

Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: Bingham Equipment Company

Company Mailing Address: 1655 S Country Club Drive

City: Mesa State: AZ Zip: 85210

Contact Person: Shaun Spilsbury Title: Sales Representative

Phone No.: 480-969-5516 FAX: 480-969-0271 E-mail: shaun.spilsbury@binghamequipment.com

Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No. 07-046705 or

Arizona Use Tax No.: _____

Federal I.D. No.: 86-0139051

City & State Where Sales Tax is Paid: Mesa, _____, AZ

If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: N/A

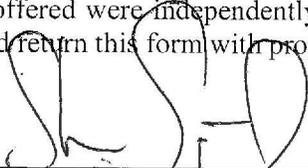
THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Shaun Spilsbury

Title of Authorized Individual (TYPE OR PRINT IN INK) Sales Representative

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.



Signature of Authorized Offeror

(H/RFP 3-2008)

8/21/14

Date

Specifications

Desired minimum specification for loaders are shown below. Any exceptions to the desired specifications must be explained.

All items are preferred unless otherwise noted

Item	Description	Vendor Response		
		Yes	No	Exception
General				
1	Rated operating capacity – minimum 1,500 lbs – AC equipped	Yes		
	State operating capacity	1750lbs.		
2	4 cylinder, 4 stroke, water cooled diesel engine. Engine shall be sized to operate an A/C unit – Tier 4 compliant.	Yes		Final Tier 4 compliant Diesel Oxidation Catalyst (DOC) only NO - Diesel Particulate filter (DPF) NO- regenerations NO - Diesel Exhaust Fluid (DEF)
3	Full flow engine oil filter – spin on preferred	Yes		
4	Low oil pressure/high engine coolant temperature shut down system is required	Yes		
5	Exhaust to include spark arrestor muffler with discharge to the rear of the machine	Yes		
6	Minimum 12 gallon fuel tank capacity	Yes		
	State fuel capacity of unit	24.75 gallons		
7	Fuel filter with water separator – spin on			
8	Heavy duty cooling system with coolant filter - spin on		No	Heavy duty cooling system, no coolant filter
9	Do you guarantee your unit to operate in dusty conditions at ambient air temperatures of 125° F without overheating	Yes		
10	Air cleaner, dry type dual element with restriction indicator	Yes		
11	Hydraulic oil cooler required	Yes		
12	Hydraulic system fully filtered – spin on	Yes		
13	Hydraulic pressure lines - combination of steel lines and steel reinforced, double wire braid construction hoses built to withstand a pressure equal to four (4) times maximum pump output	Yes		
14	Hydraulic cylinders shall be double-acting - chrome rods	Yes		
15	Electric horn equipped	Yes		
16	Back up alarm equipped	Yes		
17	12 volt system	Yes		
18	Key start system	Yes		
19	All circuits fused or circuit breaker protected.	Yes		
20	Heavy duty alternator	Yes		
21	Battery(ies) heavy duty maintenance free	Yes		
22	Battery disconnect switch is required	Yes		
23	Fully hydrostatic 4-wheel drive	Yes		
24	Infinitely variable hydrostatic tandem pumps driving 2 fully reversing hydrostatic driver motors preferred	Yes		
25	Final drive system incorporating dual #80 HS endless roller chain	Yes		Pre-stressed #80 HSOC endless roller chain (no master link)

26	Final drive chains must be contained inside a sealed chain case with oil bath lubrication	Yes		sealed chain case with oil lubrication (Chains do not require periodic adjustments) Two chains per side with no idler sprocket
27	Final drive axles to be a minimum of 2" diameter	Yes		
28	Tires, solid rubber, smooth tread design vulcanized to rim required	Yes		
Item	Description	Vendor Response		
		Yes	No	Exception
29	Lockout system is required to disable travel and loader functions until the operator is seated and the safety system is engaged.	Yes		
30	An AC operator cab is required. Cab shall meet the most current SAE standards for Rollover Protection (ROP) and Falling Object Protection (FOP)	Yes		
31	Operator cab shall tip up or slide out of the way for ease of maintenance.	Yes		
32	A safety prop is required to prevent the cab from causing injury during servicing	Yes		
33	Two (2) rear view convex style mirrors, approximately 4" round shall be included	Yes		
34	"D" rings on all four corners for securing unit to trailer	Yes		
35	Color – standard factory	Yes		
Lights				
36	Two (2) front mounted work lights. Switch controlled, fuse or circuit breaker protected	Yes		
37	Two (2) rear mounted work lights. Switch controlled, fuse or circuit breaker protected	Yes		
38	Rear marker lights	Yes		
39	One (1) amber strobe light mounted on the cab providing full 360 degree visibility	Yes		
Bucket				
40	Capacity of 0.5 cubic yard minimum	Yes		
	Size of bucket			
41	Width – maximum 61"		No	
	Size of bucket	62"		
42	Bolt on cutting edges	Yes		
Grapples				
43	Two (2) grapples, each individually activated by a dedicated hydraulic cylinder	Yes		
44	Cylinders for grapples must be shielded – cylinder and hose mounting locations must preclude damage from debris	Yes		
45	Hose connections shall be inboard. All connections fully shielded to prevent damage.	Yes		
The loader operating conditions shall be monitored by a combination of gauges and warning lights in the operators' line of site. Indicate what type of device is utilized, eg gauge, warning light, etc.				
46	Air filter Restriction	Yes		
	Type of device utilized			Audible Alarm, Service Code data display
47	Engine coolant temperature	Yes		
	Type of device utilized			Gauge
48	Engine Oil pressure	Yes		
	Type of device utilized			Audible Alarm, Service Code data display

49	Fuel	Yes		
	Type of device utilized		Gauge	
50	System voltage	Yes		
	Type of device utilized		Data Display	
51	Engine Hour Meter	Yes		
	Type of device utilized		Data Display	
52	Hydraulic Oil Temperature	Yes		
	Type of device utilized		Audible Alarm, Service Code data display	
Unit Specifications				
53	Brand and Model Number	BOBCAT model S550		
54	State SAE HP of unit	(61.0 hp.) @ 2600 rpm		
55	Max gross torque (ft lb @ RPM)	(166.0 ft-lb) @ 1800 rpm		
56	Rated operating capacity of loader	1,750 lbs.		
57	Operating weight of unit	6,213 lbs.		
58	Fully describe steering, throttle, lift, tilt and grapple operating controls	Steering: Direction and speed controlled by two hand operated steering levers or optional Lift/Tilt: Controlled by separate foot pedals Grapple: Controlled by electrical switch on Right Hand steering lever		
59	Ground clearance	7.3"		
60	Lift Break-out force	3,736 lbs.		
61	Turning radius – center to bucket	80"		
62	Static tipping load	3,500 lbs.		
63	Forward travel speed – maximum	7.35 mph		
64	Overall length of unit with bucket	133"		
65	Boom and bucket work cycle – in seconds			
	Raising time loaded	3.3 seconds		
	Bucket dump	2.3 seconds		
	Lower lift arms	2.8 seconds		
66	Hydraulic pump – type	Engine driven, gear type		
67	Hydraulic pump – GPM rating	17.1 U.S. gpm		
68	Minimum interior cab width	33"		
69	Include details on maintenance features to include overall design and access to all components	BOBCAT exclusive Single Sided Service via rear door, all daily and periodic maintenance point are easy to access		
70	Warranty offered on loader	12 Months unlimited hours standard 60 Months/3,000 Emissions Components		
Miscellaneous				
Item	Description	Vendor Response		
71	A minimum of 4 sets of keys shall be supplied at the time of delivery	Yes		
72	Diagnostic software for any computer controlled systems as well as any proprietary hardware, cables, adaptors must be supplied	Yes		
	Indicate what software or proprietary hardware will be included	Bobcat Service Analyzer software, with remote start tool and cables		
73	DOT approved 5# ABC fire extinguisher to be installed and mounted in an unobstructed manner to provide easy access in an emergency	Yes		
Training				

74	On-site factory authorized operator training	Yes	
75	On-site service technician training for routine procedures	Yes	
Manuals			
76	Operator's manual	Yes	Book
77	Complete engine and electrical parts book	Yes	Book or Compact Disc
78	Complete shop/service manual	Yes	Book or Compact Disc
79	Complete engine repair manual	Yes	Book or Compact Disc
80	Complete wiring manual	Yes	Book or Compact Disc
81	Complete hydraulic system manual including hydraulic schematics and wiring diagrams	Yes	Book or Compact Disc

Proposal Questionnaire

Return this Section with your Response

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will supply the unit and provide warranty service for the City of Tempe.	1655 S Country Club Drive Mesa, AZ 85210
	a If you do not have a Tempe, or valley address, how do you intend to handle repair/warranty issues	N/A
	b Do you have a local facility to supply repair parts to the City? (include address of facility in your reply)	1655 S Country Club Drive Mesa, AZ 85210
2	Describe your company and its history – include years in business	3 rd Generation Family Business, Founded 1955, 59 years
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> • Contact Name • Phone Number • Cell Phone Number • e-mail address 	Provide contact information below Shaun Spilsbury, Office 480-969-5516 Cell 602-980-5671 Shaun.spilsbury@binghamequipment.com Louie Borso, Office 480-969-5516, Cell 480-252-7494 Louie.borso@binghamequipment.com
4	Should the City wish to evaluate your unit for suitability to the purposes set forth, do you have a demonstration unit available for review?	Yes
5	What is the delivery time ARO?	60-90 days or less ARO
6	Will you comply with the requirement to provide pick-up and return of the unit, at no cost to the City, should repair/warranty work be required off-site?	Yes
7	If warranty repairs require more than 48 hours to complete, will you provide the City with a loaner unit until repairs are completed?	Yes
8	Do you agree to the Terms and Conditions of this RFP?	Yes
	a If No, explain	
9	List three (3) governmental or large corporate references for which you have provide similar a similar unit. <ul style="list-style-type: none"> • Organization/Firm Name • Contact Name • Phone Number 	Provide Reference Information Below City of Phoenix Equipment Management Dave Skiver, 602-495-7265 Maricopa County Equipment Services Less Glover, 602-506-6013

		ADOT Equipment Services Jack Dreyer, 602-712-3076
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Pricing Section

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Pricing must be inclusive of all costs and be delivered to the City equipment maintenance facility. The City will not pay fuel surcharges or any cost beyond those stated below.

Description	Quantity	Cost Each	Extended Cost
Skid Steer Loader	3	33,991.50	101,974.50
State Make	BOBCAT		
State Model	S550		
Dealer Recommended Options			
Description	Cost	If applicable, list brand and model offered	
36 Month / 3,000 Full Coverage Protection Plus Warranty +Includes price reduction for included 36/3000hr Bobcat Engine warranty program	\$	2,304.00	
	\$		
	\$		
	\$		
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	\$		
	\$		
	\$		

* Applicable Tax 6.3%

* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of 00 %net _ days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.