

Vendor's Offer

Form 201-B (RFP)

Return this Section with your Response

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: Layton Manufacturing Co _____
Company Mailing Address: 672 Murlark Avenue NW _____
City: Salem _____ State: Oregon _____ Zip: 97304 _____
Contact Person: John Newcomb _____ Title: Sales Manager _____
Phone No.: 503-585-4888 _____ FAX: 503-585-3274 _____ E-mail: johnn@layton-mfg.com _____
<u>Company Tax Information:</u>
Arizona Transaction Privilege (Sales) Tax No.: Not applicable, No Sales Tax due in Oregon ____ or
Arizona Use Tax No.: Not applicable, No Sales Tax due in Oregon _____
Federal I.D. No.: 93-0492353 _____
City & State Where Sales Tax is Paid: No Sales Tax _____, _____
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: N/A _____

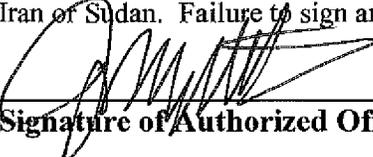
THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) John Layton

Title of Authorized Individual (TYPE OR PRINT IN INK) President

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.



Signature of Authorized Offeror

2-14-12

Date

(H/RFP 3-2008)

Questionnaire

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Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award. The City of Tempe may consider other information, whether or not specifically provided by the bidder, in response to this RFP.

1. Provide the address of the facility that will supply items to the City of Tempe.

**672 Murlark Avenue NW
Salem, OR 97304**

2. Describe your company and its history

Layton Manufacturing is a 51 year old equipment manufacturing company. Our product lines include Asphalt Paving Equipment, Remote-Controlled Vehicles and Material Handling Equipment for the Food Processing Industry.

3. Please provide contact information for the primary account representative and a backup contact for the City of Tempe.

Name	Phone	Cell Phone	E-Mail
John Newcomb	503-585-4888	503-881-4846	johnn@layton-mfg.com
John Layton	503-585-4888	503-559-6551	johnl@layton-mfg.com

4. Provide detailed specifications on both your traction unit.

Overall Length: 8'9"

Overall Width: 5'7"

Overall Height: 6'10"

Gross Vehicle Weight: WT 7400

Ground Clearance: 7"

Ground Pressure: 4.27 psi, w/14" Triple Grouser Pads

Engine: Cummins Diesel, B 3.3L, 65 H.P.

Transmission, Eaton: Hydro-static, Infinite Speed Range

Capacities: Diesel 15 gallons, Hydraulic Oil 15 gallons

Radio: 458-459 MHz Bandwidth, 16 operating channels for interference free operation. Cord backup system.

Range of Operation: 300ft

5. Provide manufacturers literature on the unit you are proposing

Please see attached Sales Literature Enclosed/ PDF.

6. Is your unit remote controlled and if so, is the remote wireless?

Yes, The Remote is wireless, though we provide a cable back-up in case of radio failure.

7. Provide detailed specifications for the required adapter to couple your unit to the roll-off dumpster.

Device will connect to Remote-Trax and then it will lift container by the front rolls.

8. Do you agree to the Terms and Conditions of this RFP?

Yes No

If No, explain below

9. List three (3) governmental or large corporate references for which you have provided similar equipment and services.

Firm	Contact	Number
US DEPT OF HOMELAND SECURITY	Wayne Stroeh	(225)-226-1550
FEMA, Texarkana, Texas	B. Hall	(703)-399-0494
FEMA, Washington D.C.	Mary Petruzzo	(202)-646-2603

Price Sheet

Pricing must be inclusive of all costs including, but not limited to, equipment, freight, design, travel time, mileage, etc..

The City will not pay fuel surcharges or any cost beyond those stated below.

Description	Cost
Roll-off mover with adapter	\$ 67,500.00
Dealer recommended options	Cost
	\$
	\$
	\$
	\$
	\$
	\$

* Applicable Tax 0 %

*** State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.**

Less prompt payments discount terms of 2 % 10 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.