

Request for Proposal 13-102

Mobile Automated License Plate Recognition (ALPR) Systems



Response Offered by:

Vigilant Solutions



April 10, 2013



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Executive Letter from Vigilant Solutions

From the Desk of: Bill Quinlan
April 10, 2013

City of Tempe
Attn: Michael Greene - Procurement Officer
20 E. Sixth Street 2nd Floor
Tempe, AZ 85281

Re: Vigilant Solutions Executive Summary

Dear Mr. Greene:

Thank you for the opportunity to respond to the City of Tempe's Request for Proposal 13-102 for Mobile Automated License Plate Recognition (ALPR) Systems. Please accept this submission on behalf of Vigilant Solutions as our formal response. We are committed to providing the City of Tempe with our best practices and industry standard knowledge. We recognize the enormous responsibility placed on the City of Tempe for such an endeavor and fully appreciate the duties and efforts put forward in the spirit of protecting, responding, and uncovering the acts that impact the City of Tempe's safety and security.

Vigilant, based in Livermore California, is quickly approaching the position as the largest LPR vendor in the industry. Today we are recognized as the most innovative and fastest growing LPR technology provider in North America. Unlike any other LPR vendor, Vigilant offers a comprehensive enterprise 'Total Solution' package with key unique components including: 1) a Hosted/Managed server solution; 2) a national data sharing service commercially available to US based Law Enforcement; 3) provisions for access to large volumes of 3rd party privately acquired LPR data; and 4) a robust plan for the maintenance and upkeep of invested monies which is aimed at stretching their use beyond traditional spending methods. While other vendors offer scenarios for interoperability and data sharing via disparate servers, Vigilant is the only vendor that has commercially delivered data sharing services and interoperability to its clientele nationwide.

Based on the following points and successful accomplishments in the US based LPR market, we strongly encourage the City of Tempe to consider Vigilant as its preferred LPR partner:

- **Proprietary Technology** - Only Vigilant delivers 100% company developed technology without the use of any third party Algorithms, Optical Character Recognition (OCR) libraries, or software code
- **LPR Data Hosting** - Only Vigilant has deployed a nation-wide hosted LPR server restricted to use by Law Enforcement Only - today housing over 800,000,000 LPR data records (Vehicle Locations)
- **Data Sharing for Interoperability** - Vigilant has been an industry pioneer in the area of data sharing amongst Law Enforcement Agencies (LEAs) throughout the US and has specifically architected its enterprise server (LEARN) to stand as the stalwart leader in its class - this includes service delivery of Agency LPR data records to other 3rd part data application owned and managed by the client Agency, therefore making best use of the LPR data
- **Nation-wide LPR Fleet** - Only Vigilant currently maintains a nationwide fleet of mobile LPR vehicles on a 24/7 "always operational" basis that spans across a breath of fifty (50) major US metro areas
- **National Vehicle Location Service (NVLS)** - Only Vigilant has amassed a nation-wide dataset of unique LPR scans that currently provides service to over 20,000 Law Enforcement Officers country wide. NVLS has become the most valuable LEA assets in the LPR industry, available to all US based Law Enforcement Officers



- **Data Fusion** - Vigilant is spearheading the fusion of comprehensive investigative report data with registered owner LPR vehicle locations - largely composed of extensive data algorithms that combine the massive LPR data records with public records, therefore providing a new fusion center enhancements
- **Mobile Phone LPR App** - Vigilant's innovative approach to the LPR market has resulted in the first US law enforcement mobile phone application for Android and iPhone smartphones – this innovative hand-held LPR tool extends the monies spent with Vigilant outward to a field officers nationwide

Other vendors may suggest their product offering is superior on the basis that they've been 'doing it longer'. What is not shared by those vendors is that Vigilant's innovation comes from its investment into a software development team that dominates each competitor by almost 10:1 in manpower and expertise.

We are confident your team will find Vigilant to be the most innovative product technology provider. We have superior technical support and development personnel capable of aiding the City of Tempe in achieving its LPR mission.

Thank you for this opportunity to voice our feedback. We're certain a complete review of our response will enlighten your team to specification items of concern and to Vigilant's evolving LPR technology. We strive to ensure our efforts continue to build country wide enforcement practices resulting in a strengthened pursuit to preserve national security - our mission is simple: To become your trusted partner in protecting people and assets.

We look forward to providing and deploying our ALPR solution in the City of Tempe. Should you require any additional information not provided in this response, please feel free to contact us.

Sincerely,

A handwritten signature in black ink, appearing to read "Bill Quinlan".

Bill Quinlan

Vigilant Solutions
National Sales Manager
312-925-8160
bill.quinlan@vigilantsolutions.com



Introduction/Background

Brief history of company including official name, location of office(s), year founded, market focus, etc:

Vigilant was founded in 2005. Vigilant is a leader in advanced imaging and analytic technologies including Automated License Plate Recognition (ALPR). Vigilant has been providing advanced imaging software products for private, commercial and governmental applications since its foundation in 2005. Vigilant offers industry leading products in the ALPR market as well as Video Analytics products to a broad base of customers at the local, State & National levels.

Vigilant originated from the race in the 1990's to produce advanced imaging systems to support the microchip industry. Founder Shawn Smith recognized an opportunity to re-purpose this technological expertise in efforts to enhance officer and community safety while providing needed law enforcement intelligence to combat broader issues such as narcotics trafficking and terrorism.

Vigilant is headquartered in Livermore, California and is incorporated in the state of Delaware. In addition to its headquarters office in Livermore, Vigilant has remote offices throughout North America. Vigilant employs in excess of 100 people, with the vast majority being directly involved in Research & Development and Engineering. Vigilant works through a network of channel partners and resellers around the world.

Vigilant is an innovator on many fronts. With a significant and capable R&D staff, Vigilant has introduced many industry firsts and exclusives in the ALPR market including a Hosted ALPR offering with national coverage, a national ALPR data sharing initiative that leverages the power of ALPR data harvested from commercial entities for the benefit of law enforcement, mobile device applications for ALPR. Vigilant's approach results in better value via products that more directly meet customer's needs and also address problems that are not met by other products in the marketplace.

Number of years the firm has been in business:

Vigilant has been in business since 2005.

Number of years firm has been selling and supporting ALPR products similar to the products proposed:

Vigilant has been providing advanced imaging software products for private, commercial and governmental applications since its foundation in 2005.

Provide a brief overview of the products being offered:

CarDetector Mobile LPR from Vigilant is an advanced mobile LPR solution designed from the officer's perspective. Large buttons, visual system status indicators, scrolling plate history and even a Day/Night mode to eliminate brightness in the vehicle during nighttime operations make for the most user-friendly interface on the market. CarDetector Mobile LPR provides users up to four (4) dual-lens LPR cameras, an onboard Digital Signal Processor (DSP), and advanced imaging and recognition algorithms to provide the most advanced and accurate mobile LPR available.

Include information that would support the general success of the company in (percent of market share, industry achievements, total number of public safety agencies for both Arizona and U.S. using products, etc.):

More than 200 public safety agencies in the U.S. utilize the Vigilant ALPR systems. In addition, Vigilant shares its LPR



data from our national LPR data server with more than 3,000 public safety organizations in the U.S, serving more than 30,000 U.S. based law enforcement personnel. Our industry achievements include:

- Largest LPR / ANPR data-sharing initiative in North America – over 1 Billion records
- First to offer hosted LPR / ANPR solution for law enforcement
- Public records integrations in over 20 U.S. States
- First to offer LPR / ANPR on a smart phone – Android and iPhone
- First to offer facial recognition on a smart phone
- First to offer LPR / ANPR data harvested from commercial sources for law enforcement intelligence and analytic purposes
- First to offer hosted facial recognition solution complete with jail booking photos and public record facial images from Crimestopper websites and other sources
- Integrated interoperability via LPRD / NEIM protocol
- Proven success integrating with all major LPR / ANPR competitive systems



Vendor's Offer - Form 201-B (RFP)

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: Vigilant Solutions

Company Mailing Address: 2021 Las Positas Court, Suite #101

City: Livermore

State: CA Zip: 94551

Contact Person: Bill Quinlan Title: National Sales Manager

Phone No.: 312-925-8160 FAX: 925-398-2113 E-mail: bill.quinlan@vigilantsolutions.com

Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No.: N/A or

Arizona Use Tax No.: N/A

Federal I.D. No.: 81-0660957

City & State Where Sales Tax is Paid: Livermore, CA

If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: N/A

THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Bill Quinlan

Title of Authorized Individual (TYPE OR PRINT IN INK) National Sales Manager

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK) By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.


Signature of Authorized Offeror

4/10/13
Date

Greene, Michael

From: Bill Quinlan <bill.quinlan@vigilantsolutions.com>
Sent: Monday, June 10, 2013 7:26 AM
To: Greene, Michael
Subject: Vigilant Solutions - Best and Final Offer to RFP 13-102
Attachments: Vigilant BAFO Letter_RFP#13-102.docx; Community Protection Program MOU (3).DOCX.DOCX

Michael,

Please find attached the Vigilant Solutions response letter to your Best and Final request for RFP #13-102. In addition, attached is the Memorandum of Understanding related to the Community Protection Program, which is referenced in the response letter.

Feel free to contact me to address any additional questions you may have. Please confirm receipt of this email.

Thanks,
Bill Quinlan
National Sales Manager
+1 (312) 925-8160



Protecting Officers, Families and Communities

www.vigilantsolutions.com

This message (including any attachments) contains confidential information intended for a specific individual and purpose, and is protected by law. If you are not the intended recipient, you should delete this message. Any disclosure, copying, or distribution of this message, or the taking of any action based on it, is strictly prohibited.



June 10, 2013

City of Tempe
Attn: Michael Greene - Procurement Officer
20 E. Sixth Street 2nd Floor
Tempe, AZ 85281

Re: Request for Best and Final Offer to RFP 13-102 for Mobile Automated License Plate Recognition (ALPR) Systems

Dear Mr. Greene:

Thank you for the opportunity to provide a best and final offer to RFP #13-102. Below are our responses to your questions:

1. If the City of Tempe chooses the vendor hosted model, Vigilant will include items 9A and 9B at no additional charge for the first two years of service. After year two, should the City of Tempe wish to continue with the services offered in 9A and 9B, Vigilant commits to a price not to exceed \$25,000 annually for the next three (3) years. We believe access to our Private LPR Data, as well as our NVLS Tier II Service will greatly benefit the City of Tempe, but please note that there is no requirement for the City of Tempe to purchase these services after year two.
2. Vigilant will provide one (1) full day of training focused on operations as well as administration. Vigilant will also provide a ½ day follow up session approximately 3 months after the initial training session as an administration refresher. Typically there is a fee for this service. Vigilant will include the ½ day of administration refresher at no charge for the City of Tempe.
3. For every ten (10) ALPR systems purchased by the City of Tempe, Vigilant will provide one (1) spare replacement ALPR system at no charge. Vigilant will maintain ownership of the replacement ALPR system. The spare ALPR system will be used when a City of Tempe ALPR system is removed from service for repair. When the repaired unit is returned to service, the spare ALPR system will need to be removed from service until needed to replace an ALPR system in for repair. For the initial purchase of 5 ALPR systems, Vigilant will include one (1) spare ALPR system. When the number of ALPR systems purchased by the City of Tempe exceeds ten (10), Vigilant will supply an additional replacement ALPR system at no charge.
4. The Community Protection Program will provide to the City of Tempe five (5) 2-camera Mobile ALPR systems at no cost. There will be no hosting fees related to these systems. Repairs for these systems will be covered by Vigilant. For the initial implementation, Vigilant will limit the number of Mobile ALPR systems under the program to five (5). If the program is successful, Vigilant will consider adding additional Mobile ALPR systems under the Community Protection Program. Additional details on the program can be found in the Community Protection Program Memorandum of Understanding, included as a separate file.



5. The pricing that was included in the Vigilant response to RFP #13-102 was our best pricing available. Our approach to the RFP was to provide a solution that addresses the needs of the City of Tempe, showcasing the depth and breadth of Vigilant, all at the lowest price possible. Vigilant believes the comprehensive proposal, including the ALPR systems, access to LEARN, Mobile Companion for Smartphones, Mobile Hit Hunter, with access to two (2) years of Private LPR Data and two (2) years of NVLS Tier II Service, is an offering that is unmatched by any other ALPR provider. For your reference, our offer is restated below:

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
<p>Firms shall price the ALPR products to include all freight and installation costs and functionality as described in the Scope of Work section. The City plans to initially outfit a combination of patrol and unmarked vehicles (5 vehicles) with mobile ALPR products.</p> <p>Hardware for Mobile ALPR System</p>					
1.	Pricing for a two (2) camera mobile ALPR system in accordance with specifications to include delivery, set-up, installation, one-year warranty (Training Quoted Below – See Line Item 1-3A) Mfg. and Model Offered: <u>Vigilant Solutions – CarDetector</u> Warranty Term: <u>Standard One Year</u>	1	EA	\$ <u>12,350.00</u>	\$ <u>12,350.00</u>
		1	EA	EAD	-\$1,850.00
		1	EA	\$10,500.00	\$10,500.00
		Early Adopter Discount (EAD) available with initial purchase only, applied to a maximum of ten (10) ALPR Systems, as a one-time offer.			
2.	Pricing for a three (3) camera mobile ALPR system in accordance with specifications to include delivery, set-up, installation, one-year warranty (Training Quoted Below – See Line Item 1-3A) Mfg. and Model Offered: <u>Vigilant Solutions – CarDetector</u> Warranty Term: <u>Standard One Year</u>	1	EA	\$ <u>14,350.00</u>	\$ <u>14,350.00</u>
		1	EA	EAD	-\$2,150.00
		1	EA	\$12,200.00	\$12,200.00
		Early Adopter Discount (EAD) available with initial purchase only, applied to a maximum of ten (10) ALPR Systems, as a one-time offer.			
3.	Pricing for a four (4) camera mobile ALPR system in accordance with specifications to include delivery, set-up, installation, one-year warranty (Training Quoted Below – See Line Item 1-3A) Mfg. and Model Offered: <u>Vigilant Solutions – CarDetector</u> Warranty Term: <u>Standard One Year</u>	1	EA	\$ <u>16,350.00</u>	\$ <u>16,350.00</u>
		1	EA	EAD	-\$2,450.00
		1	EA	\$13,900.00	\$13,900.00
		Early Adopter Discount (EAD) available with initial purchase only, applied to a maximum of ten (10) ALPR Systems, as a one-time offer.			



1-3 A Training	One Training Session – End User application use for server and system client – includes training of all software modules. Available for an unlimited number of attendees – One full day training including in class and field exercises; plus ½ day Administration training approximately 3 months after the initial training. Price is per occurrence.	1	EA	\$ 2,450.00	\$ 2,450.00
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Extended Warranty Options

4.	Pricing for annual extended warranty/maintenance contract for hardware (2-camera system)	1	Year	<u>\$ 1,000</u>	<u>\$ 1,000</u>
5.	Pricing for annual extended warranty/maintenance contract for hardware (3-camera system)	1	Year	<u>\$ 1,500</u>	<u>\$ 1,500</u>
6.	Pricing for annual extended warranty/maintenance contract for hardware (4-camera system)	1	Year	<u>\$ 2,000</u>	<u>\$ 2,000</u>

Software Licensing/Support

7	Annual Software Licensing/Support Fee for City-Hosted Solution				
7-A.	Hardware Server for up to 15 Mobile LPR Systems (Includes Operating Systems and Database Application)	1	EA	\$6,500.00	\$6,500.00
7-B.	Purchase of Server software (LEARN)	1	EA	\$10,500.00	\$10,500.00
7-C.	Software Warranty & Maintenance for server (LEARN)	1	Year	\$4,500.00	\$4,500.00
8.	Indicate if a catalog discount or specific pricing is available for purchasing additional ALPR products including fixed and portable systems that may be acquired at a future date. Catalog Name _____ Discount Percent: _____	This is Not Available			
9A.	List out any additional items that will be required to fully delivery and furnish the products as specified. Vigilant has presented in this RFP all that is required for the City of Tempe to meet its goals. One way to further LPR LEA practices for Tempe PD would be to utilize Vigilant's Private LPR Data services which will be made available with this RFP at no charge for a period of two (2) years. This is a Value of \$50,000 – Attachment #4 'Private LPR Data Service'	2	Year	\$25,000.00	\$ Free full data access for two (2) years with selection of Vigilant as Contract award recipient

9B.	<p>List out any additional items that will be required to fully delivery and furnish the products as specified.</p> <p>Another way to further LPR LEA practices for Tempe PD would be to utilize Vigilant's NVLS Tier II service which will be made available with this RFP at no charge for five (5) Tempe PD users for a period of two (2) years. This is a Value of \$15,000 – See attachment #3 'NVLS Tier II Service'</p>	10	Year	\$1,500.00	\$ Free full data access for two (2) years with selection of Vigilant as Contract award recipient
10.	Provide optional pricing for annual software maintenance and support using Vendor-Hosted/Cloud solution	Below			
10-A.	Full LPR Data Hosting via secure National LPR data server. This includes a full software warranty and maintenance program for all Vigilant applications use by client: LEARN, CarDetector (fixed or mobile) & Target Alert Service with an unlimited user license for each	1	Year	\$500.00 Per LPR Camera	\$500.00 Per LPR Camera
		1	EAD	-\$150.00 Per LPR Camera	-\$150.00 Per LPR Camera
		1	Year	\$350.00 Per LPR Camera	\$350.00 Per LPR Camera
Early Adopter Discount (EAD)					
10-B.	All benefits of Option 10-A plus: 1) Unlimited user license for the LEARN Mobile Companion for Smart Phones; and 2) unlimited use of the CarDetector - Mobile Hit Hunter Criminal Location Intelligence service	1	Year	\$725.00 Per LPR Camera	\$725.00 Per LPR Camera
		1	EAD	-\$150.00 Per LPR Camera	-\$150.00 Per LPR Camera
		1	Year	\$575.00 Per LPR Camera	\$575.00 Per LPR Camera
Early Adopter Discount (EAD)					
<u>Inter-Agency Integration</u>					
11.	Describe any and all costs that would be applicable for integrating the Mobile ALPR solution with surrounding municipalities.				
		Please see attachment #2 titled 'LPR Data Sharing'			



Portable ALPR System					
12.	Provide costs for providing a portable "speed trailer/ALPR" portable unit. Describe systems hardware and functionality that would be included with system.	1	Ea. (1-Camera)	\$ 12,580.00	\$ 12,580.00
	Please see attachment #5 titled 'Self-Contained Fixed LPR Camera Kit'	1	Ea. (2-Camera)	\$ 15,580.00	\$ 15,580.00
Existing ALPR System Trade In					
13.	Offer the price to provide a new mobile ALPR system in exchange for each of the City's existing ALPR Systems.	1	Ea.	\$ 7,175.00	\$ 7,175.00
		Up to three (3) ALPR systems trade ins allowed Valid w/ award of five (5) new systems Trade ins to be fully functional w/ all components			

We appreciate the opportunity to respond to your request for a Best and Final Offer to RFP #13-102 for Mobile Automated License Plate Recognition (ALPR) Systems for the City of Tempe. Should you require any additional information or clarification, please do not hesitate to contact me. We look forward to deploying our ALPR solution in the City of Tempe.

Sincerely,

Bill Quinlan

Vigilant Solutions
 National Sales Manager
 312-925-8160
bill.quinlan@vigilantsolutions.com



Community Protection Program
Memorandum of Understanding

This Memorandum of Understanding (MOU) represents a mutual understanding between **Vigilant Solutions Inc. (Vigilant)** and The **Law Enforcement Agency (Agency)** concerning their collective objectives regarding the 'Community Protection Program' public safety enhancement program.

Definitions:

"Law Enforcement Agency (Agency)" means a law enforcement agency or other applicable governmental agency that has expressed interest in the 'Community Protection Program' LPR program sponsored by Vigilant.

"Mobile LPR System (MLPRS)" means Vigilant's combination software/hardware LPR system, a customized solution that enables automated reading and "Hot-List" matching of car license plates passing through LPR video cameras connected to Vigilant provided CarDetector software.

"LEARN Server" means Vigilant's Law Enforcement Archival Reporting Network server application, installed on Vigilant's National LPR server residing in the Washington DC metro area.

"Hot-List" means an electronic list of target vehicle license plates to be loaded within the MLPRS so that the MLPRS can alert operators when the MLPRS has scanned such target vehicle. Each Hot-List record will include as a minimum: 1) vehicle license plate #; 2) vehicle state of registration; and 3) warrant type.

Term of MOU:

Execution of this MOU entitles your Agency to receive multiple MLPRS provided to your Agency by Vigilant at no charge. Your Agency bears no financial responsibility for the MLPRS with regards to acquisition costs, maintenance costs, software update costs or any other costs. Your Agency only needs to install the MLPRS software application (CarDetector) within existing agency Mobile Data Computers (MDC), and hardware residing within designated Agency patrol vehicle(s). In order to allow for important hotlists to be loaded into the MLPRS, it needs to be connected via internet broadband card from the MDC to Vigilant's LEARN Server. All LPR vehicle scan data acquired by the MLPRS shall be automatically uploaded to a specific LEARN Server account managed your Agency and all Hot-List files loaded to your agency's LEARN Server account will be automatically synchronized with the MLPRS provided to you.

Among the most important understandings of this MOU is that your Agency agrees to make 'best efforts' towards utilizing MLPRS for the purposes of acting on your jurisdiction's enforceable warrants using existing or supplementary personal as your resources permit. No required additional staffing is required. ALPR runs effectively in the background and in support of your usual mission tasks. This program is being made available through a Vigilant sponsored private-public cooperation wherein the outstanding warrant redemption/settlement and the associated statutory 3rd party collection fees fund the availability of the MLPRS for your agency. Nothing within this MOU should be construed as an attempt to influence your Agency's policy with regards to how outstanding warrants are processed or in any other way unduly influence your Agency's public safety mission. Your Agency is not liable to meet any specific targets or operational goals with the MLPRS provided. However, Vigilant, as the provider of the program equipment, may provide notice of program "wind-down" to your Agency if, during any 60 day period of the program, there are not at least an average of 25 warrant settlements per



MLPRS system per month. In our experience, this is a very minimal metric with agencies accomplishing this level of success with less than a contact per day. This is an important aspect of the program that needs to be understood; your Agency has no commitments but, if there are not enough warrant settlements made as a result of the program, the program may be subject to termination by Vigilant so that the public safety benefit might be transferred to another participating Agency wherein the activities of warrant enforcement are a better match to the Agency's mission.

Agency Understandings and Objectives:

The following are the key objectives of the Agency:

- Your Agency shall sign and execute this Vigilant MOU, to be returned to Vigilant
- Your Agency shall be willing to receive and, if requested by Vigilant, return the MLPRS equipment provided by Vigilant
- Your Agency shall complete the following within (10) days of receiving the MLPRS:
 - Schedule installation of the MLPRS Kit with Vigilant certified technician (provided by Vigilant)
 - Installation of the MLPRS software onto your Agency provided patrol vehicle MDCs
 - Agency MDC's used for this program are required to have broadband internet connectivity
 - Connection of the MLPRS to the designated LEARN Server account
- Your Agency shall put forward 'best efforts' to enforce MLPRS alerted Hot-List matches against the Vigilant provided Hot-List with a goal of twenty five (25) warrant redemption/settlements per month per MLPRS
- If required, your Agency will assist Vigilant in accessing your State's DMV data in order to validate that warrant Hot-List license plates being issued to the MLPRS are up-to-date and adequately accurate

Vigilant Obligation:

The following are the key obligations of Vigilant:

- Vigilant will provide MLPRS Kit to your Agency including all required system software and hardware components (less the required MDC for each MLPRS unit) plus associated product documentation
- Vigilant will deliver the designated MLPRS components to the designated Agency address
- A Vigilant certified technician will schedule both on-site and after-visit telephone support in order to assist in the startup of your MLPRS as is required based on your agency's expertise
- Vigilant, in conjunction with your jurisdiction's 3rd party collection firm, will provide a Hot-List containing valid 'C' class warrants indexed by active motor vehicle registrations from within your jurisdiction
- Vigilant will make available to your Agency a standard LEARN Server account and support its use throughout the warrant redemption period, including Agency designated Hot-List management and general LPR use

MLPRS Kit Deliverables:

Vigilant will provide the following contents for each MLPRS:

- Vigilant's CarDetector mobile LPR software
- Two mobile LPR cameras, GPS receiver & Power stabilizer
- Digital Signal Processing Unit (DSP) w/ required stand alone wiring harness and cabling
- Single point power wiring kit via cigarette lighter and/or direct to battery connection
- No permanent changes to vehicle electrical systems are required nor does the system draw excessive power



Agency Hardware Provisions:

Your Agency shall make available the following hardware components for each MLPRS evaluated:

- Mobile Data Computer Unit (MDC)
 - Windows XP or Windows 7 Operating System
 - Core 2 Duo 2.0 GHz processor w/ 4GB SDRAM or greater
 - Wireless communication device (802.11, Cellular, or Broadband)

LEARN Server:

Vigilant shall provide your Agency with hosted access to the National LPR LEARN Server

- Vigilant shall provide access credentials to your Agency for use of the LEARN Server
- Vigilant shall grant one (1) LEARN Server 'Agency' account for your Agency
- Vigilant shall grant up to one (1) LEARN Server User account per MLPRS for your Agency
- Vigilant technical support staff shall be granted access to the LEARN Server account in order to measure warrant redemption/settlement progress by querying the account for all LPR hits against the Vigilant provided Hot-List
- No LPR data acquired by your Agency's MLPRS systems will be made available to any 3rd party non-law enforcement organization, company and/or entity without the direct written consent of your Agency's representative

Ownership and Termination:

The MLPRS remains the property of Vigilant. The hardware and software components are owned by and titled to Vigilant. This MOU does not constitute sale of any piece, part or portion of the MLPRS contents. Vigilant retains title and ownership of the software and hardware components related to the MLPRS and all other materials included as part of the MLPRS package.

The MOU shall commence once executed until terminated. Either party, Vigilant or your Agency, may terminate this MOU for its convenience, and in its sole discretion, by providing thirty (30) days prior written notice of termination. Upon termination of this MOU your Agency will immediately cease all use of MLPRS and will return MLPRS to Vigilant. No financial commitment by your agency is required to participate in this program and participation has a zero fiscal impact on your agency for acquisition and a positive effect on collections of outstanding warrant and fines due your sponsoring level of government.

in the event of program termination, and by way of your Agency providing written request to Vigilant, your Agency will be given a copy of all LPR data acquired by program issued MLPRS in standard XML format.



Authorization:

IN WITNESS WHEREOF, Vigilant the Agency have caused this MOU to be signed on the date set forth below and be effective on the last date specified below.

Provider:	Vigilant Solutions, Inc.	Agency:	_____
Authorization:	Joseph L. Harzewski III	Officer:	_____
Title:	Vice President of Sales	Title:	_____
Date:	_____	Date:	_____
Signature:	_____	Signature:	_____

Address Correspondence about this document to:

Joe Harzewski - Vice President of Sales
Tel: 818-915-8085 / Fax: 925-398-2113
Email: joe.harzewski@vigilantsolutions.co



Vigilant 'Community Protection Program' Client Contact Form

City: _____ Law Enforcement Agency: _____

Provide number of requested MLPRS: _____

Agency Contact

Person whom will function as the main Agency contact for Vigilant regarding the 'Community Protection Program'.

Name/Position _____

Department _____

Address _____

Telephone _____ Fax _____

E-mail _____

Site Technical / Integrator / Representative

Person who will receive technical support and install 'Community Protection Program' MLPRS unit(s).

Name _____

Dept. _____

Telephone _____

Fax _____

E-mail _____

Return to: Vigilant Solutions, Inc.
2021 Las Positas Court Suite # 101
Livermore, CA 94551

Phone: 925-398-2079
Fax: 925-398-2113

Support Email: support@vigilantsolutions.com

Sales Email: sales@vigilantsupport.com