

# Vendor's Offer

Form 201-B (RFP)

**"Return this Section with your Response"**

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: FABIANI PAINTING & DECORATING, LLC

Company Mailing Address: 3944 E NORA CR

City MESA State: ARIZONA Zip: 85215

Contact Person: RAY FABIANI Title LLC MEMBER

Phone No.: 602 284-0739 FAX: \_\_\_\_\_ E-mail: fabianipainting@me.com

Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No.: 07-584101 or

Arizona Use Tax No.: \_\_\_\_\_

Federal I.D. No.: 86-0942382

City & State Where Sales Tax is Paid: Mesa, AZ

If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: 07/2

## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) RAYMOND J. FABIANI

Title of Authorized Individual (TYPE OR PRINT IN INK) LLC MEMBER

## REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
\_\_\_\_\_  
Signature of Authorized Offeror

07/09/13  
\_\_\_\_\_  
Date

(H/RFP 3-2008)

**Return this Section with your Response**

This specialty is not intended to be “janitorial” in nature but to provide specific cleaning services when needed. General clean up might include clean-up of an area after construction type work, etc..

Please indicate which of the following requested services your firm is able to provide:

Service	Can Perform (Yes/No)
General Clean up Duties	Yes
Cleaning of Windows	Yes

It is expected that all materials typically utilized in these service categories be included in the hourly cost submitted.

**Group 4 – Pest and Bird Control**

**Return this Section with your Response**

This group is not intended to be a maintenance type of service but a “when needed service category”.

Potential jobs include pest treatments of a construction area, isolated bird problems, netting, spikes, etc..

Indicate the types of services you can provide in the table below:

Service
N/A

**Group 5 – Asphalt Repairs – small jobs only**

**Return this Section with your Response**

This group is for the repair of small areas of damaged asphalt and seal coating.

Indicate what services you can provide and the minimum project size that you can perform:

Service	Minimum size of repair you will perform
N/A	

## **Group 6 – Water Remediation & Repairs**

This group provides for clean-up from water damage. Some of the requested services are to include:

- 24 hour emergency response
- Water extraction
- Water dehumidification
- Drywall restoration
- Flood damage restoration
- Deodorization

## **Group 7 – Mold Remediation**

Requested services requested for this group include:

- Identify the source of moisture
- Prep the areas affected to allow proper demolition and removal of affected materials
- Demo materials that are not salvageable
- Clean and treat remaining surfaces
- Run air scrubber and filter unit to clean air
- Reconstruct

**Proposal Questionnaire**  
 "Return this Section with your Response"

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	3944 E Nora Cr, Mesa AZ 85215
2	Describe your company and its history – include years in business	<p>Fabiani Painting &amp; Decorating, LLC (ROC #14236) is an Arizona Liability company providing painting services to Arizona state, county &amp; city entities for over 13 years, licensed since February 1999. Specialty services we provide include prep work, cleaning &amp; painting of traffic signal poles, streetlight poles, graffiti removal, traffic curb painting, fire hydrant cleaning and painting, power washing, interior and exterior painting. Our company has many years experience with JOC contracts and currently providing JOC painting services to the City of Phoenix Transportation Department, City of Phoenix Aviation Department, ADOT, as well as JOC for the City of Tempe Transportation Department.</p> <p>Our experience has been obtained over the years painting interior &amp; exterior of public buildings, including schools and citywide painting services for many Arizona government entities traffic departments and Sky Harbor Airport.</p>
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> <li>• Contact Name</li> <li>• Phone Number</li> <li>• Cell Phone Number</li> <li>• e-mail address</li> </ul>	<p>Raymond Fabiani, LLC Member                      602 284-0739 Direct                      602 432-8368 Secondary  <a href="mailto:fabianipainting@me.com">fabianipainting@me.com</a></p> <p>Angelita FABiani, LLC Member                      602 432-8368  <a href="mailto:fabianipainting@me.com">fabianipainting@me.com</a></p> <hr/> <p>Provide contact information below                      Ray Fabiani, 602 284-0739</p>
4	If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area. You must provide sufficient	n/a

	information concerning your qualification to work on historic buildings and structures to be considered for award in this group.	
5	Can you provide services to the City 24-hour per day? a   If so, provide your 24-hour phone number.	Yes. Contact 602 284-0739
6	List current, valid, State of Arizona contractors licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	ROC #142364 Class K-34
7	Do you intend to utilize sub-contractors? a   If Yes, list firm name, address, name of principal, phone number and service they will perform	No.
8	What warranty will you provided on materials and workmanship?	2 years
9	Do you agree to the Terms and Conditions of this RFP? a   If No, explain to right	Yes
10	List three (3) governmental or large corporate references for which you currently provide similar services. • Firm Name • Contact Name • Phone Number	<p>Provide Reference Information Below</p> <p>City of Tempe Transportation Department Isaac Chavira 480 350-8349 Isaac.Chavira@tempe.gov</p> <p>City of Phoenix Sky Harbor Airport Bill Collay, 602 273-8803 William.collay@phoenix.gov</p> <p>ADOT Keith Johnson (928) 699-6479 KJohnson2@azdot.gov</p>

## Pricing Section

"Return this Section with your Response"

Quoted pricing must contain all charges including, but not limited to, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will not pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark your attachment indicating what group this pricing covers.

Group 1 – Painting/Wallcovering & Repair work					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	7 a.m.	5:00 p.m.	\$15.00	\$25.00	\$30.00
Weekdays - Overtime	5:01 p.m.	6:00 a.m.	\$15.00	\$25.00	\$30.00
Weekends – Straight Time	7 a.m.	5:00 p.m.	\$15.00	\$25.00	\$30.00
Weekends - Overtime	5:01 p.m.	6:00 a.m.	\$15.00	\$25.00	\$30.00
Holidays – Straight Time	7:00 a.m.	5:00 p.m.	\$15.00	\$25.00	\$30.00
Holidays - Overtime	5:01 p.m.	6:00 a.m.	\$15.00	\$25.00	\$30.00
Markup on direct cost of parts and materials			7%		

Group 2 – Restoration/Rehabilitation of Historic Buildings or Structures					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time	<i>N/A</i>		\$	\$	\$
Weekends - Overtime	<i>N/A</i>		\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 3 – Cleaning Services (General and Window Cleaning)					
	Applicable Hours		Cost per Hour		
	From	To	Worker	Supervisor	
Weekdays- Straight Time	7:00 a.m.	5:00 p.m.	\$18.00	\$30.00	
Weekdays - Overtime	5:01 p.m.	6:00 a.m.	\$18.00	\$30.00	
Weekends – Straight Time	7:00 a.m.	5:00 p.m.	\$18.00	\$30.00	
Weekends - Overtime	5:01 p.m.	6:00 a.m.	\$18.00	\$30.00	
Holidays – Straight Time	7:00 a.m.	5:00 p.m.	\$18.00	\$30.00	
Holidays - Overtime	5:01 p.m.	6:00 a.m.	\$18.00	\$30.00	
Markup on direct cost of parts and materials			7%		

Group 4 – Pest and Bird Control						
	Applicable Hours		Cost per Hour			
	From	To	Helper	Journeyman	Supervisor	
Weekdays- Straight Time			\$	\$	\$	
Weekdays - Overtime			\$	\$	\$	
Weekends – Straight Time		<del>N/A</del>	\$	\$	\$	
Weekends - Overtime			\$	\$	\$	
Holidays – Straight Time			\$	\$	\$	
Holidays - Overtime			\$	\$	\$	
Markup on direct cost of parts and materials			%			

Group 5 – Asphalt Repairs – Small Jobs Only						
	Applicable Hours		Cost per Hour			
	From	To	Helper	Journeyman	Supervisor	
Weekdays- Straight Time			\$	\$	\$	
Weekdays - Overtime			\$	\$	\$	
Weekends – Straight Time		<del>N/A</del>	\$	\$	\$	
Weekends - Overtime			\$	\$	\$	
Holidays – Straight Time			\$	\$	\$	
Holidays - Overtime			\$	\$	\$	
Markup on direct cost of parts and materials			%			

Group 6 – Water Remediation & Repairs						
	Applicable Hours		Cost per Hour			
	From	To	Helper	Journeyman	Supervisor	
Weekdays- Straight Time			\$	\$	\$	
Weekdays - Overtime			\$	\$	\$	
Weekends – Straight Time		<del>N/A</del>	\$	\$	\$	
Weekends - Overtime			\$	\$	\$	
Holidays – Straight Time			\$	\$	\$	
Holidays - Overtime			\$	\$	\$	
Markup on direct cost of parts and materials			%			

Group 7 – Mold Remediation						
	Applicable Hours		Cost per Hour			
	From	To	Helper	Journeyman	Supervisor	
Weekdays- Straight Time			\$	\$	\$	
Weekdays - Overtime			\$	\$	\$	
Weekends – Straight Time		<del>N/A</del>	\$	\$	\$	
Weekends - Overtime			\$	\$	\$	
Holidays – Straight Time			\$	\$	\$	
Holidays - Overtime			\$	\$	\$	
Markup on direct cost of parts and materials			%			

\* Applicable Tax 8.8 %

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Offeror is to type or legibly write in ink all information required below.

Company Name: Crout & Heller Painting Services, Inc

Company Mailing Address: 6481 S Rural Road

City: Tempe State: AZ Zip: 85283

Contact Person: Timothy V Crout Title: President

Phone No.: 480-456-0607 FAX: 480-545-0607 E-mail: tim@croutandheller.com

Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No.: 74-3038055 or

Arizona Use Tax No.: 07655925-H

Federal I.D. No.: \_\_\_\_\_

City & State Where Sales Tax is Paid: Tempe, AZ

If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: 67923

## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Timothy V Crout

Title of Authorized Individual (TYPE OR PRINT IN INK) President

### REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
Signature of Authorized Offeror

7/5/13  
Date

**Group 3 – Cleaning Services**

Return this Section with your Response

Please indicate which of the following requested services your firm is able to provide:

Service	Can Perform (Yes/No)
Clean Up After Construction	
General Clean up Duties	
Carpet Cleaning	
Cleaning of Windows	
Floor Stripping	

**Group 4 – Pest and Bird Control**

This group is not intended to be a maintenance type of service but a “when needed service category”. Potential jobs include pest treatments of a construction area, isolated bird problems, etc.

**Group 5 – Asphalt Repairs – small jobs only**

This group is for the repair of small areas of damaged asphalt and seal coating.

**Group 6 – Water Remediation & Repairs**

This group provides for clean-up from water damage. Some of the requested services are to include:

- 24 hour emergency response
- Water extraction
- Water dehumidification
- Drywall restoration
- Flood damage restoration
- Deodorization

**Group 7 – Mold Remediation**

Requested services requested for this group include:

- Identify the source of moisture
- Prep the areas affected to allow proper demolition and removal of affected materials
- Demo materials that are not salvageable
- Clean and treat remaining surfaces
- Run air scrubber and filter unit to clean air
- Reconstruct

## Questionnaire

Return this Section with your Response

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	6481 S. Rural Rd. Tempe, AZ 85283
2	Describe your company and its history – include years in business	Painting Subcontractor—minor drywall/stucco Epoxy and Plural component flooring and finishes Incorporated April 2002 Residential—both new and remodel Commercial—both new and remodel Light Industrial Wallcovering—prep/removal/installation Worked on many restoration projects including 1891 Pinal county courthouse
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> <li>• Contact Name</li> <li>• Phone Number</li> <li>• Cell Phone Number</li> <li>• e-mail address</li> </ul>	Timothy V. Crout—President 480-695-6424 tim@croutandheller.com David Davidson—Estimator 480-688-3861 dave@croutandheller.com  office 480-545-0752 fax 480-545-2724  Provide contact information below
4	If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area. You must provide sufficient information concerning your qualification to work on historic buildings and structures to be considered for award in this group.	
5	Can you provide services to the City 24-hour per day?	Yes
	a   If so, provide your 24-hour phone number.	480-695-6424
6	List current, valid, State of Arizona contractor's licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	K-34 Paint & Wallcovering
7	Do you intend to utilize sub-contractors?	no
	a   If Yes, list firm name, address, name of principal, phone number and service they will perform	
8	What warranty will you provided on materials and workmanship?	2 years—longer if required for specific project based upon specifications
9	Do you agree to the Terms and Conditions of this RFP?	Yes
	a   If No, explain to right	
	List three (3) governmental or large corporate references for which you currently provide	

similar services.

- Firm Name
- Contact Name
- Phone Number

4950 E. Ingram St.  
Mesa, AZ  
480-8330404

Layton Construction  
Attn: Tanner Stewart  
4686 E. Van Buren St.  
Phoenix, AZ  
602-8408655

City of Scottsdale  
Attn: Bret Jackson  
7447 E. Indian School Road  
Scottsdale, AZ  
480-312-7056

Summit Builders  
Attn: Cheryl Izzio  
3333 E. Camelback Rd.  
Phoenix, AZ  
602-840-7700

Tempe School District  
Attn: Brad Quinlan  
PO Box 2770  
Tempe, AZ  
480-642-1542

Provide Reference Information Below


## Price Sheet

Return this Section with your Response

Quoted pricing must contain all charges including, but not limited to, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will not pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark you attachment indicating what group this pricing covers.

Group 1 – Painting/Wallcovering & Repair work					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6:00 a.m.	2:30 p.m.	\$26.25	\$39.37	\$48.13
Weekdays - Overtime	2:30p.m.	6:00a.m.	\$39.38	\$59.10	\$72.20
Weekends – Straight Time	6:00 a.m.	2:30 p.m.	\$26.25	\$39.37	\$48.13
Weekends - Overtime	2:30 p.m.	6:00 p.m.	\$39.38	\$59.10	\$72.20
Holidays – Straight Time	All	All	\$39.38	\$59.10	\$72.20
Holidays - Overtime	All	All	\$39.38	\$59.10	\$72.20
Markup on direct cost of parts and materials			10%		

Group 2 – Restoration/Rehabilitation of Historic Buildings or Structures					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 3 – Cleaning Services					
	Applicable Hours		Cost per Hour		
	From	To	Worker	Mold Specialist	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

# Vendor's Offer

Form 201-B (RFP)

**"Return this Section with your Response"**

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>D&amp;K ENTERPRISES, LLC</u>			
Company Mailing Address: <u>517 S. LEBARON STREET</u>			
City: <u>MESA,</u>	State: <u>ARIZONA</u>	Zip: <u>85210</u>	
Contact Person: <u>RICHARD KEALY</u>	Title: <u>GENERAL MANAGER</u>		
Phone No.: <u>(602)241-6600</u>	FAX: <u>(480)248-9158</u>	E-mail: <u>rick@dkazenterprises.com</u>	
<u>Company Tax Information:</u>			
Arizona Transaction Privilege (Sales) Tax No.: <u>20474400</u> or			
Arizona Use Tax No.: <u>26-4423718</u>			
Federal I.D. No.: <u>26-4423718</u>			
City & State Where Sales Tax is Paid: <u>PHOENIX</u> , <u>ARIZONA</u>			
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____			

## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) RICHARD KEALY

Title of Authorized Individual (TYPE OR PRINT IN INK) GENERAL MANAGER

## REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
\_\_\_\_\_  
Signature of Authorized Offeror

7/17/2013  
Date

(H/RFP 3-2008)

**Group 3 – Cleaning Services**

Return this Section with your Response

This specialty is not intended to be “janitorial” in nature but to provide specific cleaning services when needed. General clean up might include clean-up of an area after construction type work, etc..

Please indicate which of the following requested services your firm is able to provide:

Service	Can Perform (Yes/No)
General Clean up Duties	No
Cleaning of Windows	No

It is expected that all materials typically utilized in these service categories by included in the hourly cost submitted.

**Group 4 – Pest and Bird Control**

Return this Section with your Response

This group is not intended to be a maintenance type of service but a “when needed service category”.

Potential jobs include pest treatments of a construction area, isolated bird problems, netting, spikes, etc..

Indicate the types of services you can provide in the table below:

Service
<p><b>To be most effective, bird control methods must be tailored to the specific bird species and situation. D&amp;K uses a variety of methods to control pest birds:</b></p> <p><b>Identification — We’ll identify problem bird species present, feeding and watering locations, roosting, nesting and loafing areas, and any potential risk to nontargeted species.</b></p> <p><b>Habitat Modification — We’ll apply bird repellent and exclusion solutions as needed, such as netting, filling holes in building facades, gels, bird coils and bird wire.</b></p> <p><b>Mechanical Traps or Other Treatments — Used outside your building, traps can be a temporary but effective solution to your bird problem. When necessary, chemical methods such as Avitrol and Avitrol Fog may be employed as a control.</b></p> <p><b>Ongoing Monitoring and Maintenance — We’ll conduct regular inspections of your property and equipment installations, recommendations and written service reports</b></p>

**Group 5 – Asphalt Repairs – small jobs only**

Return this Section with your Response

This group is for the repair of small areas of damaged asphalt and seal coating.

Indicate what services you can provide and the minimum project size that you can perform:

Service	Minimum size of repair you will perform
N/A	

**Group 6 – Water Remediation & Repairs**

This group provides for clean-up from water damage. Some of the requested services are to include:

- 24 hour emergency response
- Water extraction
- Water dehumidification
- Drywall restoration
- Flood damage restoration
- Deodorization

**Group 7 – Mold Remediation**

Requested services requested for this group include:

- Identify the source of moisture
- Prep the areas affected to allow proper demolition and removal of affected materials
- Demo materials that are not salvageable
- Clean and treat remaining surfaces
- Run air scrubber and filter unit to clean air
- Reconstruct

**Proposal Questionnaire**  
 "Return this Section with your Response"

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	517 S Lebaron Street Mesa, AZ 85210
2	Describe your company and its history – include years in business	<b>D&amp;K Enterprises (D&amp;K) is an Arizona corporation specializing in all areas of residential and commercial Fire, water, and mold remediation and restoration, asbestos abatement, demolition and general construction. Although incorporated in 2008, the principals alone have over 100 years combined experience in these industries. We feel that our expertise in these fields make us a prime candidate for this contract with City of Tempe</b>
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> <li>• Contact Name</li> <li>• Phone Number</li> <li>• Cell Phone Number</li> <li>• e-mail address</li> </ul>	<p>Provide contact information below</p> <p>Richard J Kealy            Phone – 602-241-6600            Cell – 602-705-6627            Email – rick@dkazenterprises.com</p>
4	If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area. You must provide sufficient information concerning your qualification to work on historic buildings and structures to be considered for award in this group.	<b>D&amp;K is aware that historic renovation projects are very special opportunities to revive aging, often fragile buildings of major historical significance. Repositioning and restoring historic buildings is one of the most sustainable ways to build. Treating these buildings with tender loving care is our first priority. Whether it's a renovation, an expansion, or a seismic upgrade, we take the responsibility seriously. Working with historical preservation agencies, properly removing historical materials, preserving and restoring them, and then re-installing them is a process that requires in-depth planning, coordination and care. These efforts are critical to the success of renovation projects. Many of our historic renovations have involved replacing the entire mechanical and electrical infrastructure without disturbing its original facade. True success of an historic renovation is achieved when visitors can't tell that we were ever in the building – except that it looks (and operates) better. D&amp;K has worked on numerous historic buildings through the City of Phoenix. ( Please see reference)</b>
5	Can you provide services to the City 24-hour per day?	Yes
	a If so, provide your 24-hour phone number.	602-705-6627

6	List current, valid, State of Arizona contractors licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	ROC #'s 256979 – KB-01 Dual Contractor 256978 – K57 Wrecking and Demolition 256980 – Hazardous Material Abatement
7	Do you intend to utilize sub-contractors?	No
	a If Yes, list firm name, address, name of principal, phone number and service they will perform	N/A
8	What warranty will you provided on materials and workmanship?	2 Year
9	Do you agree to the Terms and Conditions of this RFP?	Yes.
	a If No, explain to right	
10	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> <li>• Firm Name</li> <li>• Contact Name</li> <li>• Phone Number</li> </ul>	Provide Reference Information Below City of Phoenix Johnny Montoya 602-534-1834 Payson Village Howard Lang 480-580-9610 City of Mesa Tim Johnson 480-644-2769

## Pricing Section

“Return this Section with your Response”

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If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark your attachment indicating what group this pricing covers.

Group 1 – Painting/Wallcovering & Repair work					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6:00am	4:00pm	\$30	\$38	\$45
Weekdays - Overtime	5:00pm	5:00am	\$45	\$57	\$67.5
Weekends – Straight Time	6:00am	4:00pm	\$30	\$38	\$45
Weekends - Overtime	5:00pm	5:00am	\$45	\$57	\$67.5
Holidays – Straight Time	6:00am	4:00pm	\$30	\$38	\$45
Holidays - Overtime	5:00pm	5:00am	\$45	\$57	\$67.5
Markup on direct cost of parts and materials			10%		

Group 2 – Restoration/Rehabilitation of Historic Buildings or Structures					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6:00am	4:00pm	\$40	\$45	\$50
Weekdays - Overtime	5:00pm	5:00am	\$60	\$67.5	\$75
Weekends – Straight Time	6:00am	4:00pm	\$40	\$45	\$50
Weekends - Overtime	5:00pm	5:00am	\$60	\$67.5	\$75
Holidays – Straight Time	6:00am	4:00pm	\$40	\$45	\$50
Holidays - Overtime	5:00pm	5:00am	\$60	\$67.5	\$75
Markup on direct cost of parts and materials			10%		

Group 3 – Cleaning Services (General and Window Cleaning)					
N/A	Applicable Hours		Cost per Hour		
	From	To	Worker	Supervisor	
Weekdays- Straight Time			\$	\$	
Weekdays - Overtime			\$	\$	
Weekends – Straight Time			\$	\$	
Weekends - Overtime			\$	\$	
Holidays – Straight Time			\$	\$	
Holidays - Overtime			\$	\$	
Markup on direct cost of parts and materials			%		

Group 4 – Pest and Bird Control					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6:00am	4:00pm	\$30	\$38	\$45
Weekdays - Overtime	5:00pm	5:00am	\$45	\$57	\$67.5
Weekends – Straight Time	6:00am	4:00pm	\$30	\$38	\$45
Weekends - Overtime	5:00pm	5:00am	\$45	\$57	\$67.5
Holidays – Straight Time	6:00am	4:00pm	\$30	\$38	\$45
Holidays - Overtime	5:00pm	5:00am	\$45	\$57	\$67.5
Markup on direct cost of parts and materials			10%		

Group 5 – Asphalt Repairs – Small Jobs Only					
n/a	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			10%		

Group 6 – Water Remediation & Repairs					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6:00am	4:00pm	\$40	\$45	\$50
Weekdays - Overtime	5:00pm	5:00am	\$60	\$67.5	\$75
Weekends – Straight Time	6:00am	4:00pm	\$40	\$45	\$50
Weekends - Overtime	5:00pm	5:00am	\$60	\$67.5	\$75
Holidays – Straight Time	6:00am	4:00pm	\$40	\$45	\$50
Holidays - Overtime	5:00pm	5:00am	\$60	\$67.5	\$75
Markup on direct cost of parts and materials			10%		

Group 7 – Mold Remediation					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6:00am	4:00pm	\$40	\$45	\$50
Weekdays - Overtime	5:00pm	5:00am	\$60	\$67.5	\$75
Weekends – Straight Time	6:00am	4:00pm	\$40	\$45	\$50
Weekends - Overtime	5:00pm	5:00am	\$60	\$67.5	\$75
Holidays – Straight Time	6:00am	4:00pm	\$40	\$45	\$50
Holidays - Overtime	5:00pm	5:00am	\$60	\$67.5	\$75
Markup on direct cost of parts and materials			10%		

\* Applicable Tax 5.265 %

# Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name:	<u>ForeSite Design &amp; Construction, Inc.</u>				
Company Mailing Address:	<u>1425 N. Mondel Drive</u>				
City:	<u>Gilbert</u>	State:	<u>Arizona</u>	Zip:	<u>85233</u>
Contact Person:	<u>Scott Breeding</u>	Title:	<u>VP, Operations Manager</u>		
Phone No.:	<u>480-820-1345 ext 11</u>	FAX:	<u>480-820-1305</u>	E-mail:	<u>scott.breeding@foresite-inc.com</u>
<u>Company Tax Information:</u>					
Arizona Transaction Privilege (Sales) Tax No.:	<u>07-441511-Z</u>	or			
Arizona Use Tax No.:	<u>n/a</u>				
Federal I.D. No.:	<u>860711556</u>				
City & State Where Sales Tax is Paid: <u>Tempe, Arizona receives the City portion, Arizona Dept of Revenue located in Phoenix, AZ receives the state and county portion. (Responding to RFP page 37 re: jurisdiction)</u>					
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.:	<u>041093</u>				

## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Scott Breeding

Title of Authorized Individual (TYPE OR PRINT IN INK) VP, Operations Manager

## REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
Signature of Authorized Offeror

7/17/2013  
Date

**Group 3 – Cleaning Services**

Return this Section with your Response

This specialty is not intended to be “janitorial” in nature but to provide specific cleaning services when needed. General clean up might include clean-up of an area after construction type work, etc..

Please indicate which of the following requested services your firm is able to provide:

Service	Can Perform (Yes/No)
General Clean up Duties	n/a
Cleaning of Windows	n/a

It is expected that all materials typically utilized in these service categories be included in the hourly cost submitted.

**Group 4 – Pest and Bird Control**

Return this Section with your Response

This group is not intended to be a maintenance type of service but a “when needed service category”.

Potential jobs include pest treatments of a construction area, isolated bird problems, netting, spikes, etc..

Indicate the types of services you can provide in the table below:

Service
n/a

**Group 5 – Asphalt Repairs – small jobs only**

Return this Section with your Response

This group is for the repair of small areas of damaged asphalt and seal coating.

Indicate what services you can provide and the minimum project size that you can perform:

Service	Minimum size of repair you will perform
n/a	

**Proposal Questionnaire**  
**“Return this Section with your Response”**

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	1425 N. Mondel Drive, Gilbert AZ 85233
2	Describe your company and its history – include years in business	Over 20 years in business in the east valley
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> <li>• Contact Name</li> <li>• Phone Number</li> <li>• Cell Phone Number</li> <li>• e-mail address</li> </ul>	Provide contact information below Scott Breeding, 480-820-1345 x11 cell 602-309-8086, scott.breeding@foresite-inc.com
4	If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area. You must provide sufficient information concerning your qualification to work on historic buildings and structures to be considered for award in this group.	Please see attached.
5	Can you provide services to the City 24-hour per day?	no
6	a   If so, provide your 24-hour phone number.	n/a
6	List current, valid, State of Arizona contractors licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	General Commercial Contactor B-01, 095182 General Residential Contractor B, 095181 Copy attached.
7	Do you intend to utilize sub-contractors?	no
7	a   If Yes, list firm name, address, name of principal, phone number and service they will perform	n/a
8	What warranty will you provided on materials and workmanship?	2 years
9	Do you agree to the Terms and Conditions of this RFP?	Yes, with one exception. We are not set-up to accept credit card payments.
9	a   If No, explain to right	See above.
10	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> <li>• Firm Name</li> <li>• Contact Name</li> <li>• Phone Number</li> </ul>	Provide Reference Information Below City of Tempe, Mark Vinson, (480) 350-8367 City of Phoenix, Steve Bunyard, (602) 256-4375 Maricopa County, Ed Wimmer, (602) 506-0602

## Pricing Section

“Return this Section with your Response”

Quoted pricing must contain all charges including, but not limited to, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will not pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark you attachment indicating what group this pricing covers.

Group 1 – Painting/Wallcovering & Repair work					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	0 hrs to	40 hrs/wk	\$23.96	\$36.19	\$49.79
Weekdays - Overtime	>40 hrs	>40 hrs/wk	\$34.50	\$52.12	\$71.69
Weekends – Straight Time	0 hrs to	40 hrs/wk	\$23.96	\$36.19	\$49.79
Weekends - Overtime	>40 hrs	>40 hrs/wk	\$34.50	\$52.12	\$71.69
Holidays – Straight Time	0 hrs to	40 hrs/wk	\$34.50	\$52.12	\$71.69
Holidays - Overtime	>40 hrs	>40 hrs/wk	\$52.84	\$70.21	\$96.59
Markup on direct cost of parts and materials			12%		

Group 2 – Restoration/Rehabilitation of Historic Buildings or Structures					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	0 hrs to	40 hrs/wk	\$23.96	\$36.19	\$49.79
Weekdays - Overtime	>40 hrs	>40 hrs/wk	\$34.50	\$52.12	\$71.69
Weekends – Straight Time	0 hrs to	40 hrs/wk	\$23.96	\$36.19	\$49.79
Weekends - Overtime	>40 hrs	>40 hrs/wk	\$34.50	\$52.12	\$71.69
Holidays – Straight Time	0 hrs to	40 hrs/wk	\$34.50	\$52.12	\$71.69
Holidays - Overtime	>40 hrs	>40 hrs/wk	\$52.84	\$70.21	\$96.59
Markup on direct cost of parts and materials			12%		

Group 3 – Cleaning Services (General and Window Cleaning)					
	Applicable Hours		Cost per Hour		
	From	To	Worker	Supervisor	
Weekdays- Straight Time			\$	\$	
Weekdays - Overtime			\$	\$	
Weekends – Straight Time			\$	\$	
Weekends - Overtime			\$	\$	
Holidays – Straight Time			\$	\$	
Holidays - Overtime			\$	\$	
Markup on direct cost of parts and materials				%	

# Vendor's Offer

Form 201-B (RFP)

**"Return this Section with your Response"**

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: Belfor USA Group, Inc.

Phoenix Office Address: 23610 N 20<sup>th</sup> Drive, Suite 2 City: Phoenix State: Arizona Zip: 85085

Company Mailing Address: 185 Oakland Avenue, Suite 150 City: Birmingham State: Michigan Zip: 48009

Contact Person: Account Servicing: Brian Houser / Carl Consoni; Legal Notice: Robert Martens

Title: Phoenix Marketing Representative/Senior Project Manager; Legal Director

Phone No.: Phoenix office: (623) 434-3333 / Corporate headquarters: (248) 594-1144 / 24-hour hotline: 1 (800) 856-3333  
FAX: (623) 434-1515 (Phoenix) / (248) 594-0464 (legal) E-mail: brian.houser@us.belfor.com / rmartens@us.belfor.com

Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No.: 07647211-L Arizona Use Tax No.: \_\_\_\_\_

Federal I.D. No.: 84-1309171

City & State Where Sales Tax is Paid: Birmingham, Michigan

If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: 69727

## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Robert Martens

Title of Authorized Individual (TYPE OR PRINT IN INK) Legal Director, Belfor USA Group, Inc.

### REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq, the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

\_\_\_\_\_  
Signature of Authorized Offeror

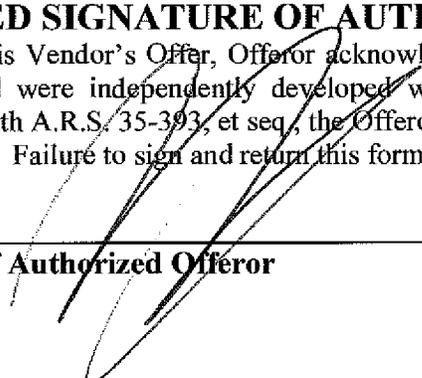
July 9, 2013

Date

(H/RFP 3-2008)

RFP #14-012

2

 ORIGINAL

**Proposal Questionnaire**  
**“Return this Section with your Response”**

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	<b>BELFOR Phoenix</b> 23610 N. 20th Drive, Suite 2 Phoenix, AZ 85085
2	Describe your company and its history – include years in business	<p><b>BELFOR</b> is the largest privately-held property restoration company in the world, offering the most extensive network of resources for commercial losses in the industry.</p> <p>Our 60-year history and vast experience over the years has afforded us the opportunity to repair almost every type of structure imaginable. In the United States alone, BELFOR performs over 32,000 restoration projects a year.</p> <p>BELFOR was founded in 1946 and is a management-owned company. Stakeholders include over 50 senior managers and executive leadership.</p>
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> <li>• Contact Name</li> <li>• Phone Number</li> <li>• Cell Phone Number</li> <li>• e-mail address</li> </ul>	<p style="text-align: center;">Provide contact information below</p> <p>Bryan Houser, <a href="mailto:Bryan.Houser@us.belfor.com">Bryan.Houser@us.belfor.com</a>            Carl Consoni, <a href="mailto:carl.consoni@us.belfor.com">carl.consoni@us.belfor.com</a>            Office: 623-434-3333            Bryan - Cell: 602-615-4062            Carl – Cell: 623-203-2652</p>
4	If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area. You must provide sufficient information concerning your qualification to work on historic buildings and structures to be considered for award in this group.	Please see attached case study regarding restoration of the Sarah Jordan Boarding House at Greenfield Village/Henry Ford Museum in Dearborn, Michigan.
5	Can you provide services to the City 24-hour per day?	Yes. BELFOR is an organization dedicated to emergency response that provides service for clients 24 hours a day, 7 days a week, 365 days a year.
a	If so, provide your 24-hour phone number.	866-756-4777 or Carl Consoni 623-203-2652
6	List current, valid, State of Arizona contractors licenses	KB-1 ROC# 187007, L-5 ROC #195608

	applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	
7	Do you intend to utilize sub-contractors?	Yes
a	If Yes, list firm name, address, name of principal, phone number and service they will perform	<p>Sun State Mechanical – (HVAC, Plumbing) 7845 E. Redfield Ste.#100 Scottsdale, AZ 85260 480-998-9620 Bill Bart</p> <p>State Electrical Contracting - (Electrical) P.O. Box 18187 Fountain Hills, AZ 85269 480-837-9765 Arthur Reichsfeld</p> <p>Benson Systems – (Security, Alarm, Fire Sprinklers, Electrical, Mechanical, Plumbing, I.T.) 2065 W. Obispo Ste.#101 Gilbert, AZ 85233 480-892-8689 Shawn Benson</p> <p>Devise Development – (Drywall, Painting, Insulation, Carpentry) 27744 N. 90<sup>th</sup> Ln. Peoria, AZ 85383 480-436-3790 Thomas Hewitt</p> <p>Next Step Flooring – (Floor Covering, Ceramic Tile) 1733 E. McKellips Rd. Ste. #104 Tempe, Az. 85281 480-686-5447 Sabrina Kahn</p>
8	What warranty will you provided on materials and workmanship?	2 years
9	Do you agree to the Terms and Conditions of this RFP?	Yes
a	If No, explain to right	
10	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> <li>• Firm Name</li> <li>• Contact Name</li> <li>• Phone Number</li> </ul>	<div style="background-color: #cccccc; padding: 5px;">Provide Reference Information Below</div> <hr/> <hr/> <hr/>

References:

Arizona State University  
Bruce Hooper  
Work- 480-965-0975  
Mobile - 480-248-0505

State of Arizona  
Risk Management  
Paul Mahacek  
Ph.: 602-542-1848

Arizona School Trust  
Janet Ramsey  
602-200-2438

Pyramid Advisors / Pyramid Hotel Group  
Bob Provost  
Work- 480-477-0448  
Mobile - 602-881-4479

Walmart Corporation  
Dale Snowden  
479-640-3346

**Pricing Section**  
**“Return this Section with your Response”**

Quoted pricing must contain all charges including, but not limited to, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will not pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark you attachment indicating what group this pricing covers.

Group 1 – Painting/Wallcovering & Repair work					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 2 – Restoration/Rehabilitation of Historic Buildings or Structures					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$32.75	\$69.50	\$100.00
Weekdays - Overtime			\$49.13	\$104.25	\$150.00
Weekends – Straight Time			\$49.13	\$104.25	\$150.00
Weekends - Overtime			\$49.13	\$104.25	\$150.00
Holidays – Straight Time			\$65.50	\$139.00	\$200.00
Holidays - Overtime			\$65.50	\$139.00	\$200.00
Markup on direct cost of parts and materials			20%		

Group 3 – Cleaning Services (General and Window Cleaning)					
	Applicable Hours		Cost per Hour		
	From	To	Worker	Supervisor	
Weekdays- Straight Time			\$	\$	
Weekdays - Overtime			\$	\$	
Weekends – Straight Time			\$	\$	
Weekends - Overtime			\$	\$	
Holidays – Straight Time			\$	\$	
Holidays - Overtime			\$	\$	
Markup on direct cost of parts and materials			%		

Group 4 – Pest and Bird Control					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 5 – Asphalt Repairs – Small Jobs Only					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 6 – Water Remediation & Repairs					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$32.75	\$50.00	\$100.00
Weekdays - Overtime			\$49.13	\$75.00	\$150.00
Weekends – Straight Time			\$49.13	\$75.00	\$150.00
Weekends - Overtime			\$49.13	\$75.00	\$150.00
Holidays – Straight Time			\$65.50	\$100.00	\$200.00
Holidays - Overtime			\$65.50	\$100.00	\$200.00
Markup on direct cost of parts and materials			20%		

Group 7 – Mold Remediation					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$65.00	\$72.50	\$100.00
Weekdays - Overtime			\$97.50	\$108.75	\$150.00
Weekends – Straight Time			\$97.50	\$108.75	\$150.00
Weekends - Overtime			\$97.50	\$108.75	\$150.00
Holidays – Straight Time			\$130.00	\$145.00	\$100.00
Holidays - Overtime			\$130.00	\$145.00	\$200.00
Markup on direct cost of parts and materials			20%		

\* Applicable Tax 5.40 % (adjusted)

# Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>City Wide Pest Control, Inc.</u>
Company Mailing Address: <u>22405 N 18<sup>th</sup> Drive</u>
City: <u>Phoenix</u> State: <u>AZ</u> Zip: <u>85027</u>
Contact Person: <u>Steven R. Skiba</u> Title: <u>President</u>
Phone No.: <u>602-944-0099</u> FAX: <u>602-944-3197</u> E-mail: <u>cwpc@earthlink.net</u>
<u>Company Tax Information:</u>
Arizona Transaction Privilege (Sales) Tax No.: <u>07-432435J</u> or
Arizona Use Tax No.: _____
Federal I.D. No.: <u>86-0701251</u>
City & State Where Sales Tax is Paid: <u>Phoenix</u> , <u>AZ</u>
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____

## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Steven R. Skiba

Title of Authorized Individual (TYPE OR PRINT IN INK) President

### REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
\_\_\_\_\_  
Signature of Authorized Offeror

7-11-13  
\_\_\_\_\_  
Date

**Group 3 – Cleaning Services**

Return this Section with your Response

This specialty is not intended to be “janitorial” in nature but to provide specific cleaning services when needed. General clean up might include clean-up of an area after construction type work, etc..

Please indicate which of the following requested services your firm is able to provide:

Service	Can Perform (Yes/No)
General Clean up Duties	No
Cleaning of Windows	No

It is expected that all materials typically utilized in these service categories be included in the hourly cost submitted.

**Group 4 – Pest and Bird Control**

Return this Section with your Response

This group is not intended to be a maintenance type of service but a “when needed service category”.

Potential jobs include pest treatments of a construction area, isolated bird problems, netting, spikes, etc..

Indicate the types of services you can provide in the table below:

Service
General Pest Control, Scorpions, Bed Bugs,
Termite Control, Termite Inspections,
Bees/Wasps, Rodent Control, Pigeons

**Group 5 – Asphalt Repairs – small jobs only**

Return this Section with your Response

This group is for the repair of small areas of damaged asphalt and seal coating.

Indicate what services you can provide and the minimum project size that you can perform:

Service	Minimum size of repair you will perform
City Wide Pest Control submits no bid in this category.	

### **Group 6 – Water Remediation & Repairs**

This group provides for clean-up from water damage. Some of the requested services are to include:

- 24 hour emergency response
- Water extraction
- Water dehumidification
- Drywall restoration
- Flood damage restoration
- Deodorization

### **Group 7 – Mold Remediation**

Requested services requested for this group include:

- Identify the source of moisture
- Prep the areas affected to allow proper demolition and removal of affected materials
- Demo materials that are not salvageable
- Clean and treat remaining surfaces
- Run air scrubber and filter unit to clean air
- Reconstruct

**Proposal Questionnaire**  
 "Return this Section with your Response"

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	22405 N 18 <sup>th</sup> Drive, Phoenix, AZ 85027
2	Describe your company and its history – include years in business	Thirty years in business with same owner. We currently hold many city, state, county & federal pest control/termite contracts with multi-site requirements statewide.
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> <li>• Contact Name</li> <li>• Phone Number</li> <li>• Cell Phone Number</li> <li>• e-mail address</li> </ul>	Provide contact information below Steven R Skiba Ph: 602-944-0099, C: 602-576-5452 E-Mail: cwpc@earthlink.net Availability 24 hours Angela Lindgren 602-576-5452
4	If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area. You must provide sufficient information concerning your qualification to work on historic buildings and structures to be considered for award in this group.	We have completed termite treatments at Historical Heritage Square for City of Phoenix Reference IFB 13-130 Attn: Tammy Parker 602-562-5071
5	Can you provide services to the City 24-hour per day?	Yes
	a   If so, provide your 24-hour phone number.	602-576-5452
6	List current, valid, State of Arizona contractors licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	State of Arizona Office of Pest Management License # 2317
7	Do you intend to utilize sub-contractors?	No
	a   If Yes, list firm name, address, name of principal, phone number and service they will perform	n/a
8	What warranty will you provided on materials and workmanship?	General Pest Control – 30 days Termite Post Treatment – 1 year Termite Pretreatments – 5 years
9	Do you agree to the Terms and Conditions of this RFP?	Yes
	a   If No, explain to right	
10	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> <li>• Firm Name</li> </ul>	

<ul style="list-style-type: none"><li>• Contact Name</li><li>• Phone Number</li></ul>	<b>Provide Reference Information Below</b>
	City of Mesa – Don Porter – 480-644-3426
	City of Scottsdale – Bill Sturgill – 480-312-4410
	Maricopa County – Tom Wilson – 602-506-4894

## Pricing Section

"Return this Section with your Response"

Quoted pricing must contain all charges including, but not limited to, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will not pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark your attachment indicating what group this pricing covers.

Group 1 – Painting/Wallcovering& Repair work **City Wide Pest Control submits No Bid**					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 2 – Restoration/Rehabilitation of Historic Buildings or Structures **City Wide Pest Control submits No Bid**					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 3 – Cleaning Services (General and Window Cleaning) **City Wide Pest Control submits No Bid**					
	Applicable Hours		Cost per Hour		
	From	To	Worker	Supervisor	
Weekdays- Straight Time			\$	\$	
Weekdays - Overtime			\$	\$	
Weekends – Straight Time			\$	\$	
Weekends - Overtime			\$	\$	
Holidays – Straight Time			\$	\$	
Holidays - Overtime			\$	\$	
Markup on direct cost of parts and materials			%		

Group 4 – Pest and Bird Control					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	6:00 AM	6:00 PM	\$ N/A	\$ 34.00	\$ 34.00
Weekdays - Overtime	6:00 PM	6:00 AM	\$ N/A	\$ 36.00	\$ 36.00
Weekends – Straight Time	6:00 AM	6:00 PM	\$ N/A	\$ 34.00	\$ 34.00
Weekends - Overtime	6:00 PM	6:00 AM	\$ N/A	\$ 36.00	\$ 36.00
Holidays – Straight Time	6:00 AM	6:00 PM	\$ N/A	\$ 38.00	\$ 38.00
Holidays - Overtime	6:00 PM	6:00 AM	\$ N/A	\$ 38.00	\$ 38.00
Markup on direct cost of parts and materials			N/A%		

Group 5 – Asphalt Repairs – Small Jobs Only **City Wide Pest Control submits No Bid**					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 6 – Water Remediation & Repairs **City Wide Pest Control submits No Bid**					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 7 – Mold Remediation **City Wide Pest Control submits No Bid**					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials					

# Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>The Pigeon Guy</u>
Company Mailing Address: <u>835 W Warner Rd Suite 101-505</u>
City: <u>Gilbert</u> State: <u>AZ</u> Zip: <u>85233</u>
Contact Person: <u>Fred Payne</u> Title: <u>Owner</u>
Phone No.: <u>480-206-6515</u> FAX: <u>480-726-3376</u> E-mail: <u>fred@thepigeonguy.com</u>
<u>Company Tax Information:</u>
Arizona Transaction Privilege (Sales) Tax No.: _____ or
Arizona Use Tax No.: <u>07656059</u>
Federal I.D. No.: <u>41-2039278</u>
City & State Where Sales Tax is Paid: <u>Chandler</u> , <u>AZ</u>
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____

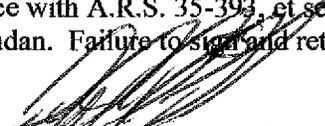
## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Fred Payne

Title of Authorized Individual (TYPE OR PRINT IN INK) Owner

## REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
\_\_\_\_\_  
Signature of Authorized Offeror

07/17/2013  
\_\_\_\_\_  
Date

(H/RFP 3-2008)

## Questionnaire

Return this Section with your Response

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	835 S Warner Rd 101-505 Gilbert, AZ 85233
2	Describe your company and its history – include years in business	12 Years Bird Control Specialize in Pigeons Angie's List, BBB, AZOPM, AZROC
3	Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> <li>• Contact Name</li> <li>• Phone Number</li> <li>• Cell Phone Number</li> <li>• e-mail address</li> </ul>	<div style="background-color: #cccccc; height: 100px; width: 100%;"></div> <p>Provide contact information below</p> <p>Felicia 480-726-2622 office manager @thepigeonguy.com</p> <p>Fred 480-206-6515 fred@thepigeonguy.com</p>
4	If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area. You must provide sufficient information concerning your qualification to work on historic buildings and structures to be considered for award in this group.	We have been a part of many historic building pigeon control installations. References available upon request
5	Can you provide services to the City 24-hour per day?	No
	a If so, provide your 24-hour phone number.	NA
6	List current, valid, State of Arizona contractors licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.	AZ Registrar of Contractors residential and commercial pigeon control #176754 AZ Office of Pest Management #8309
7	Do you intend to utilize sub-contractors?	No
	a If Yes, list firm name, address, name of principal, phone number and service they will perform	NA
8	What warranty will you provided on materials and workmanship?	2-5 years
9	Do you agree to the Terms and Conditions of this RFP?	Yes
	a If No, explain to right	NA
10	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> <li>• Firm Name</li> <li>• Contact Name</li> <li>• Phone Number</li> </ul>	<div style="background-color: #cccccc; height: 100px; width: 100%;"></div> <p>Provide Reference Information Below</p> <p>Tempe David Bucher 480-980-4083</p> <p>Scottsdale Ken Hubbard 602-319-1061</p> <p>Extended Stay Hotels Jeff Rhode 480-444-9550</p>



## Price Sheet

Return this Section with your Response

Quoted pricing must contain all charges including, but not limited to, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will not pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark your attachment indicating what group this pricing covers.

Group 1 – Painting/Wallcovering & Repair work					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 2 – Restoration/Rehabilitation of Historic Buildings or Structures					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 3 – Cleaning Services					
	Applicable Hours		Cost per Hour		
	From	To	Worker	Mold Specialist	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 4 -- Pest and Bird Control					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	5am	5pm	\$39.00	\$44.00	\$54.00
Weekdays - Overtime	5pm	5am	\$58.50	\$66.00	\$81.00
Weekends – Straight Time	NA	NA	\$NA	\$NA	\$NA
Weekends - Overtime	5pm	5am	\$58.50	\$66.00	\$81.00
Holidays – Straight Time	NA	NA	\$NA	\$NA	\$NA
Holidays - Overtime	All	ALL	\$78.00	\$88.00	\$108.00
Markup on direct cost of parts and materials			25%		

Group 5 – Asphalt Repairs – Small Jobs Only					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 6 – Water Remediation & Repairs					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 7 – Mold Remediation					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

# Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: Comprehensive Risk Services, LLC

Company Mailing Address: 333 East Osborn Rd #300

City: Phoenix State: AZ Zip 85012

Contact Person: Aaron Grace Title: Field Manager

Phone No.: 480-707-7601 FAX: 602-222-2120 E-mail: Aaron.grace@crs-info.com

Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No.: 20078988-M or

Arizona Use Tax No.:

Federal I.D. No.: 20-1336993

City & State Where Sales Tax is Paid: Phoenix, AZ

If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: N/A

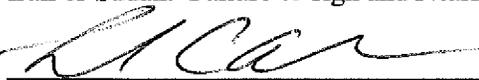
## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Linda Alderman

Title of Authorized Individual (TYPE OR PRINT IN INK) Operations Manager, Comprehensive Risk Services, LLC

## REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

  
\_\_\_\_\_  
Signature of Authorized Offeror

July 17, 2013  
Date

**Proposal Questionnaire**  
**“Return this Section with your Response”**

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	4609 S. 33 <sup>rd</sup> Place, Phoenix, AZ. The company rents over 8,000 SF of space to store equipment and materials for quick response throughout the City of Tempe.
2	Describe your company and its history – include years in business	<p>Comprehensive Risk Services, LLC (CRS), was created in 2004 to meet the rigid infection control and regulatory compliance requirements of a large healthcare system. Though its business has expanded since then, it remains committed to meeting the highest standards in the industry, and to providing exceptional remediation services at a competitive price.</p> <p>CRS holds a KB-1 dual building contractor’s license in the State of Arizona, #275441. The home office is located at 333 East Osborn Road, Suite 300 in Phoenix, Arizona with warehouse space leased in three locations: Mesa, Central Phoenix, and West Phoenix. This allows for the most efficient storage of equipment and provides ability for teams to respond quickly throughout the city.</p> <p>CRS currently has experience with a variety of clients:</p> <ul style="list-style-type: none"> <li>• large healthcare systems,</li> <li>• schools throughout the state of Arizona,</li> <li>• City of Phoenix JOC contract for mold remediation,</li> <li>• State of Arizona contract for asbestos remediation,</li> <li>• residential emergency response; and</li> <li>• several private companies.</li> </ul> <p>CRS is a certified Institute of Inspection, Cleaning, and Restoration (IICRC) firm with key staff trained and knowledgeable about specific aspects of mold remediation. Furthermore, all workers in the remediation division undergo training to receive Asbestos Hazard Emergency Response Act (AHERA) certification. Additional requirements to work at CRS include:</p> <ul style="list-style-type: none"> <li>• medical clearance exam;</li> <li>• respirator clearance exam;</li> <li>• respirator fit certification;</li> <li>• cleared fingerprint card through the Federal Bureau of Investigation;</li> <li>• initial Occupational Safety and Health Administration (OSHA) safety training;</li> <li>• sexual harassment training;</li> <li>• negative tuberculosis questionnaire; and</li> <li>• lead certification for any staff cleared to abate</li> </ul>

lead.

In addition to the foregoing requirements, project managers complete weekly "safety toolbox" talks with teams. Client-specific training is also undertaken as required (examples include patient privacy laws, and handling of blood borne pathogens). Finally, on an ongoing basis, CRS worker hiring anniversaries are closely tracked so that training refreshers may be completed.

CRS has a safety manual which outlines safety requirements to which each employee must adhere. It also includes:

- basic safety policies of the company that must be adhered to,
- a process for reporting and addressing accidents,
- mold remediation policies and procedures,
- a hazard communication plan for addressing exposure to hazardous materials, and
- a respirator plan that describes:
  - ◆ guidelines on respirator fit testing requirements,
  - ◆ the type of respirator that should be used, and
  - ◆ proper respirator cleaning and storage.

CRS' staff of field technicians is organized into three levels of leadership and oversight:

1. senior project managers with experience scoping, bidding, and estimating jobs, and ensuring project quality;
2. project managers with experience managing staff, materials, schedules, client expectations, and project close-outs; and
3. foremen running the day to day activities of a project with knowledge of the highest safety and regulatory standards.

CRS has a standard operating procedure to create a consistent response to projects. Employees are trained and monitored for strict compliance. From start to finish, each project will be completed with the focus on quality, safety, and compliance including:

- Initial communication and response;
- Pre-work planning to ensure safety of our employees, your property, and other third parties;
- Recording of the projects task
  - Sign-in sheets,
  - Equipment used,
  - Records of owner property removed,
  - Containment logs,
  - Respirator filter checklists,
  - Safety meeting logs,

		<ul style="list-style-type: none"> <li>○ Photos of project progress, and</li> <li>○ Any client specific documentation.</li> <li>● Work area preparation</li> <li>● Actual restoration or remediation work</li> <li>● Re-establishment of existing work area</li> <li>● Completion of project</li> </ul> <p>The company has worked diligently at finding the best expertise in the business and is proud of the field staff we employ today.</p> <p>CRS has been issued no citations or violations from any regulatory body. Furthermore, CRS has not been involved in any legal proceedings regarding contracts, work performed, safety, or regulatory compliance.</p> <p>CRS carries the required insurance coverages and limits as referred to within the RFP. In addition, CRS has been issued bonding capacity for \$750,000 for a single project and \$2,000,000 aggregate work. Financials have been consistent and strong for several years.</p>
3	<p>Please provide contact information for the primary account representative and a backup contact for the City of Tempe.</p> <ul style="list-style-type: none"> <li>● Contact Name</li> <li>● Phone Number</li> <li>● Cell Phone Number</li> <li>● e-mail address</li> </ul>	<p>Provide contact information below</p> <p>Aaron Grace 1-855-665-3345 480-707-7601 Aaron.grace@crs-info.com</p>
4	<p>If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area. You must provide sufficient information concerning your qualification to work on historic buildings and structures to be considered for award in this group.</p>	Not applicable
5	<p>Can you provide services to the City 24-hour per day?</p>	<p>Yes, we have several clients who we offer 24-hour emergency response throughout the State of Arizona. We have an on call team ready to respond within 1 hour equipped and ready to take care of emergency restoration needs.</p>
	<p>a   If so, provide your 24-hour phone number.</p>	1-855-665-3345
6	<p>List current, valid, State of Arizona contractor's licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.</p>	<ul style="list-style-type: none"> <li>● Maricopa County Air Quality Department Dust Control #SC1200126</li> <li>● State of Arizona General Contractors License KB-1, #275441</li> <li>● Institute of Inspection Cleaning &amp; Restoration (IICRC) Certified Firm #213691</li> <li>● Environment Protection Agency Lead certification # NAT-124910-1</li> </ul>
7	<p>Do you intend to utilize sub-contractors?</p>	<p>Yes for air sampling and specialty trades when required by the City of Tempe.</p>
	<p>a   If Yes, list firm name, address, name of principal, phone number and service they will perform</p>	<ul style="list-style-type: none"> <li>● Dominion Environment <ul style="list-style-type: none"> <li>○ Air sampling</li> </ul> </li> </ul>

		<ul style="list-style-type: none"> <li>○ 20045 N. 19<sup>th</sup> Ave, Building 7, Phoenix AZ 85027</li> <li>○ 623-516-1415</li> <li>○ Bazz Marcus</li> <li>● Volk Electric <ul style="list-style-type: none"> <li>○ Electrical</li> <li>○ 3905 N. Recker Rd, Mesa, AZ 85215</li> <li>○ 480-854-7542</li> <li>○ Ed Volk</li> </ul> </li> <li>● Shade Tree Mechanical <ul style="list-style-type: none"> <li>○ Mechanical and Plumbing</li> <li>○ 3632 W. Thomas Rd. #2, Phoenix, AZ 85019</li> <li>○ 602-455-4376</li> <li>○ Dustin Sloniger</li> </ul> </li> </ul>
8	What warranty will you provided on materials and workmanship?	<p>Our warranty for current clients but will consider extension if required for new clients:</p> <p>CRS warrants that all services provided pursuant to this Agreement shall be in conformity with generally accepted standards of the remediation industry and shall conform to all laws, both federal and state, with respect to such mold removal, abatement, and disposal.</p> <p>For a period of six months from the date the Work and Services are substantially complete, CRS agrees to repair or remediate, at its own expense, any defect in the Work and Services.</p> <p>Client shall immediately notify, in writing, CRS of any alleged defect in the Work and Services. Failure to provide written notice within six months from the completion date shall be deemed a waiver of any claim Client may have against CRS arising out of such alleged defective work. It is the sole responsibility of Client to ensure that all abated surfaces have been properly prepared for the installation of new building materials once Work and Services are complete.</p>
9	Do you agree to the Terms and Conditions of this RFP?	Yes
	a   If No, explain to right	
10	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> <li>● Firm Name</li> <li>● Contact Name</li> <li>● Phone Number</li> </ul>	<b>Provide Reference Information Below</b> <ol style="list-style-type: none"> <li>1. Banner Health <ol style="list-style-type: none"> <li>a. Dale Schultz, Vice President of Business Health</li> <li>b. 602-747-4780</li> </ol> </li> <li>2. Kyrene Elementary School District <ol style="list-style-type: none"> <li>a. Jack Musella, Facilities Director</li> <li>b. 480-541-1600</li> </ol> </li> <li>3. Donor Network of Arizona <ol style="list-style-type: none"> <li>a. Frank De la Riva, The Renaissance Company</li> <li>b. 480-967-0800</li> </ol> </li> </ol>

## Pricing Section

**“Return this Section with your Response”**

Quoted pricing must contain all charges including, but not limited to, standard equipment and tools generally associated with the trade group, handling, billing, delivery, hazardous materials fee, travel time, wait time, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will not pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark you attachment indicating what group this pricing covers.

Group 6 – Water Remediation & Repairs					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	7:00 am	4:00 pm	\$44.64	\$46.96	\$55.00
Weekdays - Overtime	4:00 pm	7:00 am	\$66.96	\$70.44	\$82.50
Weekends – Straight Time	7:00 am	4:00 pm	\$44.64	\$46.96	\$55.00
Weekends - Overtime	4:00 pm	7:00 am	\$66.96	\$70.44	\$82.50
Holidays – Straight Time	12:00 am	11:59 pm	\$66.96	\$70.44	\$82.50
Holidays - Overtime	12:00 am	11:59 pm	\$66.96	\$70.44	\$82.50
Markup on direct cost of parts and materials			20%		

Group 7 – Mold Remediation					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	7:00 am	4:00 pm	\$38.00	\$46.96	\$55.00
Weekdays - Overtime	4:00 pm	7:00 am	\$57.00	\$70.44	\$82.50
Weekends – Straight Time	7:00 am	4:00 pm	\$38.00	\$46.96	\$55.00
Weekends - Overtime	4:00 pm	7:00 am	\$57.00	\$70.44	\$82.50
Holidays – Straight Time	12:00 am	11:59 pm	\$57.00	\$70.44	\$82.50
Holidays - Overtime	12:00 am	11:59 pm	\$57.00	\$70.44	\$82.50
Markup on direct cost of parts and materials			20%		

\* Applicable Tax 5.625%

**\* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.**

Less prompt payments discount terms of 2 % 10 days/ or net thirty (30) days. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

# Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name:	<u>Kary Environmental Services, Inc.</u>				
Company Mailing Address:	<u>641 South Drew Street</u>				
City:	<u>Mesa</u>	State:	<u>Arizona</u>	Zip:	<u>85210</u>
Contact Person:	<u>Jerome A. Kryn</u>	Title:	<u>Senior Project Manager</u>		
Phone No.:	<u>(480) 945-0009</u>	FAX:	<u>(480) 945-8599</u>	E-mail:	<u>jerryk@karyenvironmental.com</u>
Company Tax Information:					
Arizona Transaction Privilege (Sales) Tax No.: <u>20105729</u> or					
Arizona Use Tax No.: <u>NA</u>					
Federal I.D. No.: <u>86-0694862</u>					
City & State Where Sales Tax is Paid: <u>Mesa</u> , <u>Arizona</u>					
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____					

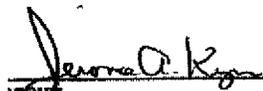
## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Jerome A. Kryn

Title of Authorized Individual (TYPE OR PRINT IN INK) Senior Project Manager

### REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.



Signature of Authorized Offeror

7-11-13

Date

(H/RFP 3-2008)

**Proposal Questionnaire**  
 "Return this Section with your Response"

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

	Question	Response
1	Provide the address of the facility that will provide services to the City of Tempe.	<b>Kary Environmental Services, Inc</b> <b>641 South Drew Street</b> <b>Mesa, Arizona 85210</b>
2	Describe your company and its history – include years in business	<b>See Next Line</b>
2 cont	<p><b><u>FIRM EXPERIENCE AND EXPERTISE – KARY ENVIRONMENTAL SERVICES, INC</u></b></p> <p>Kary Environmental Services, Inc. (KES), a certified Small Business firm is pleased to submit this proposal in response to the City of Tempe Procurement Office's Request for Proposal Solicitation Number: 14-012 for the Trade Services – Supplemental Categories – Group 7 – Mold Remediation Contract. This proposal underscores our understanding of this contract, and our commitment to this program's success.</p> <p><u>KES is familiar working on with State, County, and Municipal projects having held the current ADEQ Emergency and Routing Response Contract for the last five plus years and being currently renamed to the current contract. KES is also the holder of multiple Asbestos contracts including the current State of Arizona Asbestos Abatement Contract and the Maricopa County Asbestos Abatement Contract, in which all of the experience gained lends itself to Mold Remediation tasks.</u></p> <p><u>KES has completed hundreds of mold abatement projects for State, County, Municipal, Indian Owned Land and private clients.</u></p> <p>KES has proven successfully that it can complete complex projects for the State of Arizona having completed well over \$2,500,000.00 in projects for ADEQ and ADOA under the current ADEQ Emergency and Routine Response Contract that it holds in the last three years. KES's strong hazardous materials management and emergency response background along with its thirty-three years experience in the environmental industry lends itself well to the City of Tempe's requirements under this Mold Remediation contract. KES understands the environmental, safety, and business requirements of the State</p> <p>KES carries the required License, Permits, and Certifications required to meet all of the requirements under this contract. KES looks forward to working with the City of Tempe under this Supplemental Trades – Mold Remediation Contract. Should any questions arise please contact Jerome A. Kryn of KES at (480) 945-0009.</p> <p><b><u>INTRODUCTION</u></b></p> <p>The State and its co-op members have utilized KES because of our experience in emergency response, hazardous materials management, household hazardous waste programs, environmental assessments, site characterizations, remediation, and preparation of reports along with other environmental engineering, consulting and contracting services offered by KES. To assist the City of Tempe in its review KES has tried to follow the solicitation requirements to ease the review process by City of Tempe's Procurement Personnel.</p> <p><b><u>GENERAL EXPERIENCE AND QUALIFICATIONS</u></b></p> <p>Kary Environmental Services, Inc. is a regionally recognized environmental consulting and contracting services company. Its resume reads:</p>	

- Founded in 1982
- Approximately 30 professionals, managers and technicians
- Located centrally in the Phoenix metropolitan area
- Project experience regionally as well as nationwide

Please see KES's **ORGANIZATIONAL CHART** submitted as part of this Solicitation response.

KES operates a full-service environmental and occupational health and safety consulting, contracting, and training services office in Mesa, Arizona that is staffed by environmental and occupational safety professionals. They offer a complete range of environmental and consulting services to all types of clients from the private and public sectors. These include Fortune 500 companies, small and medium businesses, Tribal, Federal, State County, and Local governmental agencies.

KES is a full service firm offering professional environmental consulting and contracting services, which includes but are not limited to hazardous and solid waste management, emergency response, facility permitting, site assessments, air quality management, **mold and asbestos abatement projects**, and site remediation projects of all sizes and every degree of difficulty.

The Phoenix area office, which has been providing environmental services for over thirty years, is dedicated to the consistent achievement of industry-leading standards of excellence in environmental services and technology, occupational health and safety, and construction. KES has established a track record of completing clients' projects within budget and on schedule. This is accomplished through extensive experience, innovative problem solving, cutting-edge technology, and a project management structure that ensures accountability, and the mobility and skills necessary to quickly tailor a team to the scale and demands of each project. Additionally, KES has many teaming relationships with other environmental consulting and service companies, which gives the office access to an incredible pool of scientific expertise and technical capabilities.

### **COMPANY CAPABILITIES**

KES offers the City of Tempe a unique combination of environmental expertise that has proven to be well suited for the States environmental needs and that of its associated contract users. With a local environmental staff of managers and support personnel, technicians, along with a local resource pool of equipment operators and laborers, KES can respond quickly to the City of Tempe's Mold Remediation needs and can support the contract on an as-needed basis.

As a *licensed environmental contractor* in the State of Arizona, KES has internal resource capabilities to handle any need for Mold and Asbestos abatement personnel from senior level managers to asbestos workers and laborers.

KES's partial list of clients where KES's expertise and experience have made for cost effective and efficient completion of projects include the list below.

Arizona Dept. of Environmental Quality	Tohono-O Odam	City of Phoenix	Terranext
Arizona Department of Corrections	Navajo Indian Community	City of Mesa	Westech
Arizona National Guard	Gila River Community	City of Tucson	ATC
Arizona Department of Transportation	Pima County	City of Scottsdale	AMEC
Arizona State Land Department	Maricopa County	City of Yuma	Ninyo & Moor
Arizona Game and Fish	Pinal County	City of Glendale	Stericycle
Ak-Chin Indian Community	Coconino County	City of Goodyear	ON Semiconduct
Salt River Pima-Maricopa Indian Community	Yuma County	City of Tempe	Honeywell
San Carlos-Apache Indian Community	Town of Apache Junction	Town of Gilbert	Boeing
The Hopi Tribe	City of Chandler	City of Surprise	Microchip

### **DEMONSTRATED EXPERIENCE WORKING WITH GOVERNMENTAL AGENCIES**

KES personnel have been providing environmental consulting, engineering and contracting services to the Municipalities and the State of Arizona for over thirty years. This work has been accomplished through several major contracts.

#### **Some of the current contracts KES currently holds are as follows:**

- Most recent ADEQ award – January 1, 2013 – (ADEQ13-028442) for the *Air Quality Emergency Response Project – Water, Air, and Soil Sampling throughout the State for emergency call out services acting on behalf of ADEQ.*
- State of Arizona Emergency and Routine Response Annual Contract (ADSP013-036051-2)
- State of Arizona Asbestos Abatement Contract (ADSP012-033255)
- Maricopa County Five Year Contract for Emergency And Routine Response, (08044) Environmental and Safety Training, and Asbestos and Lead Abatement
- City Of Mesa Emergency And Non-Emergency Response Hazardous Materials Annual Contract
- City of Chandler Emergency And Non-Emergency Response Hazardous Materials Annual Contract
- United States Drug Enforcement Administration (DEA) Clandestine Drug Lab Hazardous Materials Contract – First Responder For Hazardous Materials Removal From Clandestine Labs
- City Of Goodyear Police Contract for Emergency Response to Chemical and Bio hazardous Materials
- City of Yuma Emergency and Routine Response Contract
- City of Phoenix Fire Department Emergency Board Up Contract
- Tempe Union High School District Contract for Emergency and Non-Emergency Response to Chemical and Bio hazardous Materials
- Phoenix Union High School District Contract for Emergency and Non-emergency Response to Chemical and Bio hazardous Materials

KES is working under the following contracts as a teaming partner with contract holders:

- Arizona Superfund Response Action Contract (ASRAC) with ADEQ
- Underground Storage Tank (UST) Contract with the Arizona Department of Administration (ADOA)
- Environmental Site Assessments/Site Investigations for Pollutants Contract ADOA

Based on the above experience level, KES's personnel have a very clear understanding of the needs and the expectations under this contract.

### **MOLD and ASBESTOS PROGRAM**

KES's office has maintained the capability to handle planned and unplanned mold and asbestos abatement tasks in Arizona and the southwestern United States since its formation in 1982. *Mold Remediation utilizes the same procedures and safety requirements as Asbestos Abatement. In fact in order to remediate mold and asbestos survey on the materials being removed must be completed prior to work commencing.*

Kary Environmental Services, Inc. (KES) has conducted numerous mold and asbestos abatement projects involving both emergency removal and planned removal starting with the survey and permit process and ending with the final disposal of the asbestos into permitted landfill locations. KES's experience in mold and asbestos abatement has been gained at sites ranging from small sites with a minimal amount of abatement required to large sites with taking up to weeks and months to complete. KES is familiar and has the gained experience dealing with the unique requirements associated with transporting and disposing of asbestos, both friable and non-friable.

### **HEALTH AND SAFETY UNDERSTANDING AND APPROACH**

A site specific Health and Safety Plan (HASP) is prepared for every KES project to maintain and monitor the health and safety of workers and people in the work area during performance of field activities. The HASP conforms to OSHA) 29 CFR Part 1926 and 29 CFR Part 1910, and the National Emission Standard for Hazardous Air Pollutants (NESHAP) 40 CFR Part 61, Subparts A and M when applicable. KES Toxicological, Industrial Hygiene, Training, and Services Background give the company an outlook no other can have when it comes to generating Health and Safety programs. KES's practice of generating site-specific Health and Safety Plan (HSP) to cover the hazards that may be present during tasks that range from simple waste handling to emergency response to remedial investigation has given KES a reputation as one of the safest environmental firms in the southwest.

KES's HASPs include the following:

- Contractor's health and safety policies and responsibilities.
- Key Personnel/Responsibilities.
- Employee responsibilities.
- Personnel protective equipment capabilities, including respiratory protection program.
- Standard work practices.
- Medical monitoring program for field personnel.
- Exposure monitoring program for field personnel.
- Health and safety program documentation and record keeping.
- Training program for all personnel.

Additionally, KES looks at all underlying areas that could be problematic and calls these out in the HASP. Each site is different and KES approaches all of their projects as task specific.

***KES's record is such that we have received zero safety violations or work related violations since the company's formation in 1982.***

### **KES PERSONNEL TRAINING AND MONITORING**

All personnel assisting with on-site activities at a hazardous or contaminated facility or site are required to be current with their 40-hour OSHA training and subsequent updates, medical monitoring, and respiratory protection plan. The Health and Safety Officer in the KES Mesa office maintains the following records:

- OSHA 40-hour HAZWOPER training certificates
- Supervisor's update training certificates
- Confined Space Training
- AHERA Training Certificates
- 8-hour HAZWOPER Update training
- Respiratory protection plan records
- Medical monitoring records

All of KES's personnel that will be utilized on this mold remediation contract will hold a current AHERA Asbestos Certification due to KES's safety requirements when dealing with building materials. KES currently has over ten AHERA Contractor / Supervisor certified personnel as well as nine AHERA Asbestos Worker personnel. KES also has an AHERA Building Inspector in case samples are required to be collected as part of the State's Task Assignment.

#### **EXPERIENCE OF SUBCONTRACTORS**

KES utilizes only State approved specialty subcontract resources for services based on Site specific needs such as analytical testing, off-site transportation and disposal, as the need arises, which require services not found among team members. All of KES subcontractors are licensed and insured and can meet the insurance requirements of this contract. (All of KES subcontractors have been previously approved with the State and currently work under other current State, County and Municipal contracts.

#### **INSURANCE COVERAGE**

KES is able to comply with the insurance requirements for virtually any of the client's needs. Our policies are written to allow for adjustments in our coverage and can be adjusted for a client's or tasks requirements. A copy of a current insurance cert naming the City of Tempe additionally insured is attached to this solicitation. KES under our other City of Tempe contracts has previously named the City of Tempe additionally insured.

#### **ENVIRONMENTAL AND REGULATORY LICENSES AND PERMITS INFORMATION**

KES has in its possession the following licenses or permits in good standing. Copies of all can be submitted to the State upon request.

- EPA Hazardous Waste Transporter Permit: AZR000509141
- USDOT Hazmat Reg. No.: 070109 551 093RS
- Maricopa County Medical Waste Hauler No. 9005
- ADEQ Approved Bio hazardous Waste Transporter
- ADEQ Approved Solid Waste Transfer Facility
- Maricopa County Non-Hazardous Liquid Waste Hauler No. 9345 and 8520
- Department of Transportation Number: USDOT 861421
- RSPA Number: 090500 851 008I

#### **Arizona Registrar of Contractors Licenses**

- (Hazardous Materials and Asbestos) Commercial: ROC151767 L-05
- (Hazardous Materials and Asbestos) Residential: ROC218820 C-05
- (Wrecking / Demolition) ROC263766 K-57

#### **REGULATORY COMPLIANCE**

KES is a company in good standing and has never been issued a notice of violation or has been fined by any local, State, or Federal regulatory agency.

KES's record is such that we have received zero safety violations or work related violations since the company's formation in 1982.

## **EXPERIENCED SUBCONTRACTORS**

### ***SUBCONTRACTOR EFFORT IN PROPOSED LABOR COSTS***

KES understands that they will be responsible for conducting adequate cost and price analysis for all subcontractors utilized under this contract prior to awarding any subcontractor. KES using a RFP type system on all major projects. Cost is not the only determining factor though in choosing appropriate subcontractors. KES uses past knowledge of vendor response, quality of equipment, ability to service, as well as price in determining what subcontractor will be utilized.

KES will utilize specialty subcontract resources for services based on Site specific needs such as analytical testing, off-site transportation and disposal, and security services as the need arises, which require skills not found among team members, are more cost-effective and, when possible, closer to the work site. All of KES's subcontractors will meet the USEPA Insurance Requirements under this contract.

### **SELECTION OF IMPLEMENTATION SUBCONTRACTORS**

KES can assemble a team of technical experts and experienced contractors to provide complete remedial action implementation services for specific client's needs. KES recognizes that the client may contract with KES to select a subcontractor for the client through a competitive bidding process. KES has the personnel that can provide these services for the client. To that end, KES will develop a client pre-qualified list of subcontractors that can respond to a particular work element. KES will then develop plans and specifications for the procurement of equipment and materials by the subcontractor. KES will utilize our internal specifications prepared under the Construction Management Standards (CMS) guidelines. These specifications will be incorporated with the client's documents to develop a complete bid package for the client. KES can then mail the package to prospective bidders, provide for and manage a pre-bid meeting, review and evaluate bids, and recommend a contractor to the Using Agency.

### **KES USE OF SDBES, VETERAN OWNED, AND WOMEN OWNED CONCERNS**

KES understands the contract requirements for using Small, Small Disadvantaged Business Enterprises (SDBEs), and Women Owned Business Concerns for portions of this contract and will meet the requirements for participation through the use of qualified subcontractors.

KES makes every effort to use subcontractors that meet the requirements due to our project assignments from our private client contracts, our State projects, and our Federally funded projects, and many projects that we complete for the Indian Communities.

## **METHOD OF APPROACH**

### **STRUCTURE AND COMMUNICATION**

#### **Current Internal Management, Purchasing, Accounting, and Administrative Procedures**

KES's Method of Approach to this contract stresses the maximum use of local resources and the effective implementation of cost control measures to provide quality, low cost to the State. KES's program manager, in concert with the State's contract, will evaluate the use of KES resources or any other resource to effectively complete the project without sacrificing quality. The management systems and policies and procedures for management of this contract are in place and our cost control management system is fully integrated into our corporate accounting system. The following brief descriptions illustrate the comprehensive nature of KES's Management Systems and our capability to implement our Proposed Method of Approach.

### **Cost Management System**

KES's Cost Management System (CMS) is fully capable of developing project budgets and critical path scheduling and of tracking project progress, including comparing actual costs to budgeted costs and comparing actual accomplishments to projected scheduling. KES's CMS can be operated on a portable personal computer, which allows us to generate on-site daily cost reports.

KES's CMS is capable of tracking project costs by specific cost categories such as labor, materials, equipment rental, disposal, transportation, etc., and of tracking project costs by phase or by individual task. It also generates reports according to identified information parameters, providing our clients with specialized cost and budget information, which fits their specific needs. The CMS is fully integrated into KES's corporate accounting system and all reports and data are derived from the general ledger, payroll and purchasing modules.

### **Procurement/Purchasing**

KES's procurement policies establish procedures for the procurement of goods and services through vendors and subcontractors. The services are based on prudent business practices and are consistent with good faith principles and fair dealing. Services provided under this contract will be in accordance with any City of Tempe Procurement Code requirements.

### **Administrative Experience**

Quality project management is an essential component of the Client-focused services KES provides and is fundamental to KES's philosophical approach to client service. KES recognizes that high quality engineering and sound scientific application do not, in and of themselves, result in successful project completion. It is KES's belief that successful completion of a given project also requires accurate and efficient administrative services; rigorously tracked budgets and schedules; key findings and concerns communicated to our Clients promptly and clearly; and, corrective actions proposed and executed efficiently.

### **Problem Resolution**

KES utilizes a one on one approach to problem resolution with the client. KES has had to address very few problems with projects due to the success of having one individual work directly with the client's representative or consultant. KES due to its vast experience has the ability to foresee potential problematic areas and head those off before they become an issue.

Once a problem is identified KES quickly address those and through discussions with the client usually can bring the problem to an agreed upon solution with any other issues arising.

The cause of the problem is identified and addressed. Should it be equipment, personnel, or a task related issue this can be addressed between KES's management team and the Field Supervisor or manager to fix the issue.

### **SUBCONTRACTOR SELECTION**

#### **Selection of Implementation Subcontractors**

KES can assemble a team of technical experts and experienced contractors to provide complete remedial action implementation services for specific client's needs. KES recognizes that the client may contract with KES to select a subcontractor for the client through a competitive bidding process. KES has the personnel that can provide these services for the client. To that end, KES will develop a client pre-qualified list of subcontractors

that can respond to a particular work element. KES will then develop plans and specifications for the procurement of equipment and materials by the subcontractor. KES will utilize our internal specifications prepared under the Construction Management Standards (CMS) guidelines. These specifications will be incorporated with the client's documents to develop a complete bid package for the client. KES can then mail the package to prospective bidders, provide for and manage a pre-bid meeting, review and evaluate bids, and recommend a contractor to the Using Agency.

### **KNOWLEDGE AND COMPLIANCE WITH REGULATIONS**

The fact that KES has never been issued a Violation or Citation for any environmental task in its thirty (30) years of operation for any cause or reason should be proof enough that KES understands and follows all Federal, State, County, Municipal, or local regulations. KES has a great working relationship with the above regulators who have through experience with our company become very comfortable with our understanding of the requirements and the knowledge that we follow to the extreme in some cases those regulations and requirements.

### **PROJECT MANAGEMENT**

KES has several key personnel that will have familiarity with all projects. This starts with the person who proposes on a task through the company Field Service Manager who is familiar with all projects.

Once a scope of work has been determined the project will be proposed on. Once the project is awarded based on the proposal KES will involve multiple levels of management to plan the requirements and needs to complete the tasks. At the point of proposal the task is given a proposal number and when the proposal turns into a project the proposal number converts to a project number in KES computer system.

A file is started at the proposal and is carried through the completion of the task. The file contains all client contact information, project locations and scopes of work, project requirements and manpower needs. All field notes are kept in the file as well as supply and equipment and material needs. If an out side vendor is required such as laboratory and transportation, any an all bids for these services are kept in the file.

The file is then handed to KES's Field Services Manager who will assign a project manager to handle the project. This allows multiple people to be aware of the requirements, this includes the person who proposes the task, the Field Services Manager, and the Project Manager assigned the project. The ability to switch out project management and workers as needed is maintained by this multi-layer approach to planning.

At this point the vendors are chosen and ordered up, supplies and equipment lists are drawn up, health and safety plans are put together, permits are acquired, and the project is scheduled.

All projects are kicked off in the field by the Field Services Manager or a Senior Manager with KES. This ensures that the site is familiar to internal (office) as well as external (site) managers and therefore any discussions pertaining to the task in hand can be understood by all involved.

Any long term or high profile type projects are visited during the completion of the project by KES managers to ensure all is going well and to discuss any changes or requirements that may be needed. This is where problems are discussed and solved, changes required are reviewed, and clients concerns are discussed. The safety of the project is constantly being reviewed but the visiting manager can also address concerns and make changes at this point.

Long term on-going projects are discussed on a regular basis by KES's Senior and Project Managers. These discussions at time may require the input of the company's owners who are always kept apprised of all projects and task.

On any asbestos project as with all of KES's projects only properly trained and certified individuals will be utilized. All technicians will have a minimum of 40-hour HAZWOPER as well as AHERA Asbestos working certification. All KES Project Manager will be AHERA Certified Contractor/Supervisor Trained. All of KES's asbestos trained personnel are also HAZWOPER trained should a situation be required where additional OSHA requirements have to be met. KES employees can respond to a multitude of environmental task as well as meet any OSHA requirements where needed.

### **MOLD REMEDIATION PROJECT REQUEST**

Under KES's current State, County, and Municipal contracts as well as others that we work under KES has become familiar with the Clients Task Assignment (TA) Requests.

KES first review the request to identify the needs in the scope of work as called out by the COT. KES then if at all possible, will visit the site being requested for to further familiarize ourselves with the task being requested.

Once KES has a full understanding of the requirements of the TA we would request any required information to complete a full proposal to the State. Usually the TA's are pretty clear and set up a bidding volume or scope of work when multiple bidders are being request so they can compare an "apple to apple" bid. This eliminates firms that historically low bid a project to win and then change order the project once they start to work. KES does not have that history with all of the State work we have performed.

Any addendum to the TA is responded to as required prior to submittal.

The proposal once complete is sent off to the requester who upon review may have additional questions or concerns.

Once KES is awarded the TA task we then make contact with all of the required representatives assigned by the State to finalize information such as start date, expectations, additional requirements the State's representative may have, and submit any other documents required after award.

The project is then scheduled, equipment and supplies are planned and ordered, work plans are generated, EHS plans are generated, and personnel and management are put in place to complete the task or tasks.

### **ABATEMENT PROJECT**

#### **KES's typical scope of work to be performed for Mold or Asbestos abatement project is as follows:**

- Review the supplied asbestos surveys and apply for the NESHAP if required by the TA ( if NESHAP Levels of Asbestos). **This has to be addressed to complete the Mold Remediation if structural materials will be disturbed or removed.**
- Complete a Site specific Health and Safety Plan and Contingency Plan for KES personnel
- Verify all KES personnel that have been assigned to work on the project have a current AHERA Cert, if required and medical monitoring document along with picture ID on site for review if required.
- Work shall be conducted in accordance with the all Technical Specifications supplied by the client and their contract, plus all applicable federal, state and local codes, regulations and laws, including but not limited to; the Occupational Safety and Health Administration (OSHA) 29 CFR Part 1926 and 29 CFR Part 1910, and the National Emission Standard for Hazardous Air Pollutants (NESHAP) 40 CFR Part 61, Subparts A and M. where applicable.
- The Work is defined as the removal and proper disposal of mold impacted materials according to the

requirements of the following work procedure sections in the sequence indicated.

- The mold remediation scope of work shall include the removal and proper disposal of the asbestos-containing materials, if any prior to mold remediation.
- Contractor may work during normal business hours of 5:00 a.m. to 5:00 p.m. Monday through Friday or during specific hours as called out by the State. Contractor shall submit an actual schedule for the work hours associated with the specified work.
- Construct proper containment per OSHA requirements and to meet any and all regulatory and TA requirements.
- Construct a decontamination area and hazardous waste storage area as required by any TA
- Set up personnel monitor air pumps and cartridges if asbestos abatement is also involved.
- Work with the City of Temple's oversite consultant on specific requirements, if any.
- Start the asbestos removal, if required and move on to the mold remediation per the TA scope of work
- Any use of temporary scaffolds, scissor lifts and/or, boom lifts, and ladders must follow all local, State, and Federal requirements.
- KES will use a proper wetting agent for the mold remediation. MSDS for all wetting agents will be kept on the job site.
- Final Clearance for the mold remediation will be established by third party using wipe samples and air samples where applicable
- KES will transport and properly dispose of all asbestos waste, if removed in accordance with all federal, state and local regulations, including, but not limited to 40 CFR 61.150.
- At the completion of the project, KES will provide a fully endorsed copy of the manifests to COT's representative.
- Load for transportation all of the abated materials to include:
  - Lining of transport vehicles as required
  - Tarping of transport vehicles
  - Decontamination of transport vehicles prior to leaving the site
  - Handling of all shipping documentation and disposal records
- Collect all non-asbestos solids and debris and dispose of into a permitted solid waste landfill following all local, State, and Federal guidelines.
- Clean the site properly prior to demob

#### **WORK AREA PREPARATION**

Once the area to be remediated has been defined by the client utilizing the Asbestos survey, drawings, plans, and work plan KES would complete the following:

- Remove any equipment or materials that will be saved as defined by the client. If this material is not impacted by the mold it will be removed and stored in an area chosen by the client and stored in such a way where it cannot be damaged.
- Erect a negative pressure containment to contain the identified areas utilizing 6 mil plastic critical barriers on all openings including windows, doors and HVAC vents.
- Post appropriate warning signage and caution tape at all containment access points.
- Construct and attach decontamination stations to the work area containments for worker access and egress if the size of the project warrants it.
- Install HEPA filtered Negative Air Machines to establish negative pressure.
- Isolate affected areas from non-affected areas utilizing 6 mil plastic sheeting to seal access points to containment areas.
- Set up viewing windows or ports if required.
- Set up monitoring to verify proper negative pressure is maintained in the enclosure.
- Workers shall always wear the appropriate level of PPE to include full body, disposable suits, full face

OR 1/2 face respirators and rubber gloves during the entire time that they are within the containment area.

- Remove any equipment or materials affected by the mold by first wetting and wiping down prior to removal to a safe and secure location chosen by the client. Once completed KES can start the full mold remediation process.
- Remove identified mold impacted materials either using hand tools and wet methods or using mechanical means depending on the TA.

### **MATERIALS, EQUIPMENT, AND EMPLOYEES**

Once the project has been proposed and planned KES would then plan the equipment, material, and employee needs to the project.

KES, through our experience working with the governmental as well as private clients, understands the expectations. KES constantly works with third party consultants who represent the client with understands their role in the project.

All of the materials and equipment utilized on the site will be such that it will be the best possible chosen for the specific task or tasks at hand. Through KES's experience and vendor network KES can supply all materials complete with backup as required for any project so no delay is caused by material shortage.

All equipment is kept in top condition through a strict O&M program internally at KES's office or by our equipment rental locations should it be a rented item. KES has redundancy built in to all major equipment should a breakdown occur so no loss of time is incurred.

KES as stated earlier in this proposal has a comprehensive employee record keeping program where the proper employee for any specific task can be chosen and put in place. Again KES has redundancy built in where at any time from the Site Supervisor down to the laborer all employees can be changed out or replaced should that be required for any reason expected or unexpected.

Lastly, KES understands the role of the COT or their oversight contractor. KES has never had a project halted or shut down due to unsafe or non-procedural practices and understands that should this occur the cost for such a shutdown will be the responsibility of KES.

### **CLEARANCE AND AIR MONITORING SAMPLING**

KES understand clearance sampling must be performed during every mold-related work project. In addition, air sampling must also be performed during the project if asbestos containing materials had to be disturbed as part of the mold remediation will be disturbed during that preparation.

Surface clearance samples cannot contain mold spores in at levels greater than the exterior levels of mold at the time of sampling.

If asbestos air samples had to be collected for clearance these air sampling must be less than or equal to 0.01 f/cc (PCM) or the alternative clearance standard. If the samples are analyzed by transmission electron microscopy (TEM), the analytical results must be less than or equal to 70 structures per square millimeter (s/mm<sup>2</sup>). If these standards are not met, the containment must be re-cleaned and another set of final air clearance samples must be collected.

All samples collected during the course of the project are logged and results kept on site. Once clearance samples are received and the final clearance given this is recorded in a close out report as part of the project

close out.

### **RE-ESTABLISHMENT AND REPAIR OF EXISTING SERVICES AND WORK AREA**

KES, prior to project start will identify along with the City of Tempe's representative all areas or materials that will be removed in order to complete the mold remediation. If putback is required as part of the project it would be discussed prior to project start.

Until final cleanup and clearance is given no entry or putback will be allowed in the work areas. This will not occur until the work areas have been properly clean and all containment and debris have been removed.

Any non-stationary item removed by KES as part of the project will be put back into the work area as close as possible to the original position.

Any HVAC or electrical system that had to be de-energized prior to abatement will be re-energized and brought back in the state it was in prior to abatement startup. KES is not responsible for non-working systems that had to be de-energized prior to abatement startup. This will be discussed it and approved by the client's representative and made part of the scope of work prior to project startup.

Any damaged caused by the contractor that was not part of the remediation process and approved by the client's representative shall be repair upon completion of the remediation.

All mold remediation surfaces where Asbestos RACM also had been removed shall have encapsulant put on to coat that area upon completion of the removal. All wood surface that were remediated of mold also shall have a encapsulant put on, usually in the form of a painted surface.

### **PROJECT COMPLETION**

KES once the project starts will allow inspections by the client and or representatives, as well as regulators as required. During these inspections KES will advise as needed the volume of the materials removed, the percentage of work completed, and identify and unusual or special situations that have been discovered to the client or client's representative

The client's representative shall have access to the work site, materials, and records of the project. The client's representative will no be allowed to enter into the containment unless they have proper records showing all requirements such as respirator fit test and monitoring have been met.

All final inspections will be between the client's representative and KES site manager. Any areas that need to be addressed will be identified at this time.

All negative air systems will be maintained and running 24/7 until a proper air clearance has been met.

Any removed electrical fixtures removed as part of the project and identified prior to the project start stating that they shall be re-installed will be re-installed upon project completion.

Final inspection verifying the site, once the air clearance has been confirmed will be made by the client and/or the owner of the facility to verify acceptance of the same.

As, with all projects, any waste generated will be containerized, transported, and disposed of properly following all required regulations and utilizing permitted disposal locations.

3	<p>Please provide contact information for the primary account representative and a backup contact for the City of Tempe.</p> <ul style="list-style-type: none"> <li>• Contact Name</li> <li>• Phone Number</li> <li>• Cell Phone Number</li> <li>• e-mail address</li> </ul>	<p>Provide contact information below</p> <p><b><u>Primary Contact</u></b>  Jerome A. Kryn  Senior Project Manager  Off: (480) 945-0009  Cell: (480) 226-5273  e-mail: <a href="mailto:jerryk@karyenvironmental.com">jerryk@karyenvironmental.com</a></p> <p><b><u>Backup Contact</u></b>  Jeff Kary  President and Owner  Off: (480) 945-0009  Cell: (602) 369-6189  e-mail: <a href="mailto:jeffk@karyenvironmental.com">jeffk@karyenvironmental.com</a></p> <p><b>The main number (480) 945-0009 is the preferred number to us to contact individuals since it is manned 24-hours a day by KES managers.</b></p>
4	<p>If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area. You must provide sufficient information concerning your qualification to work on historic buildings and structures to be considered for award in this group.</p>	<p><b>KES has worked on multiple historic structures throughout Arizona that have included the full asbestos and lead paint remediation of Tovrea Castle in Phoenix, the completed exterior lead abatement of the Westward Ho 16-story structure in downtown Phoenix, the Roosevelt School Building on 7<sup>th</sup> St. and Van Buren in Phoenix, multiple historic facilities in Grand Canyon City as well as other residential structures throughout the State. We usually work under the guidance of General Contractor who is work under the Architectural firm handling the renovation or repair. KES is used to specialty tools and products being utilized for the abatements as well as the fragility of older building materials.</b></p>
5	<p>Can you provide services to the City 24-hour per day?</p> <p>a If so, provide your 24-hour phone number.</p>	<p><b>KES is a 24/7 specialty service company</b></p> <p><b>(480) 945-0009</b></p>
6	<p>List current, valid, State of Arizona contractor's licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.</p>	<p><b>ROC151767 L-05 Commercial (environmental)</b>  <b>ROC218820 C-05 Residential (environmental)</b>  <b>ROC263766 K-057 Dual (demolition)</b>  <b>Copies of ROC Licenses Attached</b></p>
7	<p>Do you intend to utilize sub-contractors?</p> <p>a If Yes, list firm name, address, name of principal, phone number and service they will perform</p>	<p><b>Only one will be utilized for rebuild only – Belfor Inc.</b></p> <p><b>Belfor Property Restoration</b>  <b>23610 North 20<sup>th</sup> Drive, Suite 2</b>  <b>Phoenix, Arizona 85085</b>  <b>ROC 187007 KB-1 Dual Building Contractor</b>  <b>Contact: Mark Hamil</b>  <b>Tel: 623-434-3333 or 602-390-0541</b></p>
8	<p>What warranty will you provided on materials and workmanship?</p>	<p><b>Standard industry coverage for Mold Remediation – completed and cleared by third party.</b>  <b>Put back as required by ROC. Standard performance of work.</b></p>
9	<p>Do you agree to the Terms and Conditions of this RFP?</p>	<p><b>Yes</b></p>

	a If No, explain to right	
10	List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> <li>• Firm Name</li> <li>• Contact Name</li> <li>• Phone Number</li> </ul>	Provide Reference Information Below  <b>SEE REFERENCE LISTED BELOW</b>
10 con' t	<p><b><u>FIVE COMPARABLE PROJECTS - PROJECT REFERENCES</u></b></p> <p><b><u>CONCENTRA MEDICAL CENTER</u></b>  <b>Description:</b> Long term extensive water damage caused severe mold growth throughout the facility. Over 1,500 square feet of impacted sheet rock removed and underlayment cleaned and treated.  <b>Role of Firm:</b> Subcontractor to Belfor Restoration  <b>Projects Construction Cost:</b> KES portion \$14,000  <b>Construction Dates:</b> January 26<sup>th</sup> through February 3, 2013 Mold Abatement Only  <b>Project Owner:</b> Belfor Restoration  <b>Reference Information:</b> Mark Hamil Tel: 623-434-3333 or 602-390-0541</p> <hr/> <p><b><u>ARIZONA DEPARTMENT OF EMERGENCY MANAGEMENT AGENCY (AZDEMA)</u></b>  <b>Description:</b> Severe flooding in six different building caused by extensive rain. KES removed 8,000 square feet of carpet squares with rubber backing, cleaned and dried them to prevent mold growth. Removed over 6,000 square feet of heavily wetted sheet rock to prevent mold growth and cleaned, treated and dried underlayment.  <b>Role of Firm:</b> Subcontractor to Thermo Fluids  <b>Projects Construction Cost:</b> KES portion \$85,000  <b>Construction Dates:</b> August 23<sup>rd</sup>, to September 4<sup>th</sup>, 2012 (Mold Prevention Work Only)  <b>Project Owner:</b> Thermo Fluids  <b>Reference Information:</b> Dave Price Tel: 602-768-2921</p> <hr/> <p><b><u>CARLO COYA (PRIVATE RESIDENCE)</u></b>  <b>Description:</b> Water pipe under kitchen sink burst flooding 1,900 square foot house. Discovered after four-days. Removed an estimated 2,000 square feet of sheet rock. Clean and treated underlayment impacted with mold.  <b>Role of Firm:</b> Prime Contractor  <b>Projects Construction Cost:</b> KES portion \$4,795  <b>Construction Dates:</b> October 2012 (Mold Abatement Only )  <b>Project Owner:</b> Carlo Coya – Owner of Home  <b>Reference Information:</b> Carlo Coya Tel: 602-717-5058</p> <hr/> <p><b><u>SAFEGUARD (PRIVATE RESIDENCE)</u></b>  <b>Description:</b> Water leak from the tub/shower area and water heated in closet. Severe mold growth impacting sheet rock. An estimated 300-square feet of sheet rock removed. Clean and treated underlayment impacted with mold.  <b>Role of Firm:</b> Subcontractor to Safeguard  <b>Projects Construction Cost:</b> KES portion \$4,370  <b>Construction Dates:</b> November 2012 (Mold Abatement Only)  <b>Project Owner:</b> Safeguard  <b>Reference Information:</b> Safeguard – Bea Lewis Tel: 1-800-852-8306 ext. 1413</p>	

**HONEYWELL (FACILITY AT 1944 EAST SKY HARBOR, CIRCLE N)**

**Description:** Wall sink leaking between the walls for an unknown period of time. Extensive mold growth on exterior walls. Removed 500-square feet of sheet rock. Clean and treated underlayment impacted with mold.

**Role of Firm:** Prime Contractor under contract to Honeywell

**Projects Construction Cost:** KES portion \$4,523

**Construction Dates:** June of 2012 (Mold Abatement Only)

**Project Owner:** Honeywell

**Reference Information:** Andrew Seitz Tel: 602-365-3094

**CITY OF TEMPE – RFP 14-012 – TRADE SERVICES- SUPPLEMENTAL CATEGORIES**

**GROUP 7 – MOLD REMEDIATION**

**KARY ENVIRONMENTAL SERVICES, INC.**

POSITION	DESCRIPTION	PRICE PER HOUR	
		Standard Rate	Overtime Rate
Support Level I	Support Level I - Clerical, word processing, filing, general administration; entry level; No direct experience required.	Standard Rate	\$ 23.00
		Overtime Rate	\$ 23.00
Support Level II	Support Level II - Drafting, project manager's assistant, graphics No direct experience required	Standard Rate	\$ 25.00
		Overtime Rate	\$ 25.00
Support Level III	Support Level III - Drafting supervisor, Senior Word Processor No direct experience required	Standard Rate	\$ 30.00
		Overtime Rate	\$ 30.00
Field Level I	Field Level I - Worker/laborer, closely supervised 6+ months direct abatement experience; AHERA worker training required	Standard Rate	\$ 32.00
		Overtime Rate	\$ 36.00
Field Level II	Field Level II - Site supervisor: oversees and directs abatement contractor work activities; 2+ years of direct experience AHERA Contractor/Supervisor training required	Standard Rate	\$ 35.00
		Overtime Rate	\$ 39.00
Field Level III	Field Level III - Field supervisor or superintendent: oversees and directs multiple abatement contractor projects; 2+ years of direct experience AHERA Contractor/Supervisor training required.	Standard Rate	\$ 42.00
		Overtime Rate	\$ 46.00
Professional Level I	Professional Level I - Project manager: management of abatement projects, oversees field services, provides bids; 2+ years of direct experience, AHERA Contractor/Supervisor training required;	Standard Rate	\$ 39.00
		Overtime Rate	\$ 43.00
Professional Level II	Professional Level II -Estimator: provides bids and pricing for abatement jobs; 2+ years of direct experience AHERA Contractor/Supervisor training required	Standard Rate	\$ 42.00
		Overtime Rate	\$ 46.00
Professional Level III	Professional Level III - Principal 5+ years of direct experience; AHERA Contractor/Supervisor training required	Standard Rate	\$ 48.00
		Overtime Rate	\$ 52.00

**ABATEMENT EQUIPMENT**

Equipment Name	Price Per Day	Price Per Week	Price Per Month
Support Vehicle	\$ 85.00	\$ 400.00	\$ 1,400.00
Trailer	\$ 60.00	\$ 280.00	\$ 900.00
Manometer	\$ 30.00	\$ 145.00	\$ 400.00
Generator	\$ 175.00	\$ 525.00	\$ 1,850.00
Power Sprayer	\$ 40.00	\$ 175.00	\$ 600.00
Water Filtration Unit	\$ 35.00	\$ 140.00	\$ 475.00
Half-Mask Respirator	\$ 5.00	\$ 20.00	\$ 60.00
Full-Face Respirator	\$ 8.00	\$ 32.00	\$ 96.00
PAPR Respirator	\$ 15.00	\$ 60.00	\$ 180.00
HEPAa Vacuum	\$ 45.00	\$ 180.00	\$ 675.00
Negative Air Unit	\$ 30.00	\$ 145.00	\$ 575.00
Decontamination Unit	\$ 50.00	\$ 225.00	\$ 925.00
Shower	\$ 30.00	\$ 145.00	\$ 575.00
Level C PPE	Per Day per man		\$ 25.00
HEPA filters	EA		\$ 4.00
PAPR Respirator Cartridges	EA		\$ 9.00
Hepa Vacuum Filters	EA		\$ 140.00