

Vendor's Offer

Form 201-B (RFP)

Return this Section with your Response

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name:	CRAWFORD MECHANICAL SERVICE, LLC				
Company Mailing Address:	408 S. HAMILTON COURT				
City:	GILBERT	State:	AZ	Zip:	85233
Contact Person:	MIKE CIONCI		Title:	ACCOUNT EXECUTIVE	
Phone No.:	480-722-1267	FAX:	480-899-7349	E-mail:	MIKE@CMSAZ.COM
<u>Company Tax Information:</u>					
Arizona Transaction Privilege (Sales) Tax No.:	07660864		or		
Arizona Use Tax No.:					
Federal I.D. No.:	46-0494240				
City & State Where Sales Tax is Paid:	GILBERT		, AZ		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.:	68780				

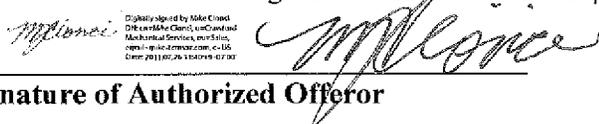
THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) MIKE CIONCI

Title of Authorized Individual (TYPE OR PRINT IN INK) ACCOUNT EXECUTIVE

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.


Signature of Authorized Offeror

7/26/2011
Date

(H:/RFP 3-2008)

Proposal Questionnaire
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Bidder shall submit answers to the following questions. Response will be utilized in determination of contract award. The city of Tempe may consider other information, whether or not specifically provided by the bidder in response to this RFP.

1. Provide the address of the facility that will supply service the City of Tempe account.

408 S. HAMILTON COURT, GILBERT, AZ. 85233

2. Describe your company and its history – include information about years you have been in business.

Crawford Mechanical Services, LLC (Crawford) has been involved in designing, building, commissioning and servicing of the majority of the largest, best-known data centers on the west coast. Our management's 85 years of combined experience has allowed us to deliver quality to our clients and has helped us to build a reputation based solidly on our passion and commitment. We combine highly qualified engineers, trusted manufacturers, and the most dedicated technicians to ensure you get the service you deserve. We've been so successful in critical climate control that many of our clients request that we service their commercial units as well. They have found that having all of their HVAC needs handled by one highly dependable company provides them with confidence, security, and peace of mind.

3. If submitting for restoration/rehabilitation of historic buildings and structures – provide complete information about your specialization in this area and procedures you would follow to insure compliance with guideline in this area.

Crawford Mechanical Services, LLC has been involved in multiple historical HVAC projects with the City of Tempe over the last few years. Including The Hackett House, The Moeur House and The Peterson House to name a few. We have worked very closely with the City of Tempe Facilities Department and The City of Tempe Historical Society to assure the highest level of confidence in maintaining the integrity of the structures.

4. Please provide contact information for the primary account representative and a backup contact for the City of Tempe – name, phone, cell phone and e-mail information.

Mike Cionci, 480-722-1267, 480-888-6145, mike@cmsaz.com

Damir Ljubovic, 480-722-1267, 480-495-0508, damir@cmsaz.com

5. Can you provide services to the City 24-hour per day? If so, provide your 24-hour phone number.

24hr/7day's a week on call service will be provided by Crawford Mechanical Services. Crawford Mechanical Services will have a technician on site within **2 hour** time after call is received by Crawford Mechanical Services.

6. List current, valid, State of Arizona contractors licenses applicable to each Trade Group you are submitting for. A copy of each license must be included with your response.

7. Do you intend to utilize sub-contractors?

Yes No

If Yes, list firm name, address, name of principal, phone number and service they will perform.

CENTRAL SUPPLY AND METAL CO.
1425 E WASHINGTON STREET, SUITE A
PHOENIX, AZ 85034-1181
Chris Baardsen
602-258-9601
chris@csamco.com

8. Will you comply with or exceed the two-year warranty provision as requested by the City?

Yes X No _____

If Yes, what warranty will you provide:

2 YEAR WORKMANSHIP WARRANTY

If No, please explain:

9. The City will not process payments through its AP system for charges under \$1,000. Will you accept payment by Procurement Card (Credit Card).

Yes X No _____

Will you accept payments for amounts in excess of \$1,000

Yes _____ No X

If Yes, indicate amount you are willing to accept.

10. Does your billing invoice meet the requirements of the City of Tempe and have you included a copy for evaluation purposes?

Yes X No _____

11. Do you agree to the Terms and Conditions of the IFB?

Yes X No _____

If No, please explain:

12. List three (3) governmental or large corporate references for which you currently provide similar services.

Firm	Contact	Number
CITY OF TEMPE	BRIAN WOLFE	480-350-8136
CITY OF MESA	ALICIA WHITE	480-644-3546
DIGITAL REALTY TRUST	FRANK BURCHI	602-459-1403

Price Sheet

Return this Section with your Response

Quoted pricing must contain all charges including, but not limited to, standard equipment and tools generally associated with the trade group handling, billing, delivery, hazardous materials fee, travel time, wait time, etc., for work at locations within the City of Tempe, or in close proximity to the city borders. The City will **not** pay fuel surcharges.

If you do not employ the class of worker requested, please indicate by marking the box N/A. If you have other classifications that you will use in billing the City of Tempe provide the information as a separate attachment – clearly mark your attachment indicating what group this pricing covers. The City expects to primarily utilize this price sheet for evaluation purposes.

Group 1 – General Carpentry & Repair Work					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 2 – Painting/Wallcovering & Repair Work					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 3 – Restoration/Rehabilitation of Historic Buildings or Structures					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends – Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays – Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 8 - HVAC					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	7AM	4PM	\$ -	\$ 76.00	\$ -
Weekdays - Overtime	4PM	7AM	\$ -	\$ 114.00	\$ -
Weekends - Straight Time			\$ -	\$ 114.00	\$ -
Weekends - Overtime			\$ -	\$ 114.00	\$ -
Holidays - Straight Time			\$ -	\$ 114.00	\$ -
Holidays - Overtime			\$ -	\$ 114.00	\$ -
Markup on direct cost of parts and materials			20 %		

Group 9 - Plumbing and Plumbing Repair Work					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends - Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays - Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		

Group 10 - Sewer Maintenance, Pumping and Repair					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time			\$	\$	\$
Weekdays - Overtime			\$	\$	\$
Weekends - Straight Time			\$	\$	\$
Weekends - Overtime			\$	\$	\$
Holidays - Straight Time			\$	\$	\$
Holidays - Overtime			\$	\$	\$
Markup on direct cost of parts and materials			%		
Specific Services Requested					
Description	Cost	Note			
Pumping - per gallon (must include all costs - pumping, hauling, disposal, etc.)	\$				
Root Treatment - per Foot	\$				
Line locating and cameraing - per hour	\$				

Group 11 - Electrical					
	Applicable Hours		Cost per Hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays- Straight Time	7AM	4PM	\$ -	\$ 68.00	\$ -
Weekdays - Overtime	4PM	7AM	\$ -	\$ 102.00	\$ -
Weekends - Straight Time			\$ -	\$ 102.00	\$ -
Weekends - Overtime			\$ -	\$ 102.00	\$ -
Holidays - Straight Time			\$ -	\$ 102.00	\$ -
Holidays - Overtime			\$ -	\$ 102.00	\$ -
Markup on direct cost of parts and materials			20 %		