

**CITY OF TEMPE
REQUEST FOR COUNCIL ACTION**
**Council Meeting Date: 01/28/2016
Agenda Item: 5B6**

ACTION: Award two-year contracts with three, one-year renewal options to Horizon Distributors, Inc., Ewing Irrigation Products, and SiteOne Landscape Supply for irrigation parts and supplies.

FISCAL IMPACT: Total cost of these contracts will not exceed \$275,000 during the initial two-year contract term. Sufficient funds have been appropriated in the General Fund cost centers 2551 (Sports Complex Maintenance), 2552 (Parks Maintenance), 2553 (Diablo Stadium Maintenance), 2554 (Parks Maintenance – Rio Salado), 2555 (Landscape Maintenance), 2556 (North Parks), 2558 (Cemetery Maintenance), and 2559 (South Parks); Golf Fund cost centers 2511 (Rolling Hills Golf Course) and 2512 (Ken McDonald Golf Course); Arts Fund cost center 3611 (TCA Art Park); and various Capital Improvement Project Funds for the anticipated expenditures in the current fiscal year.

RECOMMENDATION: Award the contracts.

BACKGROUND INFORMATION: (IFB #16-048) The City of Tempe issued an Invitation for Bid (IFB) for irrigation parts, PVC pipe, fittings, and controller repairs for City parks. These components are used to replace damaged or broken sprinkler parts used on the grounds of City parks and facilities.

Evaluation Process

Notification of the solicitation was sent to 75 firms. Three bids were received and reviewed by a committee comprised of Public Works and Procurement staff. The following firms responded:

- Horizon Distributors, Inc.
- Ewing Irrigation Products
- SiteOne Landscape Supply

The committee evaluated the bids for five groups of irrigation parts, supplies and controller repairs utilized by the City. Pricing is based on a discount off manufacturer's published list price and an hourly rate for controller repair.

		Horizon Distributors, Inc.	Ewing Irrigation Products	SiteOne Landscape Supply
Group 1 - Rainbird				
Item	Description	Discount	Discount	Discount
1.	Finished Goods – Turf Equipment	56%	56.5%	52%
2.	Finished Goods – Agricultural Equipment	55%	No Bid	No Bid
3.	Parts	45%	No Bid	40%
4.	Repair of Controllers – 95% Rainbird	\$75 per hour	No Bid	No Bid
Group 2 – Hunter, Bowsmith & Hardie Irrigation and Sprinkler Equipment				
5.	Finished Goods – Hunter	60%	60.1%	54%
6.	Finished Goods – Bowsmith	58%	59%	54%
7.	Finished Goods – Hardie	55%	No Bid	54%
8.	Parts	50%	No Bid	50%
Group 3 – PVC Pipe and Fittings				
9.	PVC Pipe – Class 200	Net	65%	60%
10.	PVC Pipe – Schedule 40	Net	65%	60%
11.	PVC Fittings – Schedule 40	77%	80%	70%
12.	PVC Pipe – Schedule 80	Net	65%	60%
13.	PVC Fittings – Schedule 80	70%	80%	70%

14.	Fittings not covered in Group 3	No Bid	Varies	50%
Group 4 – PVC Chemicals				
15.	PVC Chemicals	55%	58%	50%
Group 5 – Catalog Discounts for Additional Products Sold				
		No Bid	No Bid	0-70% off list price when available

All firms agreed to the City's terms and conditions. Staff recommends awarding contracts to all three firms for all items bid to ensure availability of irrigation supplies and parts and controller repairs to meet the City's needs. Operationally, staff will evaluate the pricing among the firms to determine the lowest cost solution as projects are developed.

ATTACHMENTS: Bid Offer Forms

STAFF CONTACT(S): Julie Hietter, Public Works - Administration Manager, (480) 350-8412

Department Director: Renie Broderick, Internal Services Director
 Legal review by: David Park, Assistant City Attorney
 Prepared by: Lisa Goodman, CPPO, Procurement Officer