



# EXHIBIT A

## JOB ORDER AGREEMENT PROPOSAL

Project Name: Sports Lighting Control Replacement - Various		Date: 6/10/2016
Project Number: 6305951		
Contract Number:		
JOC Number:		
Job Order Agreement Number:		
<b>CONSTRUCTION SERVICES</b>		<b>AMOUNT</b>
<b>DIRECT COSTS</b>		
A.	Cost of Construction (Labor, Materials, Equipment, Warranty)	\$40,911.55
B.	General Conditions (Excluding Bonds and Insurance)	\$21,205.08
C. SUBTOTAL DIRECT COSTS		\$62,116.63
D.	Construction Fee (Overhead & Profit) 10.00%	\$6,211.66
E. TOTAL		\$68,328.30
<b>INDIRECT COSTS</b>		<b>CALCULATED RATE:</b>
F.	Insurance 1.12%	\$765.28
G.	Payment and Performance Bond 0.85%	\$580.79
H.	Sales Tax 5.265%	\$3,597.48
K. TOTAL JOA PROPOSAL		\$73,271.85

**ASSUMPTIONS AND CLARIFICATIONS:**

1. Project duration - 4-weeks of construction
2. New meter pedestals are Milbank Brand with Square D internal components.
3. Contract time will begin once materials are procured.
4. Off-Duty Officer is not included
5. Survey is excluded
6. Quality Control Testing is excluded

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<b>GENERAL CONDITIONS</b>					
<b>CBS</b>	<b>Description</b>	<b>Qty</b>	<b>UM</b>	<b>Unit Cost</b>	<b>Total Cost</b>
15.1.1	SWPPP, Prevention Plan & Set-Up (Wattles @ Exc areas-6ea)	1	EA	\$ 234.00	\$ 234.00
15.1.2	Dust Control Permit	1	EA	\$ -	\$ -
15.1.3	Clean - Up	2	DY	\$ 741.82	\$ 1,483.64
15.1.4	Landscape Restoration	1	LS	\$ 1,000.00	\$ 1,000.00
15.2.1	Temp Facilities	22	DY	\$ 20.80	\$ 457.50
15.2.2	Supervision	22	DY	\$ 777.88	\$ 17,113.44
	Project, Manager	44	HR	\$ 70.24	
	Superintendent	176	HR	\$ 64.05	
	Truck, Pick Up	220	HR	\$ 12.50	
15.2.3	Traffic Control (Estrade & McKemy)	16	DY	\$ 22.75	\$ 364.00
15.2.5	Construction Water	22	DY	\$ 25.11	\$ 552.50
	<b>GENERAL CONDITIONS - SUBTOTAL</b>				<b>\$ 21,205.08</b>

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**Lighting Control Replacement - Various Parks  
City of Tempe JOC**



**ESTRADA PARK - Bid Schedule**

Bid Item	Description	Quantity	UM	Unit Price	Total Price
1	ELECTRICAL SERVICE ENTRANCE SECTION AND LIGHTING CONTROL EQUIPMENT ON NEW PAD	1	EA	\$ 7,738.00	\$ 7,738.00
2	PUSH BUTTON	1	EA	\$ 295.55	\$ 295.55
<b>SUBTOTAL - ESTRADA PARK</b>				<b>\$</b>	<b>8,033.55</b>

**McKEMY FIELD - Bid Schedule**

Bid Item	Description	Quantity	UM	Unit Price	Total Price
1	ELECTRICAL SERVICE ENTRANCE SECTION AND LIGHTING CONTROL EQUIPMENT ON NEW PAD	1	EA	\$ 14,000.00	\$ 14,000.00
2	LIGHTING CONTROL EQUIPMENT AND CABINET	1	EA	\$ 6,540.00	\$ 6,540.00
3	ELECTRICAL UNDERGROUND JUNCTION BOX	1	EA	\$ 300.00	\$ 300.00
Add Alt:	SRP & SES Upgrade	1	EA	\$ 10,000.00	\$ 10,000.00
<b>SUBTOTAL - McKEMY FIELD</b>				<b>\$</b>	<b>30,840.00</b>

**PAPAGO PARK - Bid Schedule**

Bid Item	Description	Quantity	UM	Unit Price	Total Price
1	LIGHTING CONTROL EQUIPMENT IN EXISTING CONTROL CABINET	1	EA	\$ 2,038.00	\$ 2,038.00
<b>SUBTOTAL - PAPAGO PARK</b>				<b>\$</b>	<b>2,038.00</b>
<b>GRAND TOTAL</b>				<b>\$</b>	<b>40,911.55</b>

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**Kimbrell Electric, Inc.**  
7593 North 73rd Drive  
Glendale, AZ 85303  
(602) 265-2111 Fax: (623) 931-9963

# PROPOSAL

June 6, 2016

To: Hunter Contracting Co.  
Address: 701 North Cooper Road  
Gilbert, Arizona 85233  
Ph: 480-892-0521  
Email: [MikeP@huntercontracting.com](mailto:MikeP@huntercontracting.com)  
Attn: Mike Pfoeger

Job Name/Location:  
Estrada Park  
McKemy Field, Papago Park

We hereby submit specifications and estimates for: Electrical, per the following Plan(s) and Sheet(s) Numbers;  
Engineer: \_\_\_\_\_ Sheet(s) No.: \_\_\_\_\_ Plan Date: \_\_\_\_\_

Scope:  
See attached Bid Schedules

Sales tax Value added to total \$0.00

*Upon your Acceptance, All Terms and Conditions as Outlined in this Proposal, become a Part Of or an Attachment To the Contract.  
Please Note Our Exclusions, below.*

**Exclusions: Unless Otherwise Noted Above**

Taxes, Bond, Permits, Atypical Insurance, Testing, Engineering Fees, Utility Charges, Painting, Saw Cutting, Allowance, Striping, Signage, Concrete & Asphalt Repair, Landscape Repair, Temporary Power, Patching, Foundation Removal, Survey, Non Electrical Sleeves, Private Utility locating, Rock Trenching, Spoil Removal & Haul Off, Traffic Control, Off Duty Police Officer, & Special Systems Wire.

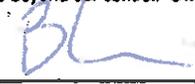
All Material Secured on site to be paid with Progress Payments.

We hereby propose to furnish material and labor - complete in accordance with the above specifications for the sum of: **\$0.00**

**Note:** This proposal is based on prices quoted for concrete, electrical conduit, wiring and other electrical products as of the date of this proposal. Due to rapidly rising prices in concrete, steel and copper, this proposal is subject to increase if products increase prior to the execution of a written agreement, by the amount of increases quoted by our intended suppliers and/or subcontractors. (We will provide proof of any increase, upon request)

All material is guaranteed to be as specified. All work to be completed in a professional manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Worker's Compensation Ins.

Authorized Signature



John Kimbrell

Note: This proposal may be withdrawn by Kimbrell Electric, Inc., if not accepted within 15 days.

Acceptance of Proposal - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature

Date

"The Bitterness of Poor Quality, Lingers Long After the Sweet Low Price is Forgotten"

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6/27/16

Lighting Control Replacement - Various Parks  
City of Tempe JOC

6/6/2016



Kimbrell Electric, Inc  
Company Name

**ESTRADA PARK - Bid Schedule**

Bid Item	Description	Quantity	UM	Unit Price	Total Price
1	ELECTRICAL SERVICE ENTRANCE SECTION AND LIGHTING CONTROL EQUIPMENT ON NEW PAD	1	EA	\$ 7,738.00	\$ 7,738.00
2	PUSH BUTTON	1	EA	\$ 295.55	\$ 295.55
3	LIGHTING CONTROL EQUIPMENT IN EXISTING CONTROL CABINET		EA		\$ -
4	ELECTRICAL SERVICE ENTRANCE SECTION		EA		\$ -
5	LIGHTING CONTROL EQUIPMENT AND CABINET		EA		\$ -
6	ELECTRICAL UNDERGROUND JUNCTION BOX		EA		\$ -
7	LIGHTING CONTROL EQUIPMENT IN EXISTING SERVICE ENTRANCE SECTION		EA		\$ -
8			EA		\$ -
9			EA		\$ -
10			EA		\$ -
11			EA		\$ -
<b>SUBTOTAL - ESTRADA PARK</b>				<b>\$</b>	<b>8,033.55</b>

Please list all applicable quantities.

**McKEMY FIELD - Bid Schedule**

Bid Item	Description	Quantity	UM	Unit Price	Total Price
1	ELECTRICAL SERVICE ENTRANCE SECTION AND LIGHTING CONTROL EQUIPMENT ON NEW PAD	1	EA	\$ 14,000.00	\$ 14,000.00
2	PUSH BUTTON		EA		\$ -
3	LIGHTING CONTROL EQUIPMENT IN EXISTING CONTROL CABINET		EA		\$ -
4	ELECTRICAL SERVICE ENTRANCE SECTION		EA		\$ -
5	LIGHTING CONTROL EQUIPMENT AND CABINET	1	EA	\$ 6,540.00	\$ 6,540.00
6	ELECTRICAL UNDERGROUND JUNCTION BOX	1	EA	\$ 300.00	\$ 300.00
7	LIGHTING CONTROL EQUIPMENT IN EXISTING SERVICE ENTRANCE SECTION		EA		\$ -
8			EA		\$ -
9			EA		\$ -
10			EA		\$ -
11			EA		\$ -
	<b>ADD ALT SRP &amp; SES UPGRADE</b>	<b>1</b>	<b>EA</b>	<b>\$ 10,000.00</b>	
<b>SUBTOTAL - McKEMY FIELD</b>				<b>\$</b>	<b>20,840.00</b>

Please list all applicable quantities.

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**PAPAGO PARK - Bid Schedule**

Bid Item	Description	Quantity	UM	Unit Price	Total Price
1	ELECTRICAL SERVICE ENTRANCE SECTION AND LIGHTING CONTROL EQUIPMENT ON NEW PAD		EA		\$ -
2	PUSH BUTTON		EA		\$ -
3	LIGHTING CONTROL EQUIPMENT IN EXISTING CONTROL CABINET		EA		\$ -
4	ELECTRICAL SERVICE ENTRANCE SECTION		EA		\$ -
5	LIGHTING CONTROL EQUIPMENT AND CABINET		EA		\$ -
6	ELECTRICAL UNDERGROUND JUNCTION BOX		EA		\$ -
7	LIGHTING CONTROL EQUIPMENT IN EXISTING SERVICE ENTRANCE SECTION	1	EA	\$ 2,038.00	\$ 2,038.00
8			EA		\$ -
9			EA		\$ -
10			EA		\$ -
11			EA		\$ -
<b>SUBTOTAL - PAPAGO PARK</b>				<b>\$</b>	<b>2,038.00</b>

Please list all applicable quantities.

<b>GRAND TOTAL</b>				<b>\$</b>	<b>30,911.55</b>
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**McKEMY FIELD - Bid Schedule**

**ADD ALT SRP & SES UPGRADE**

**1 EA \$ 10,000.00**

*BBJ  
6/27/16*