

## Vendors Offer

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>JPMorgan Chase Bank, NA</u>		
Company Mailing Address: <u>201 North Central Avenue</u>		
City: <u>Phoenix</u>	State: <u>AZ</u>	Zip: <u>85004</u>
Contact Person: <u>George McManus</u>		Title: <u>Senior Vice President</u>
Phone No.: <u>602-221-2179</u>	FAX: <u>602-221-1075</u>	Email: <u>George.w.mcmanus@chase.com</u>
Company Tax Information:		
Arizona Transaction Privilege (Sales) Tax No.: <u>07-531727-K</u>		or
Arizona Use Tax No.: <u>N/A</u>		
Federal I.D. No.: <u>13-4994650</u>		
City & State Where Sales Tax is Paid: <u>Phoenix</u> , <u>Arizona</u>		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: <u>N/A</u>		

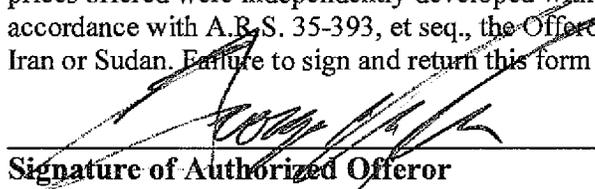
### THIS PROPOSAL IS OFFERED BY

Name of Authorized individual (TYPE OR PRINT IN INK) George McManus

Title of Authorized Individual (TYPE OF PRINT IN INK) Senior Vice President

### REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal offer will be considered nonresponsive and rejected.

  
Signature of Authorized Offeror

October 13, 2010

Date

Form 201-B (RFP)  
(H:/RFP 3-2008)

# J.P.Morgan

George W. McManus  
Senior Vice President  
tel (602) 221-2179  
fax (602) 221-1075

JPMorgan Chase Bank, N.A.  
Government Banking  
Mail Code AZ1-1180  
201 N. Central Avenue  
Phoenix, AZ 85004

February 28, 2011

Mr. Ted Stallings  
Procurement Officer  
**City of Tempe**  
20 E. Sixth Street - 2<sup>nd</sup> Floor  
Tempe, AZ 85281

REF: Lockbox Services (RFP #11-041) – *Best and Final Offer*

Dear Ted:

J.P. Morgan Chase Bank, N.A. is pleased to have this opportunity to submit our Best and Final offer to the cooperative Lockbox Services RFP issued on behalf of the Cities of Chandler and Tempe

**We're willing to amend our initial pricing on the Monthly Base fees for both Lockbox applications:**

	<u>Original Bid</u>	<u>Best &amp; Final Bid</u>
• Monthly Retail Lockbox Maintenance Fee:	\$200.00 per month	\$100.00 Per Month
• Monthly Wholesale Lockbox Maintenance Fee:	\$125.00 per month	\$100.00 Per Month

Additionally, if selected as the new Retail and Wholesale Lockbox Service provider for both the Cities of Tempe and Chandler, we'll provide each City with the following soft-dollar Credit Allowance:

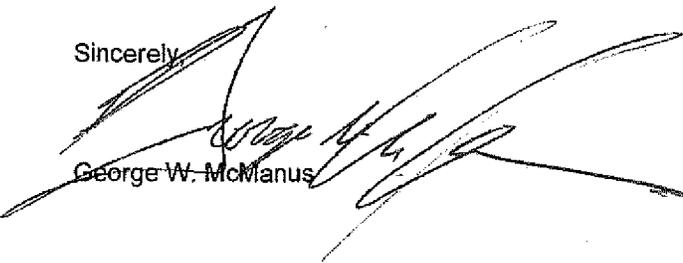
• One-Time Lockbox Transition Credit (City of Tempe)	\$10,000.00
• One-Time Lockbox Retention Credit (City of Chandler)	\$5,000.00

The aforementioned individual Credits will appear separately on each City's individual Chase Bank Account Analysis statement, on the first month of the new service contract.

**NOTE: All other pricing and terms contained in our original Proposal dated September 28, 2010 remain unchanged.**

Should you have any questions or require additional information, please give me a call.

Sincerely,

  
George W. McManus

**BEST AND FINAL RFP PRICE SHEET**

Fees in this proposal are guaranteed for 3 years.

All Quantities Are Estimated Only

<u>Utility Payments - City of Chandler</u>				
	<u>Qty</u>	<u>Unit of Measure</u>	<u>Unit Price</u>	<u>Extended Price</u>
Retail Lockbox/per lockbox fee/per month	12	Per Month	100.0000	\$1,200.00
1 Service Implementation/Intial Account Setup	1	Onetime	No Charge	
2 Post Office Box/Lock Box Rental	1	Annual	1,040.0000	\$1,040.00
3 Scannables Single Full Payments	201,600	Each	0.1450	\$29,232.00
4 Scannables Single Mutli Payments	37,800	Each	0.2000	\$7,560.00
5 Scannables Single Partial Payments	1	Each	0.1450	\$0.15
6 No Documents (check received, no documents)	630	Each	0.2500	\$157.50
7 Unprocessable	10,080	Each	0.2000	\$2,016.00
8 Correspondence	630	Each	0.2000	\$126.00
9 Correspondence on document stub	630	Each	0.2000	\$126.00
10 Outbound File Transmission (Per Day) - Bank	264	Each	-	\$0.00
11 Outbound File Transmission (Per Day) - City	12	Per Month	150.0000	\$1,800.00
12 Monthly Report - Transaction Summary Report	1	Each	-	\$0.00
<u>Utility Payments - City of Tempe</u>				
	<u>Qty</u>	<u>Unit of Measure</u>	<u>Unit Price</u>	<u>Extended Price</u>
Retail Lockbox/per lockbox fee/per month	12	Per Month	100.0000	\$1,200.00
13 Service Implementation/Intial Account Setup	1	Onetime	No Charge	
14 Post Office Box/Lock Box Rental	1	Annual	1,040.0000	\$1,040.00
15 Scannables Single Full Payments	252,000	Each	0.1450	\$36,540.00
16 Scannables Single Mutli Payments	47,250	Each	0.2000	\$9,450.00
17 Scannables Single Partial Payments	1	Each	0.1450	\$0.15
18 No Documents (check received, no documents)	787	Each	0.2500	\$196.75
19 Unprocessable	12,600	Each	0.2000	\$2,520.00
20 Correspondence	787	Each	0.2000	\$157.40
21 Correspondence on document stub	787	Each	0.2000	\$157.40
22 Outbound File Transmission (Per Day) - Bank	264	Each	-	\$0.00
23 Outbound File Transmission (Per Day) - City	12	Per Month	150.0000	\$1,800.00
24 Daily Report - Transaction Summary Report	264	Each	-	\$0.00
25 Couier Mail Prep (To be pickup by City of Tempe Contractor).	12	Per Month	25.0000	\$300.00
<u>Tax and License Payments - City of Tempe</u>				
	<u>Qty</u>	<u>Unit of Measure</u>	<u>Unit Price</u>	<u>Extended Price</u>
Wholesale Lockbox/per lockbox fee/per month	12	Per Month	100.0000	\$1,200.00
26 Service Implementation/Intial Account Setup	1	Onetime	No Charge	
27 Post Office Box/Lock Box Rental	1	Annual	1,040.0000	\$1,040.00
28 Scannables Single Full Payments	84,000	Each	0.3200	\$26,880.00
29 Scannables Single Mutli Payments	15,750	Each	0.3200	\$5,040.00
30 Scannables Single Partial Payments	1	Each	0.3200	\$0.32
31 No Documents (check received, no documents)	262	Each	0.4200	\$110.04
32 Unprocessable	4,200	Each	0.3500	\$1,470.00
33 Correspondence	262	Each	0.3000	\$78.60
34 Correspondence on document stub	262	Each	0.3000	\$78.60
35 Outbound File Transmission (Per Day) - Bank	264	Each	-	\$0.00
36 Outbound File Transmission (Per Day) - City	12	Per Month	150.0000	\$1,800.00
37 Daily Report - Transaction Summary Report	264	Each	-	\$0.00
38 Couier Mail Prep (To be pickup by City of Tempe Contractor).	12	Per Month	25.0000	\$300.00

<u>Alarms Payments - City of Tempe</u>		<u>Qty</u>	<u>Unit of Measure</u>	<u>Unit Price</u>	<u>Extended Price</u>
	Wholesale Lockbox/per lockbox fee/per month	12	Per Month	100.0000	\$1,200.00
39	Service Implementation/Initial Account Setup	1	Onetime	-	\$0.00
40	Post Office Box/Lock Box Rental	1	Annual	1,040.0000	\$1,040.00
41	Scannables Single Full Payments	2,000	Each	0.3200	\$640.00
42	Scannables Single Mutli Payments	375	Each	0.3200	\$120.00
43	Scannables Single Partial Payments	1	Each	0.3200	\$0.32
44	No Documents (check received, no documents)	100	Each	0.4200	\$42.00
45	Unprocessable	6	Each	0.3500	\$2.10
46	Correspondence	6	Each	0.3000	\$1.80
47	Correspondence on document stub	6	Each	0.3000	\$1.80
48	Outbound File Transmission (Per Day) - Bank	264	Each	-	\$0.00
49	Outbound File Transmission (Per Day) - City	12	Per Month	150.0000	\$1,800.00
50	Daily Report - Transaction Summary Report	264	Each	-	\$0.00
51	Couier Mail Prep (To be pickup by City of Tempe Contractor).	12	Per Month	25.0000	\$300.00
				<b>Total</b>	<b>\$138,564.92</b>