

Vendor's Offer
Form 201-B (RFP)
"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>Universal Police Supply, Company</u>	
Company Mailing Address: <u>2090 E. UNIVERSITY DRIVE # 115</u>	
City: <u>TEMPE</u>	State: <u>AZ</u> Zip: <u>85281</u>
Contact Person: <u>PETE WAGNER</u>	Title: <u>PRESIDENT</u>
Phone No.: <u>480-968-2118</u>	FAX: <u>480-968-3449</u> E-mail: <u>pete@mypolicestore.com</u>
<u>Company Tax Information:</u>	
Arizona Transaction Privilege (Sales) Tax No.: <u>07-325576-M</u>	or
Arizona Use Tax No.: _____	
Federal I.D. No.: <u>86-0510554</u>	
City & State Where Sales Tax is Paid: <u>TEMPE</u> , <u>AZ</u>	
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: <u>32107</u>	

THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) PETE WAGNER

Title of Authorized Individual (TYPE OR PRINT IN INK) PRESIDENT

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

Pete H. Wagner
Signature of Authorized Offeror
(HE/RFP 3-2008)

6-12-12
Date

Proposal Questionnaire
"Return this Section with your Response"

Please provide complete information as required below:

1. Please list the address of the local facility (Metro Phoenix area) where material will be inventoried and Police Officers can be properly fitted for ballistic vests and carriers.

2090 East University Drive #115
Tempe, AZ 85281

2. What are the days and hours of operation of your facility?

9-5:30 Monday - Friday
9-1:00 Saturday

3. Describe the process that will be utilized to measure and fit Police Officers to ensure the correct vest is ordered.

Officers will be sized by one of our five factory trained personnel. They are fitted both with vest sizing samples and outer carrier templates. We have over forty years combined experience fitting ballistic vests.

4. Describe the process for how Police Officers will order and pick-up or receive items. Officers will decide on

model and plate selection at time of fitting. A work order will be generated reflecting their choice, cost, etc. Vests are then ordered electronically. Upon receipt of vest at Universal - they are quality controlled, serial #'s recorded. Officers are then notified by phone & email to pick up the vest and check proper fit.

5. Can you meet the preferred eight (8) week or sooner turnaround time delivery requirement after receipt of order?

Yes No If no, describe the delivery time frame offered

6. Describe the warranty offered for the ballistic vests and carriers proposed.

Ballistic Panels 5 years Warranty Certificate Attached
 Trauma Plates 5 years " " "
 Internal Carriers 18 months " " "
 Outer Carriers 2 years

7. Please list three references to which you supply similar ballistic vests.

Organization	Contact Person	Telephone Number
Tempe Police Dept.	Whit Boesch	1-480-858-6451
Mariopolo Police Dept	REBECCA MALINS	1-520-568-5275
Yuma Police Dept	Jill McClellan	1-928-373-4750

8. Describe in detail the ballistic vest, interior and exterior carriers and trauma plates offered as part of this proposal (additional sheets may be provided).

Technical specs for all items bid are attached.
 Samples are available upon request.

9. If awarded the contract, provide the name of your employee that will be assigned to the City's account?

PETE WAGNER 480-968-2118 Ex 19
LUZ-ELENA MORMAN 480-968-2118 Ex 11

10. Describe the return policy/procedures if the City experiences problems with products or wishes to replace an item(s):

THERE IS A 30 DAY NO CHARGE ALTERATIONS POLICY IF VEST IS
MISFIT. LOANERS WILL BE PROVIDED IN MEANTIME. ITEMS
COVERED UNDER WARRANTY WILL BE REPLACED AT NO CHARGE TO CITY

11. Will your company accept a P-Card for payment of items (credit card)? Yes No

12. Describe the quality control process that is used by the proposed ballistic vest manufacturer and indicate if they are ISO 9001 compliant.

ARMOR EXPRESS IS ISO 9001 COMPLIANT - CERTIFICATE
ATTACHED.

13. Is there any litigation pending against the manufacturer of the proposed ballistic vests? Yes No
If yes, please explain:

14. Does firm agree to all terms and conditions of this RFP? Yes No

Evaluation Criteria

Award Criteria	Weight	X	Rating	=	Points
1. Cost – the overall cost for the ballistic vests, carriers, and trauma plates	35	X	_____	=	_____
2. Products Offered – the overall quality of products offered and ability of those products to meet specifications.	25	X	_____	=	_____
3. Delivery and Service Offered – the delivery time offered and general customer service benefits related to location of facility and services offered to include fitting process.	20	X	_____	=	_____
4. Experience – the experience of firm in successfully selling and servicing other public safety accounts to include reference reviews.	10	X	_____	=	_____
5. Warranty and Return policy – the warranty terms and return policy shall be considered.	5	X	_____	=	_____
6. Responsiveness – the overall responsiveness of firm in providing all information required at time of proposal submittal and ability of firm to comply with City terms and conditions.	5	X	_____	=	_____
			Total	=	_____

This quotation will be evaluated on a cumulative point system using the rating scale shown below (fractional points may be selected within this range).

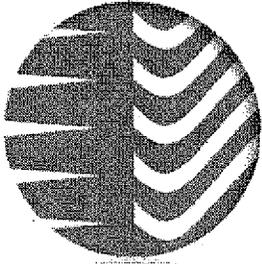
Scoring

Outstanding	10
	9
Good	8
	7
	6
Average	5
	4
	3
Poor	2
	1
Not Addressed or Unacceptable	0

To evaluate the cost portion of the above criteria, the City may elect to evaluate each firm on a percentage basis of the lowest cost offer. The formula would be: (Lowest Priced Offer/Evaluated Firm's Price) X Points Possible = Evaluation Points.

RFP Checklist for Submittals

- One- (1) signed and complete original and two (2) copies of the RFP response, including "Vendor's Quote Offer" (Form CS-P212).
- The Proposal Questionnaire has been completed and included with information provided on all questions.
- Price Information completed and included.
- Any addendum(s) have been acknowledged and included
- Complete descriptive/technical literature for the products being offered.



CERTIFICATE OF REGISTRATION

This is to certify that

Central Lake Armor Express, Inc.

7915 Cameron Street, P.O. Box 516, Central Lake, Michigan 49622 USA

operates a

Quality Management System

which complies with the requirements of

ISO 9001:2008

for the following scope of registration

The Design, Manufacture, Sales and Service of Body Armor, Plates, Helmets, Shields and other related accessories.

Certificate No.: CERT-0063141
File No.: 1054178
Issue Date: May 15, 2012

Original Certification Date: May 15, 2006
Current Certification Date: May 15, 2012
Certificate Expiry Date: May 14, 2015

Chris Jouppi
President,
QMI-SAI Canada Limited

Guillaume Gignac, Ing.f
Vice President, Corporate Operations, Accreditation & Quality
QMI-SAI Canada Limited



ISO 9001



Registered by:
SAI Global Certification Services Pty Ltd, 288 Sussex Street, Sydney NSW 2000 Australia with QMI-SAI Canada Limited, 20 Carlson Court, Suite 200,
Toronto, Ontario M9W 7K6 Canada (SAI GLOBAL). This registration is subject to the SAI Global Terms and Conditions for Certification. While all due care
and skill was exercised in carrying out this assessment, SAI Global accepts responsibility only for proven negligence. This certificate remains the property
of SAI Global and must be returned to them upon request.
To verify that this certificate is current, please refer to the SAI Global On-Line Certification Register: www.qmi-saiglobal.com/qmi_companies/

 **SAI GLOBAL**
INFORM. INSPIRE. IMPROVE.



5-YEAR WARRANTY CERTIFICATE and REGISTRATION FORM

Armor Express • PO Box 516 • Central Lake, MI 49622 • Phone: (866) 357-3845 • Fax: (231) 544-6734 • sales@armorexpress.com

NAME _____ PHONE NO. _____

ADDRESS _____

CITY/STATE/ZIP _____ E-MAIL _____

MODEL _____ SERIAL # _____

DEPARTMENT/AFFILIATION _____ POST _____

PURCHASE LOCATION _____ DATE _____

In order to improve the comfort, fit and overall quality of our armor, Armor Express would like to know how you, our newest customer, feel about our product. Where can we improve to make our armor fit better, be more comfortable, etc.? Tell us about our workmanship, service, sales contact, etc. Remember, if we didn't want to know, we wouldn't ask!

	Excellent	Good	Satisfactory	Unsatisfactory	Poor
Overall Fit	<input type="radio"/>				
Comfort	<input type="radio"/>				
Quality of Workmanship	<input type="radio"/>				
Customer Service	<input type="radio"/>				
Salesman/Store Purchased From	<input type="radio"/>				

ADDITIONAL COMMENTS: _____

F005 Rev. 04/06/27/11



LIMITED WARRANTY

Your ARMOR EXPRESS vest has been made in accordance with our quality control program. This vest is warranted to be free of defects in material and workmanship, subject to the following limitations.

COVERAGE PERIOD

The CARRIER is warranted for eighteen (18) months from date of purchase. The PANELS are warranted for five (5) years from date of purchase.

LIMITATIONS

This Limited Warranty begins with the date of purchase of this ARMOR EXPRESS Body Armor unit, and a valid warranty claim will be honored on a prorated basis. In order to qualify for this warranty you must complete and mail the attached warranty card within thirty (30) days of receipt of vest. This warranty is extended to the original user-purchaser only. This warranty is void if the maintenance care as stated on the protective panel label has not been followed; or if the product has been altered in any manner after delivery to the purchaser; or if the product has been subjected to abnormal use or abuse. Since coordinated and compatible protective panels and carrier are essential for proper protection, use of a carrier not produced or approved by ARMOR EXPRESS voids the warranty.

In the event a defect is found in either component of your vest, carrier or protective panels, during the applicable warranty periods, return the vest and carrier directly to ARMOR EXPRESS, ATTN: RETURNS, at 788 North M-88, Central Lake, MI 49622, postpaid. ARMOR EXPRESS, at its discretion, without cost to you, will repair or replace the defective part or the entire vest or refund the purchase price on a prorated basis.

WE DISCLAIM LIABILITY FOR CONSEQUENTIAL DAMAGES. WE DISCLAIM ANY EXPRESS OR IMPLIED WARRANTY, INCLUDING ANY IMPLIED WARRANTY OR MERCHANTABILITY AND FITNESS FOR PARTICULAR PURPOSE OTHER THAN AS PROVIDED ABOVE.

Submit

First-Class
Postage
Required

Post Office
will not deliver
without proper
postage.

ARMOR EXPRESS
PO BOX 516
CENTRAL LAKE, MI 49622-0021

Detach and retain lower portion for your records.
Fold top portion in half, tape, and mail to Armor Express.



IMPORTANT INFORMATION

Armor Express is committed to SAVING LIVES by providing superior quality body armor with unparalleled protection, comfort, wearability, and service.

AFTER RECEIVING YOUR BODY ARMOR, TRY IT ON TO ENSURE PROPER FIT. WEAR IT AS THOUGH YOU WOULD IF YOU WERE ACTUALLY ON DUTY. TRY IT STANDING AND SITTING. IF YOU NOTICE ANY DISCOMFORT DUE TO IMPROPER SIZING, PLEASE REFER TO THE ARMOR EXPRESS "RETURN / ALTERATION POLICY" LOCATED ON THE "RETURNS AND ALTERATIONS FORM."

DO NOT MACHINE WASH BALLISTIC PANELS! CLEAN BALLISTIC PANELS AND CARRIER SEPARATELY. BE SURE TO FOLLOW ALL CLEANING INSTRUCTIONS ON THE BALLISTIC PANELS AND THE BALLISTIC PANEL CARRIER.

IF YOU HAVE ANY QUESTIONS OR CONCERNS PLEASE CALL OUR CUSTOMER SERVICE DEPARTMENT AT (866) 357-3845.



ARMOR EXPRESS, PO Box 516, CENTRAL LAKE, MI 49622-0021 • (231) 544-6090 or Toll-Free (866) 357-3845



CONCEALABLE CARRIER SPEC

REVOLUTION™

CONCEALABLE CARRIER

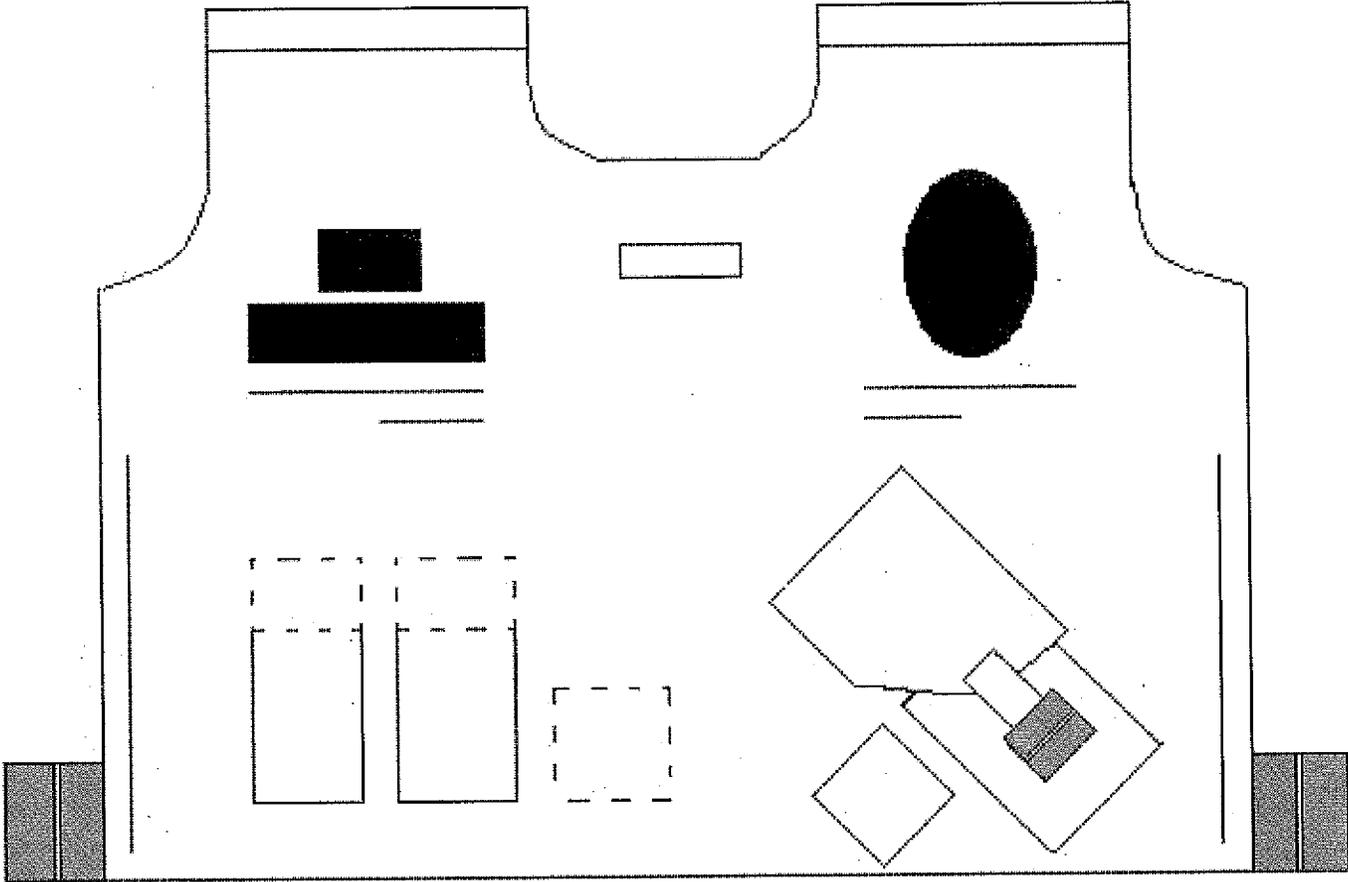


Lightweight Concealable Comfortable Breathable Fast Drying

- Lightweight & durable Microfiber outer shell
- *Breeze Knit™* Anti-microbial inner lining
- Moisture wicking, fast drying and odor inhibiting
- *Breathe-O-Prene®* padded shoulders for added comfort
- Multiple points of adjustment
- Contoured strapping system
- Removable straps with Velcro closure
 - 4" wide adjustable side straps with *Peel Point* technology
 - 2" wide elastic Shoulder Straps
- Interior Suspension System to stabilize ballistic pad
- Front Plate Pockets – for 5" x 8" or 7" x 10" inserts
- Tapered Lower Front corners for better, more comfortable fit
- Microfiber "wearstrip" on lower inside creates greater durability and prevents white lining from drooping below
- Zippered Bottom Closure
- Female carrier in *Princess Cut* to form armor to the female figure
- Dual 5"x7"/7"x10" front plate pocket.

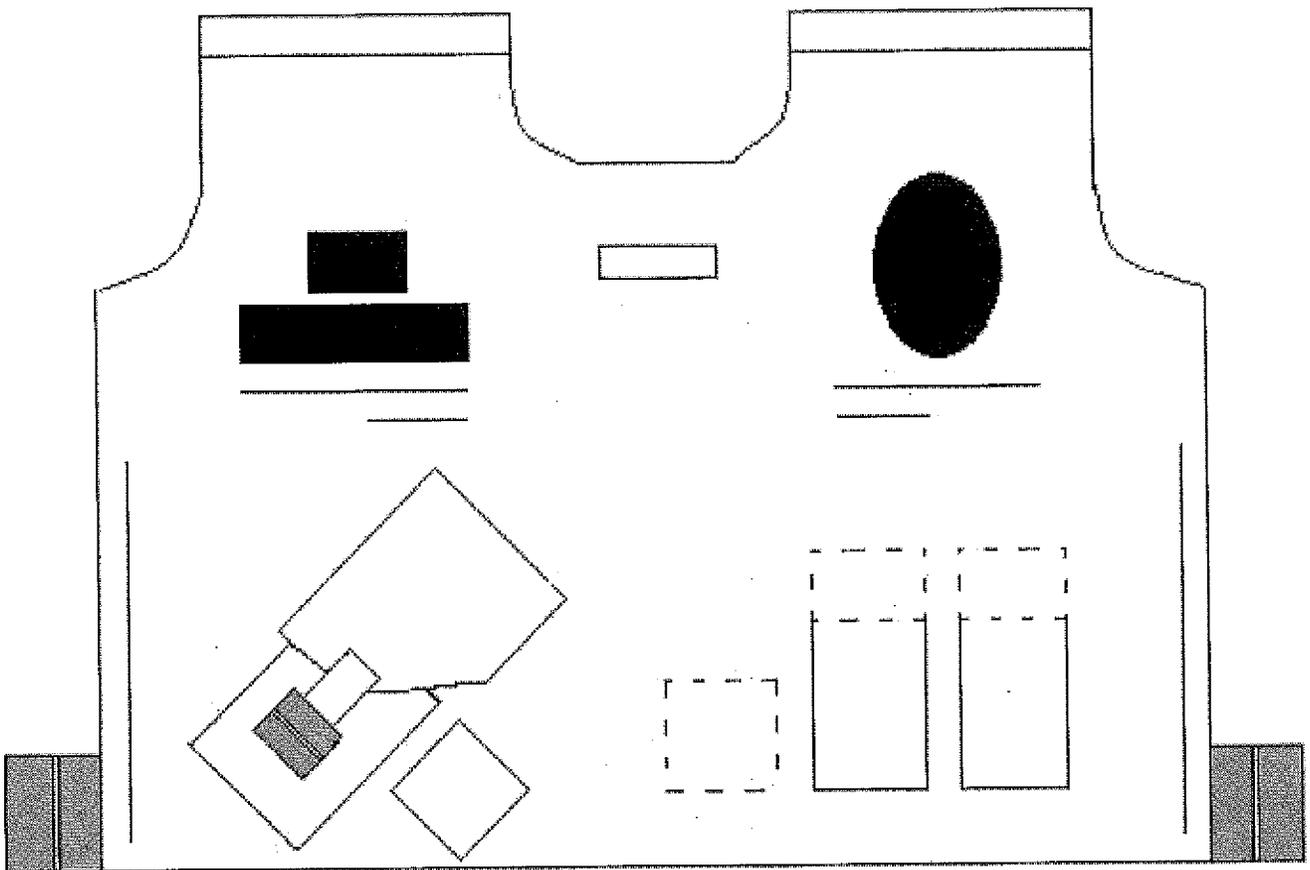
* Dependent upon size of vest. Most female vests take a 5" x 7" pocket

Right Handed



■ Clip ■ Velcro

Left Handed



■ Clip ■ Velcro



PLATE SPEC

T-SHOCK

Rigid Trauma/Spike Plate

Model Number	T-SHOCK
Threat Level *	Trauma + Spike 1 Knife 2
Ballistic Material	Titanium
Cover	Wrapped in Aramid to prevent spall & covered in Heavy Duty Rubberized, Shock-Dampening Waterproof Coating
Plate Design	Slight Single Curve
Coverage Size **	5" x 8"
Weight	0.48 lbs or 0.22 kg or 7.7 oz.
Thickness	.16 inches or 0.41cm

* Tested 'Stand Alone' at NIJ Certified lab (USTL) for spike and blade

Although it may contain some ballistic stopping capabilities, no ballistic threat level is claimed.

* Abbreviated testing done at NIJ Certified lab (Chesapeake) with 44 Mag and 9mm on Seraph II and Halo II.

** Also available in 5" x 7" (female) and 7" x 10"

Central Lake ARMOR EXPRESS, Inc. ~ Tel: US Toll Free 1-866-357-3845



Central Lake **ARMOR EXPRESS**, Inc.

Tel: US Toll Free 1-866-357-3845

PLATE SPEC

POLY-SHOCK

Semi-Rigid Armor/Knife Plate

Model Number	POLY-SHOCK
Threat Level *	IIIA/Trauma + Knife/Spike 1
Ballistic Material	Polyethylene
Cover	Wrapped in Aramid to prevent spall & covered in Heavy Duty Rubberized, Shock-Dampening Waterproof Coating
Plate Design	Slight Single Curve
Coverage Size	5" x 8"
Weight	0.40 lbs or 0.18 kg or 6.4 oz.

* Tested per NIJ STD .0115.00 'Stand Alone' at NIJ Certified H.P. White Test Lab and abbreviated NIJ STD 0101.04 Level IIIA 9mm & .44 Mag.



Central Lake **ARMOR EXPRESS**, Inc.
Tel: US Toll Free 1-866-357-3845

PLATE TECHNICAL SPEC

SOFT ARMOR PAC

LEVEL: CLASS II

Model Number	SAP
Ballistic Material	Aramid fiber
Plate Design	Rectangle
Cover	Waterproof Ripstop nylon fabric
Coverage Size	5" x 8" or 7" x 10"
Weight	.30 lbs or 5 oz (5" x 8") .52 lbs or 8.3 oz (7" x 10")



Central Lake *ARMOR EXPRESS*, Inc.
Tel: US Toll Free 1-866-357-3845

PLATE TECHNICAL SPEC

Hard armor plate

LEVEL: CLASS IIIA

Model Number	SSP
Ballistic Material	Steel
Plate Design	Rectangle
Cover	Black Rubberized coating
Coverage Size	5" x 8"
Weight	1.5 lbs or .68 kg



TECHNICAL SPEC



NIJ Standard – 0101.06

Model Designation	SER-A-III A
NIJ 0101.06 Threat Level	III A
Test ID #	AEX09-001797
NIJ Certification Sizes	C1 – C5
Gender	Neutral
Ballistic Material	Twaron® Microfilament Flex Woven Aramid, Artec® Flex Woven co-polymer Aramid & Dyneema® SB31
Pad Cover	Seam-sealed, waterproof Ripstop Nylon
Weight (Areal Density)	1.12 lbs/ft ²
Thickness	0.28 Inches
V-50 – .357 Sig	1,813 ft/s
V-50 – .44 Mag	1,682 ft/s
Certification BFS – .357 Sig	30.5 mm
Certification BFS – .44 Mag	38.4 mm
Warranty	5 Years



U.S. Department of Justice

Office of Justice Programs

National Institute of Justice

Washington, D.C. 20530

June 17, 2011

Matthew A. Davis
Chief Executive Officer
Central Lake Armor Express, Inc.
1554 East Torch Lake Drive
Central Lake, MI 49622

Notice of Compliance with NIJ Standard-0101.06

Body Armor Model Designation: SER-A-III A

NIJ Compliance Status Expires: June 17, 2016

Dear Mr. Davis:

We have completed our evaluation of the body armor model identified above that was submitted to the National Institute of Justice's (NIJ's) Voluntary Body Armor Compliance Testing Program. We are pleased to inform you that the above body armor model satisfies the requirements of NIJ Standard-0101.06 and the Compliance Testing Program.

We also received your completed declaration concerning the model noted above and your agreement to participate in the conformity assessment follow-up process.

The body armor model details are listed on the NIJ Compliant Products List available at www.justnet.org/CTP.

You are now authorized to place the NIJ Statement of Compliance on the labels of this body armor model and all subsequent production units. The Statement of Compliance shall read:

"This model of armor has been determined to comply with NIJ Standard-0101.06 by the NIJ Compliance Testing Program and is listed on the NIJ Compliant Products List."

All compliance requirements, as identified by the *NIJ Body Armor Compliance Testing Program Administrative Manual* and the *Ballistic Body Armor Applicant Package*, must be maintained as long as the NIJ Statement of Compliance is displayed on this armor model's labels. If, at any time, the compliance status of this armor model is changed, the NIJ Statement of Compliance shall cease to be used as of the date of the status change.

Sincerely,

Debra Stoe
Physical Scientist
National Institute of Justice



Armor Express
Mr. Matt Davis
788 N. M-88 Hwy.
Central Lake, MI 49622

April 6, 2011

Dear Mr. Davis,

In accordance with your instructions, United States Test Laboratory conducted Ballistic Resistance Testing of body armor submitted by **Armor Express**, Test ID # **AEX09-001797**, which were received on February 25th, 2011. Testing was witnessed by Terry Petrie and Ed Bachner, representatives of the manufacturer.

The testing, which was authorized by NLECTC, was conducted in accordance with the requirements of NIJ Standard-0101.06, Ballistic Resistance Testing of Police Body Armor, dated July, 2008, and all changes, verbal and written, authorized by NLECTC as of the date of the testing. The results of this test are to be used to determine the compliance of the armor in conjunction with the U. S. Department of Justice's voluntary compliance testing program for armor intended for use by Law Enforcement officers. United States Test Laboratory is not empowered to issue or deny this compliance status; however, the attached data indicates that this sampling of **Test ID # AEX09-001797 did satisfy** the ballistic requirement of NIJ Standard-0101.06 prerequisites to issuance of compliance status for **threat level 3A** protection.

In addition to the required ballistic test data that has been provided on the official Compliance Test Report (form provided/mandated by NLECTC). The testing included:

**Flexible Armor Conditioning Protocol. Conditioned in accordance with Section 5.
Label Permanency and Durability Section 4.1.5.3. Results: PASS**

As required, two complete test samples and a copy of this report are being forwarded to NLECTC. The remaining samples will be returned to you via UPS Ground. Please refer to **USTL report number 11N009** for test details.

Sincerely,

Matt Lutz
Sr. Laboratory Technician

cc: NLECTC