

Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>West Coast Arborists, Inc.</u>
Company Mailing Address: <u>2200 E. Via Burton</u>
City: <u>Anaheim</u> State: <u>California</u> Zip: <u>92806</u>
Contact Person: <u>Victor Gonzalez</u> Title: <u>Vice President</u>
Phone No.: <u>(714) 991-1900</u> FAX: <u>(714) 991-1027</u> E-mail: <u>vgonzalez@wcainc.com</u>
<u>Company Tax Information:</u>
Arizona Transaction Privilege (Sales) Tax No.: <u>20428713-X</u> or
Arizona Use Tax No.: _____
Federal I.D. No.: <u>95-3250682</u>
City & State Where Sales Tax is Paid: <u>Anaheim</u> , <u>California</u>
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: <u>118684</u>

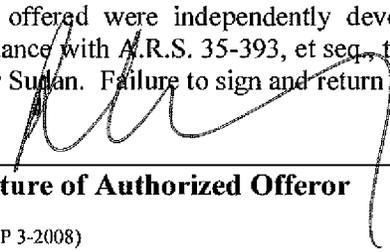
THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Patrick Mahoney

Title of Authorized Individual (TYPE OR PRINT IN INK) President

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.



Signature of Authorized Offeror

8/13/13

Date

(H:/RFP 3-2008)

Pricing Section

"Return this Section with your Response"

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	UNIT	Semi-Annual Trimming	Bi-Annual Feeding
Vendor shall bid a unit price per tree for semi-annual trimming and bi-annual feeding of trees.				
1.	Brachychiton populneus	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
2.	Bauhinia	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
3.	Acacia stenophylla	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
4.	Acacia smallii	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
5.	Carya illinoensis	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
6.	Cercidium microphyllum	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
7.	Citrus	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
8.	Eucalyptus	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
9.	Ficus nitida	Each	\$ <u>188.00</u>	\$ <u>10.00</u>
10.	Ficus elastica	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
11.	Fraxinus uhdei	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
12.	Grevillia robusta	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
13.	Heritage Oak	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
14.	Jarcaranda	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
15.	Mesquite	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
16.	Morus alba	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
17.	Olea europea	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
18.	Pinus	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
19.	Prosopis glandulosa	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
20.	Pyrus bradfordii	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
21.	Pyrus kawakamii	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
22.	Quercus virginiana	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
23.	Rhus lancea	Each	\$ <u>58.00</u>	\$ <u>10.00</u>

Pricing Section

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ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	UNIT	Semi-Annual Trimming	Bi-Annual Feeding
24.	Sissoo	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
25.	Thevicias	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
26.	Ulmus parvifolia	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
27.	Additional trees	Each	\$ <u>58.00</u>	\$ <u>10.00</u>
			Grand Total:	\$ <u>53,036.00</u>

* Applicable Tax 0 %

* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of 2 % 20 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.



PRICE SCHEDULE FOR ADDITIONAL SERVICES

City of Tempe – RFP#14-010 Tree Trimming Services (Excludes Palm Trees)

<u>Description</u>	<u>Unit</u>	<u>Unit Cost</u>
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YOUNG TREE TRAINING PRUNES	per tree	\$25.00
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We believe that tree care that is performed early will affect its shape, strength and life span. Our specialized Small Tree Care Crewleader is trained to perform the following:

- Selective structural pruning
- Removal of dead, interfering, split and/or broken limbs
- Pre-conditioning the water retention basin built around the tree
- Staking or re-staking, if needed
- Adjusting tree ties, if needed
- Adjusting Arbor-Gards

At no cost to the City, WCA agrees to monitor the moisture in the root ball and perform tree watering for 6 months.

TREE REMOVAL

City prepares list of trees to be removed, marks trees, notifies homeowners and submits lists to WCA. WCA calls U.S.A. and prepares internal work order. Crew removes tree and hauls all debris. Crew grinds stumps to a depth of 18 inches. All holes will be backfilled; as well as all debris cleaned up and hauled away during same day. Special projects that are difficult to access with equipment, or require the need for a crane or 95-foot tower would fall under Crew Rental rates.

Tree & stump removal under 30" dbh	per dbh inch	\$19.00
Tree & stump removal over 30" dbh	per dbh inch	\$28.00
Tree removal only under 30" dbh	per dbh inch	\$14.00
Tree removal only over 30" dbh	per dbh inch	\$23.00
 Stump removal only	 per diameter inch	 \$9.00
 Root Pruning	 per linear foot	 \$12.00
Root Pruning with 12" RB Installation	per linear foot	\$15.00
Root Pruning with 18" RB Installation	per linear foot	\$20.00



TREE PLANTING (includes tree, labor, stakes, and ties)

Planting includes the tree, root barrier (when required by specifications), stakes, ties, installation and a watering period. Planting lists should be compiled by the Inspector and submitted monthly or as needed. WCA will water the tree for a period of ninety (90) calendar days at no cost to the City.

15 gallon tree	per tree	\$125.00
24-inch box	per tree	\$275.00
36-inch box	per tree	\$855.00

TREE WATERING

per man hour	\$50.00
OR per day	\$400.00

The one-person crew will be equipped with a dedicated watering truck. Tasks will include watering, berm repair, small tree care, re-staking and re-tying if necessary.

CREW RENTAL

per man hour	\$50.00
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The crew and equipment can be modified to complete any type of miscellaneous tasks including special projects that may consist of extraordinary work such as hanging flags, changing light bulbs, or trimming specific trees requiring immediate attention prior to their scheduled trim. Crew rental will also be applied for pruning for crown reduction and crown restoration. Crew Rental can also be used when requiring specialty equipment (i.e., crane, 95-ft. tower, etc.)

EMERGENCY CREW RENTAL

per man hour	\$75.00
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WCA will respond to emergency calls on a 24-hour basis. Emergency work will begin on-site within two (2) hours from the time of notification from the City. The crew will do what is necessary to render the hazardous tree or tree-related condition safe.

SPECIALTY EQUIPMENT

- 30-ton crane	per hour	\$120.00
- 95-ft aerial tower	per hour	\$120.00

ARBORIST SERVICES & REPORT WRITING

hourly	\$120.00
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GPS TREE INVENTORY

per tree site	No cost
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Update tree inventory of areas to be worked on under this specific contract. These include trees listed on RFP#14-010 – Tree Trimming Services.

GPS TREE INVENTORY

per tree site	\$1.00
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Perform GPS tree inventory on other City-owned trees.

USE OF ARBORACCESS (AAOL)

lump sum	No Cost
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(Online Tree Inventory Management Software Program)