

CITY OF TEMPE
REQUEST FOR COUNCIL ACTION

Council Meeting Date: 04/14/2016
Agenda Item: 5B15

ACTION: Approve one-year contract renewals with Fisher Scientific, Copper State Supply, AGS Safety and Supply, and Clark Security Products for the supply of safety related products to be used throughout the City.

FISCAL IMPACT: Total combined cost of these contracts shall not exceed \$200,000 over the one-year renewal period.

RECOMMENDATION: Approve the contract renewals.

BACKGROUND INFORMATION: (Contracts 12-036-01, 02, 03, and 04,) City Council originally approved the award of these contracts to be effective on April 20, 2012 for an initial two-year period with three, one-year renewal options. Staff is recommending that Council utilize the third and final one-year renewal option extending the contracts through April 19, 2017.

The contracts represent a diverse assortment of safety related items including traffic control products, pedestrian control products, safety boots, safety glasses/goggles, gloves, respirators, MSA gas cylinders, hydration products, water coolers, coveralls, padlocks, safety hats, ear protection, rain jackets, and safety vests. This contract included cooperative language that included a number of local public entities including Tempe Elementary and Tempe Union High School Districts. A total of 203 line items make up the awarded list of items that includes discounts from catalogs for miscellaneous safety items not specifically named.

The City elected to not renew the contract with Bound Tree Medical as the category they were originally awarded (disposable gloves) was re-solicited and awarded under a separate agreement. The four (4) firms being recommended for renewal have all agreed to extend with no increase in pricing.

Contractor Performance

The performance of these firms was evaluated by staff and is shown below:

| <u>Evaluation Criteria</u> | <u>Fisher Scientific</u> | <u>Copper State Supply</u> | <u>AGS Safety and Supply</u> | <u>Clark Security Products</u> |
|--|--------------------------|----------------------------|------------------------------|--------------------------------|
| Personnel are responsive, cooperative and available | B | B | B | B |
| Overall quality of products or services delivered | A | B | A | A |
| Timeliness of performance | A | A | A | A |
| Quality of follow-up in resolving complaints or problems | B | B | B | B |
| Firm's promptness in submitting accurate invoices | B | A | A | A |

A=Exceeds Standards, B=Meet Standards, C=Below Standards

ATTACHMENTS: None

STAFF CONTACT(S): Gabe Rubio, Warehouse Supervisor, (480) 350-2679

Department Director: Renie Broderick, Internal Services Department Director
 Legal review by: David Park, Assistant City Attorney
 Prepared by: Michael Greene, C.P.M., Procurement Administrator