

Vendor's Offer

Return this Section with your Response

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name:	US ENERGY TECHNOLOGIES Inc. dba US LIGHTING TECH		
Company Mailing Address:	14370 MYFORD Road Suite 100		
City:	IRVINE	State:	CA
		Zip:	92606
Contact Person:	RICHARD HAM		Title: PRESIDENT & CEO
Phone No.:	714-617-8800	FAX:	714-617-8820
E-mail:	rickham@ushightingtech.com		
<u>Company Tax Information:</u>			
Arizona Transaction Privilege (Sales) Tax No.:	n/a		or
Arizona Use Tax No.:	n/a		
Federal I.D. No.:	57-1224336		
City & State Where Sales Tax is paid:	IRVINE		CA
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.:	n/a		

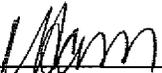
THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) RICHARD HAM

Title of Authorized Individual (TYPE OR PRINT IN INK) President & CEO

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.


Signature of Authorized Offeror

2/25/11
Date

Form 201-B (RFP)
(H./RFP 3-2008)

Specifications

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Any exceptions to the desired specifications must be explained. Any omission from these specifications shall not relieve the contractor from the responsibility of furnishing an operational system complete with all necessary components, accessories, controls, technical advice and supervision for efficient operation. The decision to accept or reject the vendor offered substitution is at the sole discretion of the City of Tempe.

Any submissions that do not comply with required elements will be rejected. Additionally, the City will perform checks of samples to insure compliance. If, at the City's discretion, the fixture does not meet a required specification, it will not be considered for award.

Cobra Head Luminaries		Vendor Response		
Specification		Comply	Deviate	Explanation of Deviation
1	Lamp housing and all components are to be specifically engineered for the use of induction lighting	✓		
a	Unit must be certified to meet dark sky requirements	✓		
b	Lens to be flat and constructed of tempered glass	✓		
c	Reflector to be one piece constructed of anodized aluminum	✓		
d	Upper and lower sections of the housing are to be constructed of Die Cast Aluminum	✓		
i	Durable, weather proof, electrostatically applied polyester powder coat finish with a Light Grey color.	✓		
e	Unit shall provide tool-free one-hand access to all electrical components.	✓		
f	Unit shall have a universal slip fitting for mounting onto a 2-3/8" O.D bracket and provide adjustment for leveling the luminaire on 2-axis (level and tilt)	✓		
g	Mounting and housing bolts shall be of non-corrosive material.	✓		
h	Effective Projected Area (EPA) of luminaire shall not exceed 1.6, and shall be capable of withstanding a 100 MPH wind gusts when mounted on a standard 6' aluminum mounting bracket arm without additional reinforcement.	✓		
i	A prewired, heavy duty terminal block capable of receiving input wiring ranging from #14 to #6 AWG shall be installed in the fixture.	✓		
j	Wiring shall be neat, bundled, and kept away from excess heat.	✓		
k	Luminaire must have and Ingress Protection (IP) rating of at least IP54	✓		
i	Provide IP rating of your fixture -			IP65

	l	Luminaire shall be equipped with gaskets or designed to prevent entrance of foreign material and insects into the housing.	✓		
	m	Luminaire shall have lens gasket designed to prevent entrance of foreign material into the sealed optical system.	✓		
	n	Gaskets are to be of material that will remain effective and color resistant for a minimum of 20 years.	✓		
	i	Indicate material used for gaskets			SILICONE
2		Lamp assembly is to be an induction design with a wattage of between 70 and 80 watts	✓		
	a	Indicate wattage of lamp you will supply			70W
	b	Indicate Initial lumen output			6500 lumen output
	c	Indicate lumen output at 75,000 hours			4355 lumens approx.
	d	State manufacturer of lamp assembly			OSRAM SYLVANIA
	e	State manufacturer of ballast assembly			OSRAM SYLVANIA
3		Lamps shall provide light at a Correlated Color Temperature (CCT) of between 5000K and 6000K with a Color Rendering Index (CRI) in excess of 80			CRI>80
	a	State CCT of the lamp you will supply			5000 K
	b	State CRI of lamp you will supply			> 80
4		Electronic ballast shall meet current US law and contain no Polychlorinated Byphenols	✓		
	a	Ballast must be certified for operation in temperatures in excess of 120 degrees Fahrenheit	✓		
	b	Ballast shall handle voltages ranging anywhere from 120VAC through 277VAC	✓		
5		Electromagnetic Compatibility (EMC) standards applicable to lighting systems must be met	✓		
6		Luminaire must be ETL certified		✓	CSA
7		It is preferred that the luminaire be UL certified		✓	CSA/CE approved
8		A standard NEMA tool-less bayonet mount photoelectric receptacle mount and connected to the same voltage as unit shall be provided and wired to terminal block	✓		
	a	NO photocell is to be included	✓		

Proposal Questionnaire

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Submitters shall provide answers to the following questions. Responses will be utilized in determination of contract award. The City of Tempe may consider other information, whether or not specifically provided by the bidder in response to this RFP.

1. Please provide the address of your local facility.

14370 Myford Road, Suite 100
Irvine CA 92606

2. If you do not have a local facility, indicate how you intend to service the City of Tempe?

Tempe, AZ is just a 6 hour drive from USLT warehouse location, which is located at Irvine, CA 92606.

3. Describe your company and its history.

US Lighting Tech, located in Irvine, California is one of the country's leading manufacturers of induction lighting products. A subsidiary of USET, the company was founded in 1992. Celebrating its 15th year of innovation with over 20 US patents the company's core strength is its ability to design innovative and efficient technology for today's market. Capabilities include a design and testing lab in the US, Rapid Prototyping, CNC, and manufacturing overseas.

4. Please provide contact information for the account representative to be assigned to the City of Tempe contract, if awarded – name, phone, cell phone and e-mail.

Richard Ham
714-617-8800
rickham@uslightingtech.com

5. The City of Tempe prefers a firm capable of providing at least 25% of the ordered quantities within 45 days of receipt of order. Can you meet this requirement? Provide a **complete** delivery schedule in the space provided for all fixtures.

YES

Delivery Schedule:

	Cobra
Delivery of initial 25% of lights:	42 days
Delivery of next 25% of lights from original date of order:	49 days
Delivery of next 25% of lights from original date of order:	56 days
Delivery of next 25% of lights from original date of order:	63 days

6. Will proposed products meet or exceed the City of Tempe specifications?

YES

7. Provide information on the manufacturer of the lamps and ballasts you are proposing including history, length of time they have manufactured the products, country of manufacture, etc.

Please see attached

8. Are replacement lamps and ballasts available from local electrical suppliers or must they be ordered from your firm – if available locally, provide dealer information and part numbers. If not available locally provide an explanation for the lack of local replacements.

Consolidated Electrical Distributors (CED) – Tempe, Arizona
627 S 48th st. Suite 102
Tempe AZ 85281

9. Do the manufacturer and products you are recommending comply with the provision of the DOE & HUD (EECBG/CDBG-R) block requirements and Buy American provisions?

YES

10. Is your firm listed as a company offering outdoor luminaries manufactured in the USA for Recovery Act Projects by NEMA?

YES

11. What warranty do you offer on the housing, lamp assemblies and ballasts – **a 10 year full coverage warranty is preferred** by the City of Tempe?

YES

12. If you are a distributor, will you handle warranty issues?

NO, we are the MANUFACTURER

13. The climatic conditions in the Tempe area may have an effect on the life of the products you have proposed. Do you guarantee performance and durability (inclusive of lamp life and ballast) of your product under the severe “Phoenix Valley” climate the products would face?

YES

14. Do you agree to the Terms and Conditions of the RFP?

YES

15. List three (3) local government or large corporate references for which you have previously supplied similar products.

Firm	Contact	Phone
PSE&G Public Service Electric & Gas Co.	Benjamin White	609-799-6866
California Dept. of Corrections & Rehab	Maria Martinez	916-255-3107
City of Carlsbad	Tom Sugg	760-845-6901

Pricing

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Price shall include all costs, including, but not limited to freight.

Quantity listed on the Price Sheet is expected amount to be purchased, however, this number will not obligate the City of Tempe to order or accept more than actual needs and availability of appropriated funds permit.

	Description	Quantity	Cost Ea	Extended Cost
1.	Cobra Head Luminaries for Roadway lighting – Full cutoff style – dark sky compliant (70 to 80 watt induction)	1,000	\$ 263.00	\$ 263,000.00
	Brand US LIGHTING TECH			
	Model # CO-120/277V-070W-5K-FCG-001			
	Replacement Lamp (L5070)	10	\$ 133.00	\$ 1330.00
	Replacement Ballast (B3070)	10	\$ 75.00	\$ 750.00

* Applicable Tax 9.3 %

* **State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.**

Less prompt payments discount terms of 0 % 0 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.



U.S. DEPARTMENT OF
ENERGY

 **US Lighting Tech**

US Lighting Tech successfully completes DOE ARRA Audit

September 10, 2010 - Today, the Department of Energy formally closed its investigation into whether sales to recipients of the Department's Energy Efficiency Community Block Grants by, US Lighting Tech complied with the Buy American provisions of the American Recovery and Reinvestment Act (ARRA).

As part of its investigation, the Department engaged a lighting industry expert who reviewed data submitted and made site visits to inspect the companies' manufacturing processes. The Department has concluded that the sales were consistent with ARRA's Buy American requirements.

	<p>Department of Energy Washington, DC 20585</p>
	<p>September 10, 2010</p>
	<p>Richard Ham President US Lighting Tech 14370 Myford Road, Suite 100 Irvine, CA 92606</p>
	<p>Re: <u>Buy America Investigation</u></p>
	<p>Dear Mr. Ham:</p>
	<p>Thank you very much for your cooperation with the Department of Energy's investigation into US Lighting Tech's compliance with Section 1605 of the American Recovery and Reinvestment Act of 2009 as to sales to recipients of the Department's Energy Efficiency Community Block Grants.</p>
	<p>We have reviewed in detail the materials you presented to the Department. Those materials also were reviewed by the lighting industry expert we engaged to assist us in this investigation. Moreover, as you know, on Thursday, August 19, 2010, our expert conducted an on-site inspection of US Lighting Tech's manufacturing process of the induction lighting products at issue.</p>
	<p>Based on the materials we have reviewed, and the information our expert obtained during his site visit, the Department has formally decided to conclude its investigation.</p>
	<p>Thank you again for your assistance in this matter.</p>
	<p>Sincerely,  Timothy G. Lynch Deputy General Counsel for Litigation and Enforcement</p>
	<p> Printed with 50% ink on recycled paper</p>