

Vendor's Offer
Form 201-B (RFP)
"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>Kortman Electric Inc.</u>	
Company Mailing Address: <u>2416 S. 17th Place</u>	
City: <u>Phoenix</u>	State: <u>AZ</u> Zip: <u>85034</u>
Contact Person: <u>Stephen Land</u>	Title: <u>Director of Service & Special Projects</u>
Phone No.: <u>602-792-1815</u> FAX: <u>602-256-6125</u> E-mail: <u>steve.l@kortmaninc.com</u>	
<u>Company Tax Information:</u>	
Arizona Transaction Privilege (Sales) Tax No.: <u>07-078631 P</u> or	
Arizona Use Tax No.: _____	
Federal I.D. No.: <u>86-0186110</u>	
City & State Where Sales Tax is Paid: <u>Phoenix</u> , <u>Arizona</u>	
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: <u>N/A</u>	

THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Stephen Land

Title of Authorized Individual (TYPE OR PRINT IN INK) Director of Service & Special Projects

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.



Signature of Authorized Offeror

2/4/2015

Date

Package Label

(H:/RFP 3-2008)

Questionnaire

Return this Section with your Response

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	2416 S. 17 th Place, Phoenix, AZ 85034
2	Describe your company and its history – include years in business	<p>Kortman Electric, Inc. was founded in March of 1983. We have been serving Arizona cities, towns and communities over the past 31 years with our diverse experience in the electrical commercial and industrial market sectors. We are a full service Electrical contractor with three primary service offerings.</p> <ul style="list-style-type: none"> • Electrical Contracting <ul style="list-style-type: none"> ○ New Construction services ○ Multiple Contract Delivery Methods <ul style="list-style-type: none"> ▪ CM@R ▪ Design build / Design assist ▪ Sub / prime level contracting • Service & Special Projects Department <ul style="list-style-type: none"> ○ Service, Maintenance, On Call Emergency Svc ○ Tenant improvement / Renovation ○ 10 Service Vans, 2 Service Trucks ○ 4 SSPD Project Managers ○ Automated Dispatching & Work Order Mgt. ○ Multiple Contract Delivery Methods <ul style="list-style-type: none"> ▪ CM@R ▪ Design build / Design assist ▪ Sub / prime level contracting ▪ JOC (prime & sub-tier) ▪ Annual maintenance agreements • Preconstruction <ul style="list-style-type: none"> ○ Design Service ○ Budgeting / Estimating ○ Prefabrication / design and modeling ○ Scope development ○ Constructability review
3	<p>Please provide contact information for the primary account representative and a backup contact for the City of Tempe.</p> <ul style="list-style-type: none"> • Contact Name • Phone Number • Cell Phone Number • e-mail address 	<p>Provide contact information below</p> <p>Stephen Land 602-792-1815 Desk 602-390-7190 Cell Steve.l@kortmaninc.com</p> <p>Steve Plautz 602-792-1834 Desk 602-339-0700 Cell Steve.p@kortmaninc.com</p>

4	Can you provide services to the City 24-hour per day? If so, provide your 24-hour phone number.	602-792-1818 – Service Dispatch
5	List current, valid, State of Arizona contractors' licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	L-11 – 070980 – Now C-11 (Commercial)* A-17 – 127091 – High Voltage C-11 – 097274 – to be R-11 (Residential) **
6	Do you intend to utilize sub-contractors?	No – not for any electrical services scopes of work
	a If Yes, list firm name, address and name of principal, phone number and service they will perform.	
7	Will you comply with or exceed the two-year warranty provision as requested by the City?	Yes... The 2 year warranty provision will be the minimum standard. In some cases extended warranty provisions may apply.
8	Do you agree to the Terms and Conditions of this RFP?	Yes
	a If No, explain to right	
9	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> • Organization/Firm Name • Contact Name • Phone Number 	<div style="background-color: #e0e0e0; padding: 5px;">Provide Reference Information Below</div> City of Goodyear Kevin Dobson 623-734-8563 - Cell 623-882-7521 - Office City of Phoenix – Aviation Mike Perfette 602-448-8761 - Cell Illumetek Corp. Lauren Stoots 330-203-6228 - Cell 800-644-2566 - Office

* Registrar of Contractors has changed the commercial licenses classification from L-11 to C-11.

** Registrar of Contractors has changed the residential licenses classification from C-11 to R-11. Upon KEI's next renewal we should have the updated classification type reflected.

Pricing Section

“Return this Section with your Response”

Quoted pricing must contain all charges including, but not limited to, labor, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, service fees, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will **not** pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark you attachment indicating what group this pricing covers.

Group 11 - Electrical					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	5:00AM	6:00PM	\$ 31.75	\$ 41.25	\$ 63.00
Weekdays - Overtime	6:01PM	4:59AM	\$ 47.63	\$ 61.87	\$ 94.50
Weekends – Straight Time	N/A	N/A	\$	\$	\$
Weekends - Overtime	12:00AM	11:59PM	\$ 47.63	\$ 61.87	\$ 94.50
Holidays – Straight Time	N/A	N/A	\$	\$	\$
Holidays - Overtime	12:00AM	11:59PM	\$ 47.63	\$ 61.87	\$ 94.50
Markup on direct cost of parts and materials			15%		

Group 12 – Electrical (High Voltage)					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	5:00AM	6:00PM		\$ 68.50	\$ 85.00
Weekdays - Overtime	6:01PM	4:59AM		\$ 102.75	\$ 127.50
Weekends – Straight Time	N/A	N/A		\$	\$
Weekends - Overtime	12:00AM	11:59PM		\$ 102.75	\$ 127.50
Holidays – Straight Time	N/A	N/A		\$	\$
Holidays - Overtime	12:00AM	11:59PM		\$ 102.75	\$ 127.50
Markup on direct cost of parts and materials			15 %		

* Applicable Tax 8.3 %

*** State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.**

Less prompt payments discount terms of 2 % 15 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Vendor's Offer
Form 201-B (RFP)
"Return this Section with your Response"

RFP 15-110

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u> Ludvik Electric Co. </u>		
Company Mailing Address: <u> 1020 E. University Drive </u>		
City: <u> Phoenix </u>	State: <u> AZ </u>	Zip: <u> 85034 </u>
Contact Person: <u> Joseph Miller </u>		Title: <u> V.P. of Phoenix Operations </u>
Phone No.: <u> 602-777-5009 </u>	FAX: <u> 602-258-0782 </u>	E-mail: <u> jmiller@ludvik.com </u>
<u>Company Tax Information:</u>		
Arizona Transaction Privilege (Sales) Tax No.: <u> 07405202 </u> or		
Arizona Use Tax No.:		
Federal I.D. No.: <u> 84-0811586 </u>		
City & State Where Sales Tax is Paid: <u> All payments are made by our Corporate Office in Lakewood, CO. </u>		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: <u> 70481 </u>		

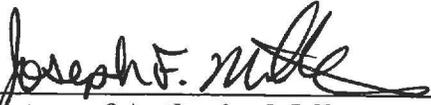
THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Joseph Miller

Title of Authorized Individual (TYPE OR PRINT IN INK) V.P. of Phoenix Operations

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.



Signature of Authorized Offeror
(H:/RFP 3-2008)

February 2, 2015
Date

Questionnaire

Return this Section with your Response

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	1020 E University Dr Phoenix AZ 85034
2	Describe your company and its history – include years in business	Ludvik Electric is a large full service electrical contractor that was founded 35 years ago. The Arizona office specializes in industrial work with no job too small and no job too large.
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> • Contact Name • Phone Number • Cell Phone Number • e-mail address 	Provide contact information below Joe Miller 602-777-5000 Cell: 602-448-5955 Tom Spackman 602-777-5000 602-777-5018
4	Can you provide services to the City 24-hour per day? If so, provide your 24-hour phone number.	Currently No, but it can be arranged if needed.
5	List current, valid, State of Arizona contractors' licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	88575 C-11 Electrical 127121 A-17 Electrical and Transmission Lines 170920 A General Engineering
6	Do you intend to utilize sub-contractors?	No, we self perform.
a	If Yes, list firm name, address and name of principal, phone number and service they will perform.	We can provide specialty subcontractors or subcontractors of other trades if needed.
7	Will you comply with or exceed the two-year warranty provision as requested by the City?	Yes
8	Do you agree to the Terms and Conditions of this RFP?	Yes
a	If No, explain to right	
9	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> • Organization/Firm Name • Contact Name • Phone Number 	Provide Reference Information Below City of Phoenix John Masche, P.E. 602-692-8386 City of Avondale Leonard Scheid 623-333-4419 City of Mesa Jim McCarter 480-797-7384

Pricing Section

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Quoted pricing must contain all charges including, but not limited to, labor, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, service fees, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will **not** pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark your attachment indicating what group this pricing covers.

Group 11 - Electrical					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	1 hr	40hrs / Person	\$42.90	\$48.62	\$74.15
Weekdays - Overtime	Over 40 hrs		\$60.18	\$68.67	\$99.65
Weekends – Straight Time	All		\$60.18	\$68.67	\$99.65
Weekends - Overtime	All		\$60.18	\$68.67	\$99.65
Holidays – Straight Time	All		\$60.18	\$68.67	\$99.65
Holidays - Overtime	All		\$60.18	\$68.67	\$99.65
Markup on direct cost of parts and materials			15%		

Group 12 – Electrical (High Voltage)					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	1 hr	40hrs / Person	Not Applicable	\$48.62	\$74.15
Weekdays - Overtime	Over 40 hrs		Not Applicable	\$68.67	\$99.65
Weekends – Straight Time	All		Not Applicable	\$68.67	\$99.65
Weekends - Overtime	All		Not Applicable	\$68.67	\$99.65
Holidays – Straight Time	All		Not Applicable	\$68.67	\$99.65
Holidays - Overtime	All		Not Applicable	\$68.67	\$99.65
Markup on direct cost of parts and materials			15%		

Sales Tax:

Sales Taxes are paid in accordance with the new tax laws as follows: Ludvik Electric buys material locally mostly from Electrical Distributors in Tempe and Phoenix. For work considered as service or repair the taxes are paid to the Distributor where the material is purchased taxed at the current rate at the time of purchase. Taxes on larger work that is considered new construction are paid to the Departments of Revenue (for Arizona, Maricopa County and City of Tempe sales tax) at the rate in effect when the contract is issued applied to 65% of the contract amount (except where the owner is exempt).

~~Less prompt payments discount terms of zero % — days/ or~~ Net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

RFP 15-110 Ludvik Electric Co. February 25, 2015

**AFFIDAVIT OF COMPLIANCE WITH TEMPE CITY CODE
CHAPTER 2 ARTICLE VIII SECTION 2-603(5)**

Per Tempe City Code Chapter 2 Article VIII Section 2-603(5), it is unlawful for a City vendor or City contractor, because of race, color, gender, gender identity, sexual orientation, religion, national origin, familial status, age, disability, or United States military veteran status, to refuse to hire or employ or bar or discharge from employment any person, or to discriminate against such person in compensation, conditions, or privileges of employment.

City vendors and contractors shall provide a copy of their antidiscrimination policy to City to confirm compliance with this requirement or attest in writing to compliance.

- CONTRACTOR means any person who has a contract with the City.
- VENDOR means a person or firm in the business of selling or otherwise providing products, materials, or services.

CONTRACTOR/VENDOR, select one:

_____ Current copy of antidiscrimination policy attached
OR

X__ I hereby certify Ludvik Electric Co. (contractor/vendor) to be in compliance with Tempe City Code Chapter 2 Article VIII Section 2-603(5).



Signature

Date: February 25, 2015

Joseph Miller
Print Name

V.P. of Phoenix Operations
Title

Ludvik Electric Co.
Company

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Offeror is to type or legibly write in ink all information required below.

Company Name: Corbins Service Electric, LLC dba Corbins Electric

Company Mailing Address: 4829 South 38th Street

City: Phoenix State: AZ Zip: 85040

Contact Person: Phil Simone Title: JOC Market Manager

Phone No.: 602.320.8013 FAX: 602.225.0103 E-mail: p.simone@corbinselectric.com

Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No.: 07-641631 W or

Arizona Use Tax No.: _____

Federal I.D. No.: 86-0999654

City & State Where Sales Tax is Paid: Phoenix, AZ

If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____

THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Mark Fleming

Title of Authorized Individual (TYPE OR PRINT IN INK) President & CEO

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.



Signature of Authorized Offeror
(H./RFP 3-2008)

February 23, 2015

Date

Questionnaire

Return this Section with your Response

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	Corbins Electric 4829 S 38th St Phoenix, AZ 85040
2	Describe your company and its history – include years in business	<p>Corbins Electric is one of the largest electrical contractors in the Southwest, allowing us to provide the City of Tempe with a broad range of electrical services and innovative solutions. Our depth of project experience includes a balance of both small and large projects, similar to what is expected from the City for routine repair and maintenance of City facilities and properties. Along with safety and facility efficiency comes cost-effective and innovative solutions. We will work as part of your team to ensure you are receiving added value from our services.</p> <p>Our Services:</p> <ul style="list-style-type: none"> • Energy Efficient Lighting • Preventative Maintenance • Energy Audits • Service & Repair • Infrared Scans • Low & High Voltage Installation • LED Lighting • Outdoor Lighting • Navaid Installation & Maintenance • Power Distribution • Power Factor Correction • Lighting Controls • PLC Wiring • Medium Voltage Services <p>Years in Business: 40</p>
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> • Contact Name • Phone Number • Cell Phone Number • e-mail address 	<p>Provide contact information below</p> <p>Phil Simone 602.794.6023 602.320.8013 p.simone@corbinselectric.com</p>

		Justin Martin 602.794.6020 602.722.2648 j.martin@corbinselectric.com
4	Can you provide services to the City 24-hour per day? If so, provide your 24-hour phone number.	Yes 602.679.4629
5	List current, valid, State of Arizona contractors' licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	AZ, CR11, ROC # 158423 AZ, A-17, ROC # 158422 AZ, B-1, ROC # 291294
6	Do you intend to utilize sub-contractors?	No
a	If Yes, list firm name, address and name of principal, phone number and service they will perform.	
7	Will you comply with or exceed the two-year warranty provision as requested by the City?	Yes
8	Do you agree to the Terms and Conditions of this RFP?	Yes
a	If No, explain to right	
9	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> • Organization/Firm Name • Contact Name • Phone Number 	Provide Reference Information Below Mohave Educational Services Deborah Sandoval 602.277.4290 H2 Group Bonnie Gonzales 480.305.2048 Central Arizona Project Telma Reyes 602.869.2333

Pricing Section

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If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark you attachment indicating what group this pricing covers.

Group 11 - Electrical					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	7:00 am	3:00 pm	\$ 44	\$ 55	\$ 64
Weekdays - Overtime	3:00 pm	7:00 am	\$ 58	\$ 75	\$ 87
Weekends – Straight Time	7:00 am	3:00 pm	\$ 58	\$ 75	\$ 87
Weekends - Overtime	3:00 pm	7:00 am	\$ 73	\$ 95	\$ 112
Holidays – Straight Time	7:00 am	3:00 pm	\$ 58	\$ 75	\$ 87
Holidays - Overtime	3:00 pm	7:00 am	\$ 73	\$ 95	\$ 112
Markup on direct cost of parts and materials			20 %		

Group 12 – Electrical (High Voltage)					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	7:00 am	3:00 pm	\$ 44	\$ 55	\$ 64
Weekdays - Overtime	3:00 pm	7:00 am	\$ 58	\$ 75	\$ 87
Weekends – Straight Time	7:00 am	3:00 pm	\$ 58	\$ 75	\$ 87
Weekends - Overtime	3:00 pm	7:00 am	\$ 73	\$ 95	\$ 112
Holidays – Straight Time	7:00 am	3:00 pm	\$ 58	\$ 75	\$ 87
Holidays - Overtime	3:00 pm	7:00 am	\$ 73	\$ 95	\$ 112
Markup on direct cost of parts and materials			20 %		

* Applicable Tax 0 % (tax included in rates)

*** State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.**

Less prompt payments discount terms of NA % NA days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Vendor's Offer

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Offeror is to type or legibly write in ink all information required below.

Company Name:	<u>Rosendin Electric</u>				
Company Mailing Address:	<u>1375 Drivers Way</u>				
City:	<u>Tempe</u>	State:	<u>Arizona</u>	Zip:	<u>85284</u>
Contact Person:	<u>Brent Crosbie</u>	Title:	<u>Manager, Special Projects</u>		
Phone No.:	<u>602-722-4425</u>	FAX:	<u>480-921-4144</u>	E-mail:	<u>bcrosbie@rosendin.com</u>
<u>Company Tax Information:</u>					
Arizona Transaction Privilege (Sales) Tax No.:	<u>14014146-T</u>	or			
Arizona Use Tax No.:	_____				
Federal I.D. No.:	<u>94-1242813</u>	_____			
City & State Where Sales Tax is Paid:	<u>Tempe, AZ</u>				
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.:	<u>59112</u>	_____			

THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) BRANDON STEPHENS
Title of Authorized Individual (TYPE OR PRINT IN INK) SOUTHWEST DIVISION MANAGER

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.



Signature of Authorized Offeror
(H:/RFP 3-2008)

2/25/15

Date

members, assistants, or any other person unless said person is an authorized employee of the Contractor. Failure of Contractor to meet this requirement will result in permanent removal of employee performing work at the City of Tempe sites. The Contractor must, however, furnish the City a current employee register on the issuance of this

Questionnaire

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Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	1375 W Drivers Way, Tempe AZ 85284
2	Describe your company and its history – include years in business	<p>Rosendin Electric has maintained an active presence in Arizona since 1994. Our Arizona operations are based in Tempe; the firm purchased a building in Tempe in 2010, and recently leased an adjacent building to house our corporate Virtual Design & Construction / Building Information Modeling (VCD / BIM) team. Also based in this new building is our Instrumentation & Controls group. The I&C team performs installation and commissioning of building and manufacturing control systems across the country. In the 10,000 SF warehouse space we have established (and expanded) our Pre-fabrication Shop.</p> <p>Rosendin Electric, Inc., headquartered in San Jose, California, is an employee-owned electrical engineering, power and communications provider and is the largest privately held electrical contractor in the United States. With over 5,000 employees and experience worldwide, Rosendin Electric has built upon a 95-year reputation for quality design and installations. For additional information, visit www.rosendin.com.</p>
3	<p>Please provide contact information for the primary account representative and a backup contact for the City of Tempe.</p> <ul style="list-style-type: none"> • Contact Name • Phone Number • Cell Phone Number • e-mail address 	<p>Provide contact information below</p> <p>Primary: Brent Crosbie; Alternate: Everett Jenkins</p> <p>Brent Crosbie, Project / Contract Manager (Primary) Office: 480-921-4022 Cell: 602-722-4425 (24 Hour Emergency Contact #) e-mail: bcrosbie@rosendin.com</p> <p>Everett Jenkins, Area Superintendent (Alternate) Office: 480-921-4022 Cell: 602-722-9034 (24 Hour Emergency Contact #) e-mail: ejenkins@rosendin.com</p>
4	Can you provide services to the City 24-hour per day? If so, provide your 24-hour phone number.	<p>Yes; 24 Hour Contact Numbers: Brent Crosbie: 602-722-4425; Everett Jenkins: 602-722-9034</p>

5	List current, valid, State of Arizona contractors' licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	<p>A-General Engineering - ROC 158638 First Issued 9/12/2000; Renewed Through 9/30/2016</p> <p>B-01 General Commercial - ROC 158637 First Issued 9/12/2000; Renewed Through 9/30/2016</p> <p>C-11 Electrical - ROC 105241 First Issued 12/82/1994; Renewed Through 11/30/2016</p> <p>A-17 Electrical & Transmission Lines ROC 111444 First Issued 2/8/1996; Renewed Through 1/31/2016</p> <p>Copies are included for the City's use.</p>
6	<p>Do you intend to utilize sub-contractors?</p> <p>a If Yes, list firm name, address and name of principal, phone number and service they will perform.</p>	<p>Yes; Most likely subcontractors will be traffic control and excavation, should those activities be required.</p> <p>United Rentals Traffic Control Contact: Stefanie Goettsche, Territory Manager Office: 623-869-0100; Cell: 602-330-5264 2210 West Williams Drive, Phoenix 85027</p> <p>Premier Underground: Contact: Tom Hayden, Project Manager / Estimator Office: 623-748-9650; Cell: 602-315-4210 830 E Sherman Street, Phoenix 85034</p>
7	Will you comply with or exceed the two-year warranty provision as requested by the City?	Yes
8	Do you agree to the Terms and Conditions of this RFP?	Yes
	a If No, explain to right	
9	<p>List three (3) governmental or large corporate references for which you currently provide similar services.</p> <ul style="list-style-type: none"> • Organization/Firm Name • Contact Name • Phone Number 	<p>Provide Reference Information Below</p> <p>Firm: Amazon Contact: John Saltzman, Facility Manager Phone: 480-363-7279; e-mail: jsaltzz@amazon.com</p> <p>Firm: City of Phoenix Sky Harbor Airport Contact: Ken McKinney, Facilities and Services Phone: 602-273-2017; e-mail: ken.mckinney@phoenix.gov</p> <p>Firm: Maricopa County Office of Procurement Services Contact: Paul Shamrock, Article V Procurement Officer Phone: 602-506-6476; e-mail: shamrock@mail.maricopa.gov</p>

Pricing Section

“Return this Section with your Response”

Quoted pricing must contain all charges including, but not limited to, labor, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, service fees, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will **not** pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark your attachment indicating what group this pricing covers.

Group 11 - Electrical					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6:00 AM	6:00 PM	\$21.00	\$40.53	\$56.85
Weekdays - Overtime	6:00 PM	6:00 AM	\$24.78	\$48.37	\$60.47
Weekends – Straight Time	6:00 AM	6:00 PM	\$31.50	\$56.36	\$77.25
Weekends - Overtime	6:00 PM	6:00 AM	\$34.02	\$56.36	\$77.25
Holidays – Straight Time	6:00 AM	6:00 PM	\$37.80	\$72.21	\$88.03
Holidays - Overtime	6:00 PM	6:00 AM	\$37.80	\$72.21	\$88.03
Markup on direct cost of parts and materials			12%		

Group 12 – Electrical (High Voltage)					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6:00 AM	6:00 PM	\$21.00	\$42.00	\$56.85
Weekdays - Overtime	6:00 PM	6:00 AM	\$24.78	\$49.56	\$60.47
Weekends – Straight Time	6:00 AM	6:00 PM	\$31.50	\$63.00	\$77.25
Weekends - Overtime	6:00 PM	6:00 AM	\$34.02	\$65.20	\$77.25
Holidays – Straight Time	6:00 AM	6:00 PM	\$37.80	\$75.60	\$88.03
Holidays - Overtime	6:00 PM	6:00 AM	\$37.80	\$75.60	\$88.03
Markup on direct cost of parts and materials			12%		

* Applicable Tax 5.3% (New Builds); 8.7% (Material Only, Teneant Improvements) %

* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of 3 % 30 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>Performance Electric</u>
Company Mailing Address: <u>4450 West Port Au Prince Lane</u>
City: <u>Glendale</u> State: <u>Arizona</u> Zip: <u>85306</u>
Contact Person <u>Rus Kurz</u> Title: <u>Owner</u>
Phone No.: <u>623-203-5444</u> FAX: <u>480-499-0559</u> E-mail: <u>Ruskurz@cox.net</u>
<u>Company Tax Information:</u>
Arizona Transaction Privilege (Sales) Tax Number <u>07454210-C</u> or
Arizona Use Tax No.: _____
Federal I.D. No: <u>86-0975705</u>
City & State Where Sales Tax is Paid: <u>Phoenix, Arizona</u>
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____

THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Russell E Kurz

Title of Authorized Individual (TYPE OR PRINT IN INK) OWNER

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

Russell E Kurz
Signature of Authorized Offeror
(H:/RFP 3-2008)

2/24/2015
Date

Questionnaire

Return this Section with your Response

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

Question	Response
1 Provide the address of the facility that will provide services to the City of Tempe.	4450 West Port Au Prince Lane Glendale, Az. 85306
2 Describe your company and its history – include years in business	Electrical Maintenance and Construction Company 31 years in buissiness.
3 Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> • Contact Name • Phone Number • Cell Phone Number • e-mail address 	Provide contact information below Rus Kurz, 623-203-5444 ruskurz@cox.net Ryan Kasapi 480-652-0508 ryankasapi@gmail.com
4 Can you provide services to the City 24-hour per day? If so, provide your 24-hour phone number.	Yes 623-203-5444
5 List current, valid, State of Arizona contractors' licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	L11-115984 C11-195673
6 Do you intend to utilize sub-contractors?	No
a If Yes, list firm name, address and name of principal, phone number and service they will perform.	
7 Will you comply with or exceed the two-year warranty provision as requested by the City?	Yes 2 year
8 Do you agree to the Terms and Conditions of this RFP?	Yes
a If No, explain to right	
9 List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> • Organization/Firm Name • Contact Name • Phone Number 	Provide Reference Information Below City of Phoenix Public Works Albet Barajas 6023740672 City of Phoenix Rehab Dept John Baxter 6022563253 City Of Phoenix Rehab Mike Walker 6025342486

Pricing Section

"Return this Section with your Response"

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If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark you attachment indicating what group this pricing covers.

Group 11 - Electrical					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6 am	5 pm	\$ 32.50	\$ 36.50	\$ 39.50
Weekdays - Overtime	5 pm	6am	\$ 34.50	\$ 38.50	\$ 41.50
Weekends – Straight Time	6 am	5pm	\$ 34.50	\$ 38.50	\$ 41.50
Weekends - Overtime	5pm	6am	\$ 34.50	\$ 38.50	\$ 41.50
Holidays – Straight Time	6am	5pm	\$ 36.50	\$ 40.50	\$ 43.50
Holidays - Overtime	5pm	6am	\$ 39.50	\$ 43.50	\$ 46,50
Markup on direct cost of parts and materials			15%		

Group 12 – Electrical (High Voltage)					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

* Applicable Tax 8.3 %

* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of 2 % 21 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.