

**CITY OF TEMPE  
REQUEST FOR COUNCIL ACTION**

**Council Meeting Date: 06/11/2015  
Agenda Item: 5B13**

**ACTION:** Award a two-year contract with three, one-year renewal options to Somerset Contracting for the installation of landscaping and irrigation for right-of-way landscaping projects for the Public Works Department.

**FISCAL IMPACT:** Total cost of this contract will not exceed \$800,000 (\$400,000 per year) during the initial two-year contract period. Sufficient funds have been appropriated in the Street Improvement Capital Improvement Fund (CIP) cost center 5406149 (Right-of-Way Landscape Replacement) for the anticipated expenditures in the current fiscal year.

**RECOMMENDATION:** Award the contract.

**BACKGROUND INFORMATION:** (RFP #15-090) : (RFP #15-090) In June 2013, staff from Public Works presented to the Council a plan for reinvestment in the right-of-way landscape adjacent to arterial roadways in Tempe. The city currently has 6.2 +/- million square feet of city rights-of-way under operational control. This represents approximately 35% of Tempe medians and linear frontage along the city's arterial rights-of-way. To establish a method of determining the city's financial commitment going forward, staff as part of the initial study efforts evaluated the estimated cost of improvements and basic scope of work in three tiers: A (the highest design intent and visual impact), B (moderate design intent and standard visual impact), and C (lowest design intent and visual impact)

The City of Tempe issued a Request for Proposal (RFP) for the installation of various plants, trees, granite, and irrigation for City streets beautification projects. The following locations are identified for landscape improvements that will be initiated upon award of the contract:

- Elliot Road from I-10 to Rural Road
- McClintock Drive from Guadalupe Road to Elliot Road
- McClintock Drive from Southern Avenue to US 60
- Warner Road and I-10
- Curry Road and Miller Road

Additional locations will be included in this contract as they are identified.

Evaluation Process

Over 150 firms, most in the landscaping industry, were notified of this solicitation and two firms responded. The proposals were evaluated by a committee comprised of Public Works and Procurement personnel. The proposals were evaluated using the following criteria:

Criteria	Weight
Cost	30%
Experience and expertise of firm and assigned personnel, as well as any subcontractors to be utilized	20%
Methodology to perform scope of work and safety plan	20%
Timeline	15%
References	10%
Quality and completeness of response and acceptance of City's terms and conditions	5%

A price analysis of the proposals is presented in the following table:

Item	Description	Somerset Contracting	Artistic Land Management
<b>Group 1 – Plant Materials and Granite</b>			
1.	Cost to supply and plant a 1 gallon accent plant/shrub	\$14.56 ea.	\$19.00 ea.
2.	Cost to supply and plant a 5 gallon accent plant/shrub	\$23.40 ea.	\$36.00 ea.
3.	Cost to supply and plant a 1 gallon ground cover plant	\$13.21 ea.	\$12.00 ea.
4.	Cost to supply and plant a 24" box tree		
	Ghost Gum Eucalyptus	\$228.51 ea.	\$187.00 ea.
	Red Push Pistache	\$228.51 ea.	\$197.00 ea.
	Southern Live Oak	\$228.51 ea.	\$197.00 ea.
	Mulga Acacia	\$228.51 ea.	\$197.00 ea.
	Shoe String Acacia	\$228.51 ea.	\$177.00 ea.
5.	Cost to supply and plant a 15 gallon tree		
	Ghost Gum Eucalyptus	\$86.09 ea.	\$125.00 ea.
	Red Push Pistache	\$86.09 ea.	\$135.00 ea.
	Southern Live Oak	\$86.09 ea.	\$135.00 ea.
	Mulga Acacia	\$86.09 ea.	\$135.00 ea.
	Shoe String Acacia	\$86.09 ea.	\$115.00 ea.
6.	Cost to supply and plant a 36" box tree		
	Ghost Gum Eucalyptus	\$403.49 ea.	\$625.00 ea.
	Red Push Pistache	\$403.49 ea.	\$725.00 ea.
	Southern Live Oak	\$403.49 ea.	\$725.00 ea.
	Mulga Acacia	\$403.49 ea.	\$735.00 ea.
	Shoe String Acacia	\$403.49 ea.	\$610.00 ea.
7.	Cost to supply and spread 2" minimum decomposed granite	\$0.63/sq. ft.	\$0.7083/sq. ft.
8.	Cost to supply and spread ¼" decomposed granite	\$42.50/ton	\$85.00/ton
9.	Cost to apply treatment of pre-emergent	\$0.0081/sq. ft.	\$0.0035/sq. ft.
<b>Group 2 – Labor</b>			
1.	Hourly rate for Irrigation Technician	\$25.00	\$28.00
<b>Group 3 – Irrigation Parts</b>			
1.	Percent decrease off of list/catalog price for irrigation parts	20%	0%
		Ewing	Hunter & Rainbird

The above price matrix demonstrates that Somerset Contracting submitted the lowest overall pricing. Although Artistic Land Management submitted lower pricing on a few line items, Somerset Contracting offered the greatest overall value to the City.

The results of the committee's scoring are shown below:

Firm	Score
Somerset Contracting	925
Artistic Land Management, Inc.	785.8

**Recommendation**

It is the recommendation of the committee that a contract be awarded to Somerset Contracting who offered the lowest overall pricing.

**ATTACHMENTS:** Vendor RFP documents

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