Vendor's Offer

"Return this Section with your Response"

Offeror must complete, sign and submit an original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response, and/or a materially incomplete response will be considered nonresponsive and rejected. Offeror is to type or legibly write in ink all information required below.

Company Name: Atlas Copco dba Mining, Rock, Excavation & Construction LLC

Company Purchase Order Mailing Address:

Street Address: 2040 W. Pinnacle Peak Rd

City, State, Zip: Phoenix, AZ 85027

Contact Person: Greg Ayers Phone Number: 623-780-0200

E-mail Address: Greg.ayers@us.atlascopco.com Cell Number: 623-258-2815

Remit To Information

Company Name (as it appears on invoice): Mining, Rock, Excavation & Construction LLC

Company Payment Remit To Address :

Street Address: P.O. Box 200948

City, State, Zip: Pittsburgh, PA 15251-0948

Company Tax Information

If a Tempe-based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____

Payment Options

Will your company accept the City's Master Card for payment? Yes [X] No [ ]

Will your company accept Payment via ACH (Automated Clearing House) for payment? Yes [X] No [ ]

THIS PROPOSAL IS OFFERED BY

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

Signature of Authorized Offeror

~~3-9-16~~ 3-23-16
Date

Greg Ayers
Print or Type Name of Authorized Individual

Sales Representative
Title of Authorized Individual

Specifications

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The desired minimum specifications for towable air compressors are outlined below. Any omission from these specifications shall not relieve the contractor from the responsibility of furnishing an operating system complete with all necessary components, accessories, controls, technical advice and supervision for efficient operations.

All specifications are preferred unless noted otherwise. If your product does not at least meet the indicated minimum specifications, or you are offering an equivalent, you must indicate "No" and provide details about your offering in the exceptions column. The decision to accept or reject the vendor offered substitution is at the sole discretion of the City of Tempe.

Delivery will not be considered complete, and no invoice will be processed for payment, until all required manuals and training are complete.

Towable Compressors				
		Vendor Response		
		Yes	No	Exception
1	Water cooled four cylinder diesel engine	Yes		
	a State make of engine	John Deere Diesel		
	b State Model of engine	4045HFC92		
	c State HP rating of the engine	115HP		
	d What is the emission tier rating of the engine	Interim T4		
2	Cooling – Heavy-duty with coolant recovery system	Yes		
	a System capacity and design must be sufficient to maintain manufacturers' recommended operating temperature in 120° ambient temperatures	Yes		Exceeds. Max ambient is 125deg F
3	Fuel water separator for engine	Yes		Inline
4	12 volt electrical system with battery disconnect switch	Yes		Negative Ground System 12V
	a Disconnect to be Flaming River or equal	Yes		Atlas Copco Battery Disconnect
5	Replaceable spin on oil filter	Yes		
6	Two stage engine air filter with restriction indicator	Yes		
	a Elevated air intake	Yes		
7	Fuel tank to be sized to provide a minimum of 8 hour continuous operation at full load	Yes		Aprx 5.9GPH at 100% load
	a Indicate size of fuel tank	58 Gallon		
8	Fuel level gauge equipped	Yes		Electronic Display
9	Unit equipped with automatic shutdown for high compressor temperature, high engine coolant temperature, low engine oil pressure	Yes Exceeds		Warnings and Shutdowns - High temperature engine coolant - High temperature compressor oil - Engine oil pressure - Low fuel level - High DPF soot level
10	Curbside instrument panel	Yes		
	a Lockable with 4 sets of keys provided	Yes		
	b Provide a list of gauges and controls provided on instrument panel	Yes		Displayed while running Hour, Fuel Level Engine RPM and Outlet Pressure ,See attached sheet for complete **XC2003 Controller Functionality: Picture of controller also supplied**
	c Rocker type start switch		No	Electronic Push Button on Controller
11	Compressor			
	a State make of compressor	Yes		Atlas Copco
	b State model of compressor	Yes		C111
	c State type of compressor	Yes		Single Stage Oil Injected Rotary screw Compressor
12	Two stage compressor air filter with restriction indicator	Yes		Inlet air is filtered through a heavy duty two stage air filter.

	a	Elevated air intake	Yes		
13		Rated operating pressure of compressor to be 100 psig minimum	Yes		See attached spec sheet
	a	State operating pressure of unit offered	100 psi		
14		Free air delivery of compressor to be a minimum of 250 CFM	Yes		
	a	State free air delivery rating of unit offered	400cfm		
15		Unit to be supplied with two (2) air discharge outlets	Yes		Unit has (2) ¾" outlets and (1) 1 ½" outlet
16		Moisture separator on air discharges		No	
17		Warranty requested			
	a	Minimum 1 year, 2,000 hours – entire unit	Exceeds		1 Year / Unlimited Hours Full Machine
	b	Minimum 2 years, 4,000 hours - engine	Yes		2 Year / 4,000 hour Engine warranty. Optional 5yr /5,000 hour warranty available thru John Deere.
	c	Minimum 2 years, 4,000 hours air end	Exceeds		EXCEEDS – 5 Year warranty. Conditions to be met to qualify. See attached sheet Registration of unit required
18a		A-frame style trailer hitch preferred	Yes		
	a	Dual hose reels to be mounted to frame in a stacked configuration. Provide complete information on hose mounting system and drawings – specifically show how system will not be damaged by movement while unit is towed.	Yes		Stacked hose reels ¾" and ½" hose reels to be mounted in front of compressor.
	b	Hose reels to be mounted approximately 12" ahead of compressor housing to allow room for City of Tempe installed jackhammer mount	Yes		
18b		If single drawbar is utilized, provide complete information on hose mounting system and drawings – specifically show how system will not be damaged by movement while unit is towed		X	Not Quoting Option 18b – we have A-frame design
	a	Dual hose reels to be mounted to frame in a stacked configuration. Provide complete information on hose mounting system and drawings – specifically show how system will not be damaged by movement while unit is towed.			See above -
	b	Hose reels to be mounted approximately 12" ahead of compressor housing to allow room for City of Tempe installed jackhammer mount			See above
19		Hand crank hose reel with 50 feet of ¾" hose, with hose couplers, mounted to A-frame of trailer	Yes		
	a	Reel to be mounted so hose can be pulled to curbside of compressor	Yes		
20		Additional hand crank hose reel with 50 feet of 3/8" hose mounted on top of the ¾" hose reel to save space	Yes		
	a	Reel to be mounted so hose can be pulled to curbside of compressor	Yes		
21		Single axle	Yes		
22		15 inch wheels	Yes		
23		Adjustable height hitch with lunette ring for pintle style towing hitch	Yes		
24		Equipped with transport safety chains	Yes		
25		7 pin round electrical trailer connector	Yes		
26		Screw jack with a 360 degree rotating wheel on bottom capable of stowing in a horizontal position	Yes		
27		Super LED arrow board mounted on the rear of compressor with a square tube or angle iron structure so the arrow board is higher than the top of the compressor and facing rearward.	Yes		Local option to be added by Atlas Copco Phx prior to delivery.
	a	Controller wired into the compressor battery with the	Yes		

		control unit mounted inside the compressor cabinet protected from the elements.				
	b	Mount should not interfere with access to components for service work	Yes			
28		ECCO 7960A amber LED strobe light pole mounted on top of the compressor or arrow board structure positioned high enough to be seen 360 degrees and not blocked by arrow board.	Yes		Local option to be added to Atlas Copco Phx prior to delivery.	
	a	Light to be wired to compressor battery with a single switch mounted inside the compressor cabinet next to the arrow board light controller	Yes			
29		Manuals – Printed, CD and on-line are acceptable formats. If on-line manuals must be available for the unit life in the Tempe fleet (15 years)	Supplied Documentation The unit is delivered with documentation regarding: · Hard copies of the Atlas Copco Operators Safety and Instruction Manual, Atlas Copco Parts Book, Kubota Engine Manual and Parts book, as well as electronic copies available on request. · Warranty Registration card for engine and Atlas Copco Compressor (Units must be registered upon receipt) · Certificate for air/oil separator vessel and safety valve approval, ASME/CRN (Upon request only).			
		Indicate type of manual to be provided	Printed	CD/USB	On-line	On-line available for 15 years?
	a	Operator's manual	Yes	USB		
	b	Complete shop/service manual	Yes	USB		
	c	Complete engine repair manual	Yes	USB		
	d	Complete compressor repair manual	Yes	USB		
30		Training	Yes	No	Exception	
	a	On site operator training for each unit delivered	Yes		Provided by Atlas Copco Phx.	
	b	On-site training for service technician to insure familiarity with unit to perform routine service work, troubleshooting and make general repairs	Yes		Provided by Atlas Copco Phx.	

Proposal Questionnaire

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Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide the units to the City of Tempe.	Atlas Copco Phoenix 2040 W. Pinnacle Peak Rd Phoenix, AZ 85027
	a If you do not have a Tempe, or valley address, how do you intend to handle repair/warranty issues	Warranty Done locally via Atlas Copco Phx.
2	Describe your company and its history – include years in business	Atlas Copco Phoenix is a Atlas Copco company owned store and provides sales, rentals, parts and service to customers throughout AZ. Our Phoenix location has been in operation for 5 years. Our Tucson location has been in operation for 10 years. Atlas Copco corporate has a 140 year history in mining and construction equipment.
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. • Contact Name • Phone Number • Cell Phone Number • e-mail address	Atlas Copco Phoenix Greg Ayers 623-780-0200 (Office) 623-258-2815 (cell) Greg.ayers@us.atlascopco.com Provide contact information below
4	What is delivery time ARO?	4-6 weeks from date of order
5	Do you have factory trained personnel to perform warranty and repair work on the equipment you are proposing?	Yes.
6	Will you provide pick-up and delivery of unit for all warranty repairs that must be completed at repair facility?	It is the customer's responsibility to pick up and deliver for warranty repairs. However, if Atlas Copco Phx has personnel available at time of repair, something can be scheduled
7	Do you agree to the Terms and Conditions of this RFP?	YES
	a If No, explain to right	
8	List three (3) governmental or large corporate references for which you currently provide similar services. • Organization/Firm Name • Contact Name • Phone Number	Provide Reference Information Below
		Maricopa County
		EC Source LLC

Pricing Section

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Pricing must be inclusive of all costs including, but not limited to, delivered to a City facility. The City will not pay fuel surcharges or any cost beyond those stated below.

The City intends to purchase 2 units in the current fiscal year in accordance with attached specificaitons.

Description			Cost
Compressor with Diesel Engine			$34,670/each unit +Taxes
	State Make	Atlas Copco	
	State Model	XAS400JD IT4	
Compressor with Gasoline Engine			$NO OFFER
	State Make		
	State Model		

* Applicable Tax 8.3 %

*** State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.**

Less prompt payments discount terms of NA % NA days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

Invoices that do not follow the above minimum invoicing requirements will not be paid. Payment must be applied to only invoices referenced on check/payment stub. The City reserves the right to bill contracted vendor for researching invoices that have been paid, but not properly applied by vendor account receivables office.