertedgeab@msn.com

4. Please provide certification information for technicians and managers employed by your firm.

Provided the following information:

Job description	Quantity employed by your firm
Painters	2
ICRA/ASE certified paint technicians	1
Bodywork Technicians	4
ICRA/ASE certified body technicians	4
ASE certified frame and suspension technicians	3
Upholsters	0
Others – Specify below:	
I-CAR Gold Class Facility	1
MACS Certification	1
Sherwin Williams Trained/Certified Painters	2

5. What brands of paint do you utilize?

Sherwin Williams AWX Waterbourne Base/Clear (2-Stage)

Sherwin Williams Single Stage Urethane

6. Is your facility ADEQ compliant?

Yes  No

7. Is your firm insured for vehicle transport?

Yes  No

8. What warranties do you offer for your parts, products, services and workmanship? Please describe each warranty separately and in detail.

Limited Lifetime warranty (see attached document)

9. Do you agree to the Terms and Conditions of this RFP?

Yes  No

If No, explain below:

10. Can you provide quotes and invoices that itemize required work and display time each required labor rate and cost of materials and supplies.

Yes  No

Provide a copy of a quote and invoice with your submission

11. List three (3) governmental or large corporate references for which you have provided similar services.

Firm or Organization	Contact Name	Phone Number
City of Surprise	Danny Ontiveros	623-222-6320
City of Peoria	Herman Koebergen	623-773-7460
City of Phoenix	Gary Hyde	602-262-1607



Miscellaneous Charges		Cost	
Alignment – 2 wheel		\$ 59.00	
Alignment – 4 wheel		\$ 69.00	
Other Charges – Provide description and rate:			
Spray-In Bedliner		\$ 300.00	In House
Glass Replacement / Windshields		\$ Cost + 15%	Sublet
		\$	
		\$	
		\$	
		\$	
		\$	
Parts & Supplies		Percentage	Mark-up or Discount
Parts Mark up or discount offered. List specific brands/lines below and include applicable mark-up or discount offered:			
Chevrolet/Ford/Dodge		List Less 15% %	OEM
Foreign		List Less 10% %	OEM
Aftermarket		List Less 15% %	Keystone
Used/LKQ		Cost + 20% %	
		%	

\* Applicable Tax 10.2 %

\* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of 2 % 10 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

#### Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

**Vendor's Offer**  
Form 201-B (RFP)  
"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>Auto Body Specialists Inc.</u>	
Company Mailing Address: <u>253 South Westwood</u>	
City: <u>Mesa</u>	State: <u>Arizona</u> Zip: <u>85210</u>
Contact Person: <u>Lee Spack</u>	Title: <u>Owner</u>
Phone No.: <u>480-964-0087</u> FAX: <u>480-969-1619</u> E-mail: <u>leespack11@yahoo.com</u>	
<b>Company Tax Information:</b>	
Arizona Transaction Privilege (Sales) Tax No.: <u>07440361</u> or	
Arizona Use Tax No.: _____	
Federal I.D. No.: <u>86-0809009</u>	
City & State Where Sales Tax is Paid: <u>Mesa, AZ</u>	
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____	

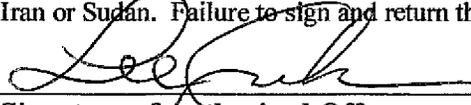
**THIS PROPOSAL IS OFFERED BY**

Name of Authorized Individual (TYPE OR PRINT IN INK) Lee Spack

Title of Authorized Individual (TYPE OR PRINT IN INK) Owner

**REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)**

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
\_\_\_\_\_  
Signature of Authorized Offeror

2-19-13  
\_\_\_\_\_  
Date

(H/RFP 3-2008)

**Proposal Questionnaire**  
**"Return this Section with your Response"**

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

The City of Tempe may consider other information, whether or not specifically provided by the bidder, in response to this RFP.

1. Provide the address of the facility that will perform work for the City of Tempe.

Auto Body Specialists Inc  
 253 S. Westwood  
 Mesa, Az. 85210

2. Describe your company and its history – include years in business.

We are a full Service Collision Center that is capable of meeting all of your light and heavy duty vehicles needs. We have done fleet work for: City of Phoenix, City of Tempe, SRP, FORNS, DHL, Papa Johns and Servpro. We take pride in all we do, Quality is our Trademark. We have been in business for 21 years.

3. Please provide contact information for the primary account representative and a backup contact for the City of Tempe.

Name	Phone	Cell Phone	E-Mail
Lee Spack	480-964-0087	480-203-7801	leespack1@yahoo.com
Bob Millan		480-529-5614	

4. Please provide certification information for technicians and managers employed by your firm.

Provided the following information:

Job description	Quantity employed by your firm
Painters	2
ICRA/ASE certified paint technicians	1
Bodywork Technicians	3
ICRA/ASE certified body technicians	2
ASE certified frame and suspension technicians	1
Upholsters	1
Others – Specify below:	
Glass Installer	1

5. What brands of paint do you utilize?

Dupont

6. Is your facility ADEQ compliant?

Yes  No

7. Is your firm insured for vehicle transport?

Yes  No

8. What warranties do you offer for your parts, products, services and workmanship? Please describe each warranty separately and in detail.

Parts: As Per factory warranties.  
Products: As Per manufacturers warranties.  
Services and workmanship - 5 year warranty.

9. Do you agree to the Terms and Conditions of this RFP?

Yes  No

If No, explain below:

10. Can you provide quotes and invoices that itemize required work and display time each required labor rate and cost of materials and supplies.

Yes  No

Provide a copy of a quote and invoice with your submission

11. List three (3) governmental or large corporate references for which you have provided similar services.

Firm or Organization	Contact Name	Phone Number
City of Tempe	Kevin Devery	(480) 350-8088
S.R.P.	Dean Hodgen	(602) 236-3502
ALL TOWN Auto Fortis DHL	Ken Marcy	(480) 967-6606



Miscellaneous Charges		Cost	
	Alignment – 2 wheel	\$ 30.00	
	Alignment – 4 wheel	\$ 55.00	
Other Charges – Provide description and rate:			
	Hazardous Waste disposal	\$ 5.00	per vehicle
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
Parts & Supplies		Percentage	Mark-up or Discount
Parts Mark up or discount offered. List specific brands/lines below and include applicable mark-up or discount offered:			
	General Motors (GM)	20 %	Discount
	Ford	20 %	Discount
	Dodge	20 %	Discount
	After-market	10 %	Discount
	Salvage	10 %	Discount

\* Applicable Tax 9.05 %

\* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of \_\_\_ % \_\_\_ days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

**Vendor's Offer**  
Form 201-B (RFP)  
"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>All Pro Fleet Painting</u>	
Company Mailing Address: <u>6502 W. Myrtle Ave</u>	
City: <u>Glendale</u>	State: <u>Arizona</u> Zip: <u>85301</u>
Contact Person: <u>Ryan Simmons</u>	Title: <u>Manager</u>
Phone No.: <u>623-847-5555</u> FAX: <u>623-847-0137</u> E-mail: <u>Ryan@allprofleetpainting.com</u>	
<u>Company Tax Information:</u>	
Arizona Transaction Privilege (Sales) Tax No.: <u>20850728</u> or	
Arizona Use Tax No.: _____	
Federal I.D. No.: <u>86-0781684</u>	
City & State Where Sales Tax is Paid: <u>Glendale, Arizona</u>	
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____	

**THIS PROPOSAL IS OFFERED BY**

Name of Authorized Individual (TYPE OR PRINT IN INK) Ryan Simmons

Title of Authorized Individual (TYPE OR PRINT IN INK) Manager

**REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)**

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

Ryan Simmons  
Signature of Authorized Offeror

2-22-13  
Date

(H/RFP 3-2008)

**Proposal Questionnaire**  
**"Return this Section with your Response"**

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

The City of Tempe may consider other information, whether or not specifically provided by the bidder, in response to this RFP.

1. Provide the address of the facility that will perform work for the City of Tempe.

*6502 W. Myrtle Ave  
 Glendale, AZ 85301*

2. Describe your company and its history – include years in business.

*Collision Repair & Refinishing Facility for medium to heavy  
 duty trucks, tractors, trailers, equipment, etc.  
 We have been in business since July of 2012*

3. Please provide contact information for the primary account representative and a backup contact for the City of Tempe.

Name	Phone	Cell Phone	E-Mail
<i>Ryan Simmons</i>	<i>623-847-5555</i>	<i>602-684-1032</i>	<i>Ryan.AllproDirectPainting.com</i>
<i>Mike Hedderington</i>	<i>623-847-5555</i>	<i>623-640-2100</i>	<i>Mike.AllproDirectPainting.com</i>

4. Please provide certification information for technicians and managers employed by your firm.

Provided the following information:

Job description	Quantity employed by your firm
Painters	<i>2</i>
ICRA/ASE certified paint technicians	<i>0</i>
Bodywork Technicians	<i>5</i>
ICRA/ASE certified body technicians	<i>1</i>
ASE certified frame and suspension technicians	<i>0</i>
Upholsters	
Others – Specify below:	

5. What brands of paint do you utilize?

*Sherwin Williams*

6. Is your facility ADEQ compliant?

*Yes*

Yes  No

7. Is your firm insured for vehicle transport?

Yes  No

8. What warranties do you offer for your parts, products, services and workmanship? Please describe each warranty separately and in detail.

Parts - Manufacturer Warranty  
Service - Lifetime  
Workmanship - Lifetime  
Products - Manufacturer/Supplier Warranty

9. Do you agree to the Terms and Conditions of this RFP?

Yes  No

If No, explain below:

10. Can you provide quotes and invoices that itemize required work and display time each required labor rate and cost of materials and supplies.

Yes  No

Provide a copy of a quote and invoice with your submission

11. List three (3) governmental or large corporate references for which you have provided similar services.

Firm or Organization	Contact Name	Phone Number
Total Transit/Discount Cab	Paul Kiszczak	602-200-5501
City of Glendale	Albert Lebario Jr.	623-930-2630
Via Trailways	Kevin Griss	480-966-4940

## Pricing Section

"Return this Section with your Response"

Pricing must be inclusive of all costs including, but not limited to, paint and supplies, labor, hazardous materials fees, pick-up and delivery of vehicle, shop supplies, etc..

The City will not pay fuel surcharges or any cost beyond those stated below.

Labor		Rate (per hour)	Billing increment (1/4 hr, 1/2 hr, full hour)
Body Work		\$ 60	1/2 hr
Paint Work		\$ 60	1/2 hr
Mechanical repairs		\$ 70	1/2 hr
Installation of decals		\$ 60	1/2 hr
Glass Repair		\$ 60	1/2 hr
Electrical and lighting repair		\$ 70	1/2 hr
Frame and suspension work		\$ 70	1/2 hr
Other labor – provide description and rates below:	Rate (per hour)	Billing increment (1/4 hr, 1/2 hr, full hour)	
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
Paint and Supplies		Cost	
Base Coat		\$ 28/hr	
Clear Coat		\$ 28/hr	
One Step		\$ 28/hr	
Miscellaneous – provide description and cost below:	Cost		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
Economy whole vehicle paint job		Cost	
Base – Clear Coat Paint Job			
Compact		\$ 1500 <sup>00</sup>	
Intermediate		\$ 1800 <sup>00</sup>	
SUV		\$ 2500 <sup>00</sup>	
Pick-up		\$ 2100 <sup>00</sup>	
One Stage Paint Job			
Compact		\$ 1000 <sup>00</sup>	
Intermediate		\$ 1300 <sup>00</sup>	
SUV		\$ 2000 <sup>00</sup>	
Pick-up		\$ 1600 <sup>00</sup>	

Miscellaneous Charges		Cost	
	Alignment – 2 wheel	\$	5999
	Alignment – 4 wheel	\$	7992
	Other Charges – Provide description and rate:		
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
Parts & Supplies		Percentage	Mark-up or Discount
	Parts Mark up or discount offered. List specific brands/lines below and include applicable mark-up or discount offered:		
	Used Parts	25%	Mark-up
	Sublet Operations	25%	Mark-up
	New Factory Parts	5%	Discount
	New Aftermarket Parts	5%	Discount
		%	

\* Applicable Tax *10.2%*

\* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of \_\_\_ % \_\_\_ days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

# Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name:	MAACO COLLISION REPAIR & AUTO PAINTING		
Company Mailing Address:	1992 E. UNIVERSITY DR.		
City:	TEMPE	State:	AZ
		Zip:	85281
Contact Person:	JOHN DE BOER	Title:	OWNER
Phone No.:	480 829-6875	FAX:	480 829-8177
	E-mail: TEMPEMAACO@HOTMAIL.COM		
<u>Company Tax Information:</u>			
Arizona Transaction Privilege (Sales) Tax No.:	07394506		or
Arizona Use Tax No.:			
Federal I.D. No.:	26-0435886		
City & State Where Sales Tax is Paid:	TEMPE, AZ		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.:	114157		

## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) JOHN DE BOER

Title of Authorized Individual (TYPE OR PRINT IN INK) OWNER

## REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

John DeBoer  
Signature of Authorized Offeror

2/22/2013  
Date

(H:/RFP 3-2008)

## Proposal Questionnaire

"Return this Section with your Response"

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

The City of Tempe may consider other information, whether or not specifically provided by the bidder, in response to this RFP.

1. Provide the address of the facility that will perform work for the City of Tempe.

1992 E. UNIVERSITY DR  
Tempe, AZ 85281

2. Describe your company and its history – include years in business.

20 YEARS IN BUSINESS AT OUR MESA SHOP  
7 YEARS AT OUR TEMPE SHOP

3. Please provide contact information for the primary account representative and a backup contact for the City of Tempe.

Name	Phone	Cell Phone	E-Mail
CHRIS GETSAY	480 829-6875	480 584-2714	TEMPEMAACO@HOTMAIL.C
JOHN DEBOER	480 829-6875	N/A	TEMPEMAACO@HOTMAIL

4. Please provide certification information for technicians and managers employed by your firm.

Provided the following information:

Job description	Quantity employed by your firm
Painters	2
ICRA/ASE certified paint technicians	1
Bodywork Technicians	3
ICRA/ASE certified body technicians	2
ASE certified frame and suspension technicians	
Upholsters	
Others – Specify below:	
PAINTERS HELPERS	2
SANDER / PREPPERS	2
DETAILER	1
MANAGERS I CAR CERTIFIED	2

5. What brands of paint do you utilize?

Sherwin/Williams  
DuPont

6. Is your facility ADEQ compliant? YES

Yes  No

7. Is your firm insured for vehicle transport?

Yes  No

8. What warranties do you offer for your parts, products, services and workmanship? Please describe each warranty separately and in detail.

COMPLETE PAINT 1-5 YEARS  
COLLISION REPAIR - LIFETIME ON PAINT  
PARTS MANUFACTURER'S WARRANTY

9. Do you agree to the Terms and Conditions of this RFP?

Yes  No

If No, explain below:

10. Can you provide quotes and invoices that itemize required work and display time each required labor rate and cost of materials and supplies.

Yes  No

Provide a copy of a quote and invoice with your submission

11. List three (3) governmental or large corporate references for which you have provided similar services.

Firm or Organization	Contact Name	Phone Number
GSA	MARY HEMM	216 525-3870
DIRECT T.V.	ASHLEY SCHULTZ	602 677-5395
SUPER SHUTTLE	KEN BROOKS	602 232-4615

EXT.  
228



Miscellaneous Charges		Cost	
	Alignment – 2 wheel	\$	SUBLET PER ESTIMATE
	Alignment – 4 wheel	\$	" " "
	Other Charges – Provide description and rate:		
		\$	
	A/C RECHARGE	\$	SUBLET PER ESTIMATE
		\$	
		\$	
		\$	
		\$	
		\$	
Parts & Supplies		Percentage	Mark-up or Discount
	Parts Mark up or discount offered. List specific brands/lines below and include applicable mark-up or discount offered:		
	DOMESTIC	%	10% DISCOUNT
	IMPORTS	%	5% DISCOUNT
	LKR USED PARTS	25	%
		%	

\* Applicable Tax 9.3 %

\* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of \_\_\_ % \_\_\_ days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

#### Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

**Vendor's Offer**  
Form 201-B (RFP)  
"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>Caliber Bodyworks of Arizona, Inc.</u>		
Company Mailing Address: <u>401 E Corporate Drive Suite #150</u>		
City: <u>Lewisville</u>	State: <u>Texas</u>	Zip: <u>75057</u>
Contact Person: <u>Matt O'Neill</u>	Title: <u>Regional Manager</u>	
Phone No.: <u>702-419-0543</u>	FAX: <u>480-829-0380</u>	E-mail: <u>matt.oneill@calibercollison.com</u>
<b>Company Tax Information:</b>		
Arizona Transaction Privilege (Sales) Tax No.: <u>20760052</u> or		
Arizona Use Tax No.: _____		
Federal I.D. No.: <u>45-3234177</u>		
City & State Where Sales Tax is Paid: <u>Tempe</u> , <u>Arizona</u>		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: <u>203488</u>		

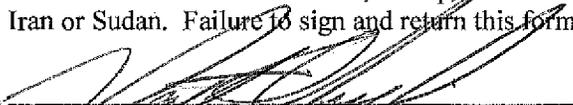
**THIS PROPOSAL IS OFFERED BY**

Name of Authorized Individual (TYPE OR PRINT IN INK) Matt O'Neill

Title of Authorized Individual (TYPE OR PRINT IN INK) Regional Manager

**REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)**

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
\_\_\_\_\_  
Signature of Authorized Offeror

2-28-13  
\_\_\_\_\_  
Date

(H/RFP 3-2008)

**Proposal Questionnaire**  
**“Return this Section with your Response”**

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

The City of Tempe may consider other information, whether or not specifically provided by the bidder, in response to this RFP.

1. Provide the address of the facility that will perform work for the City of Tempe.

Caliber Collision Tempe - Mesa  
 2025 E Rio Salado Pkwy  
 Tempe, AZ 85281

2. Describe your company and its history – include years in business.

Caliber Collision didn't get to be the nation's largest collision repair company by accident. It's taken an unyielding commitment to be the collision repair center of choice in every community we serve – a vision that began when our company was founded in 1997 and continues strong to this day. To achieve this, we're not just part of the collision repair industry. We lead it. Not only by setting new standards in customer service, but also by implementing cutting edge technology at every turn. This is how we've built a company with well over a hundred convenient, state-of-the-art repair centers, and growing. And why hundreds of thousands of people entrust their vehicles to us every year. So when you hand over your keys to us, you're taking the first step toward restoring the rhythm of your life -- guaranteed.

3. Please provide contact information for the primary account representative and a backup contact for the City of Tempe.

Name	Phone	Cell Phone	E-Mail
Luis Rios	480-829-8320	480-257-9517	luis.rios@calibercollision.com
Jose Luna	480-829-8320	480-257-9517	jose.luna@calibercollision.com

4. Please provide certification information for technicians and managers employed by your firm.

Provided the following information:

Job description	Quantity employed by your firm
Painters	1
ICRA/ASE certified paint technicians	1
Bodywork Technicians	3
ICRA/ASE certified body technicians	3
ASE certified frame and suspension technicians	1
Upholsters	0
Others – Specify below:	N/A

5. What brands of paint do you utilize?

Akzo Noble - Sikkens

6. Is your facility ADEQ compliant?

Yes  No

7. Is your firm insured for vehicle transport?

Yes  No

8. What warranties do you offer for your parts, products, services and workmanship? Please describe each warranty separately and in detail.

Parts - Manufacture's Warranty

Labor - Lifetime

9. Do you agree to the Terms and Conditions of this RFP?

Yes  No

If No, explain below:

10. Can you provide quotes and invoices that itemize required work and display time each required labor rate and cost of materials and supplies.

Yes  No

Provide a copy of a quote and invoice with your submission

11. List three (3) governmental or large corporate references for which you have provided similar services.

Firm or Organization	Contact Name	Phone Number
Walter Mercedes	Steve Kientle	951-688-3332
CEI	Mike Miller	877-234-2497
PHH Wheels	Bob Brown	800-477-2211 x 9744



Miscellaneous Charges		Cost	
	Alignment - 2 wheel	\$ 69.95	
	Alignment - 4 wheel	\$ 69.95	
Other Charges - Provide description and rate:			
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
Parts & Supplies		Percentage	Mark-up or Discount
Parts Mark up or discount offered. List specific brands/lines below and include applicable mark-up or discount offered:			
	OEM Parts	%	10% Discount
	LKQ	%	\$25 Mark - up
	A/M Parts	%	10% Discount
		%	
		%	

\* Applicable Tax 9.3 %

\* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of 0 %    days/or net thirty (30) days (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.