



**CITY OF TEMPE
REQUEST FOR COUNCIL ACTION**

**Council Meeting Date: 9/19/2013
Agenda Item: 5B20**

ACTION: Award one-year contracts with two, two-year renewal options to Hennesy Mechanical Sales, LLC and Phoenix Pumps, Inc. for the maintenance, purchase, and repair of small to medium sized water and chemical dosing pumps for the Public Works Department.

FISCAL IMPACT: Total combined firstyear cost of this contract will not exceed \$350,000. Sufficient funds have been appropriated in cost center 3013, 3014, 3015, 3016, 3034 and 3035 (Water/Wastewater Fund) for the anticipated expenditure in the current fiscal year.

RECOMMENDATION: Award the contracts.

BACKGROUND INFORMATION: (IFB 14-038) The City issued an Invitation for Bid (IFB) to establish a term contract for the maintenance, purchase, and repair of small to medium sized water and chemical dosing pumps.

This contract will be used for the maintenance, purchase, and repair of small to medium sized water and chemical dosing pumps ranging in size from fractional to 100 horsepower. The Public Works Department currently has approximately 100 small to medium sized horizontal water and chemical dosing pumps in use. Water and chemical dosing pumps are used in the production of drinking water.

The City received two (2) bids from Hennesy Mechanical Sales, LLC and Phoenix Pumps, Inc. The bids were evaluated by a committee comprised of Water Utilities and Procurement staff. The abstract below displays the associated pricing:

	Group A – Chemical Pump Work	Unit of Measure	Hennesy Mechanical Sales, LLC	Phoenix Pumps, Inc.
	<u>Hourly Rates - Labor</u>			
1	Straight Time - Labor Rate per Individual	Man Hour	\$78.00	\$80.00
2	Overtime - Labor Rate per Individual	Man Hour	\$95.00	\$120.00
3	Straight Time - Shop Labor Rate per Individual	Man Hour	\$40.00	\$65.00
4	Overtime - Shop Labor Rate Per Individual	Man Hour	\$65.00	\$90.00
5	Straight Time - Machine Shop Labor Rate Per Individual	Man Hour	\$90.00	\$75.00
6	Overtime - Machine Shop Labor Rate Per Individual	Man Hour	\$112.50	\$112.50
7	Straight Time - Welder On-Site Labor Rate Per Individual	Man Hour	\$95.00	\$85.00
8	Overtime - Welder On-Site Labor Rate Per Individual	Man Hour	\$130.00	\$127.50
9	Straight Time - Welder Shop Labor Rate Per Individual	Man Hour	\$62.50	\$75.00
10	Overtime - Welder Shop Labor Rate Per Individual	Man Hour	\$80.00	\$112.50
11	Straight Time - Electrician Labor Rate Per Individual	Man Hour	\$120.00	\$80.00
12	Overtime - Electrician Labor Rate Per Individual	Man Hour	\$140.00	\$120.00
13	Straight Time - 3-person pump crew, travel to and from location of contractor's yard	Crew Hour	\$145.00	\$240.00
14	Overtime - 3-person pump crew, travel to and from location of contractor's yard	Crew Hour	\$170.00	\$360.00
15	Straight Time - 3-person crew standby time after 30 minutes	Crew Hour	\$130.00	\$240.00
16	Overtime - 3-person crew standby time after 30 minutes	Crew Hour	\$195.00	\$360.00

17	Straight Time - Semi-Truck and 1 Driver Labor Rate Per Individual	Hour	\$94.00	\$125.00
18	Overtime - Semi-Truck and 1 Driver Labor Rate Per Individual	Hour	\$118.00	\$175.00
19	Straight Time - Hydraulic crane truck and 2-person crew	Crew Hour	\$132.00	\$300.00
20	Overtime - Hydraulic crane truck and 3-person crew.	Crew Hour	\$180.00	\$450.00
		Total	\$2,272.00	\$3,392.50

The City also received parts pricing based on a discount from catalog from the two firms in the range from 0% to 10% for the various manufacturers listed.

Due to the need to ensure timely response to calls for repair assistance, staff believes a multiple award to both firms is the best decision for the City. Priority for service calls shall be given to Hennesy Mechanical Sales who has submitted the lower pricing.

ATTACHMENTS: Vendor bid documents

STAFF CONTACT(S): Brad Fuller, Plant Operations Manager, (480) 350-2601

Department Director: Ken Jones, Finance & Technology Director
 Legal review by: David Park, Assistant City Attorney
 Prepared by: Ted Stallings, CPPB, Procurement Officer