

RFP 14-078

City of Tempe

Fire Alarm and Extinguisher Testing, Upgrade and Repairs

Due: Thursday, November 14th 2013 at 3pm

20 E. 6th Street Tempe, AZ 85281



From:

AP Fire Protection LLC

P.O. Box 2718 Peoria, AZ 85380

Contact : Michelle Lewis

Cell: 602-540-2610 Email: mlewis@apfirepro.com

Vendor's Offer

Form 201-B (RFP)

"Return this Section with your Response"

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name: <u>AP Fire Protection</u>		
Company Mailing Address: <u>P.O. Box 2718</u>		
City: <u>Peoria</u>	State: <u>AZ</u>	Zip: <u>85380</u>
Contact Person: <u>Michelle Lewis</u>	Title: <u>Business Development</u>	
Phone No.: <u>602-540-2410</u>	FAX: <u>623-772-5384</u>	E-mail: <u>mlewis@apfirepro.com</u>
<u>Company Tax Information:</u>		
Arizona Transaction Privilege (Sales) Tax No.: _____ or		
Arizona Use Tax No.: <u>20409393</u>		
Federal I.D. No.: <u>90-0430396</u>		
City & State Where Sales Tax is Paid: <u>Glendale, Arizona</u>		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____		

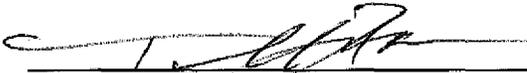
THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) TODD PYNE

Title of Authorized Individual (TYPE OR PRINT IN INK) PRESIDENT

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.


Signature of Authorized Offeror

11/5/13
Date

(HL/RFP 3-2008)

RFP #14-078

Proposal Questionnaire

"Return this Section with your Response"

Bidder shall submit answers to the following questions. Responses will be utilized in determination of contract award.

Question	Response
1 Provide the address of the facility that will provide services to the City of Tempe.	7709 N 84th Ln Glendale Az 85305
2 Describe your company and its history - include years in business	Full service fire protection 5 yrs in business
3 Please provide contact information for the primary account representative and a backup contact for the City of Tempe. <ul style="list-style-type: none"> Contact Name Phone Number Cell Phone Number e-mail address 	Provide contact information below Michelle Lewis mlewis@aphfirepro.com 602-540-2610 Todd Pyne tpyne@aphfirepro.com 602-571-3234
4 Do you offer 24-hour on call service?	Yes
a If Yes, provide contract information	Todd Pyne 623-772-5344
5 Can you provide emergency service with a maximum 2-hour response time?	YES
6 What is your normal guaranteed response time after service call is placed	2 hours
7 Do you maintain a reserve of recharge materials?	YES
a If Yes, what is the inventory level for the items required by the City of Tempe stocked at the facility that will service the account.	400 pounds of A,B,C powder 100 various size O rings & valves
8 For what brand(s) of fire alarm system(s) can your firm provide factory authorized service?	Fire Lite
9 What staffing levels do you maintain for repair related personnel at the facility that will service the City of Tempe?	6 Techs
10 What equipment levels do you maintain at the facility that will service the City of Tempe	5 fully stocked trucks plus warehouse
11 Do you maintain an inventory of maintenance and repair components?	YES
a If Yes, what brands are stocked and what is the inventory level for the items required by the City of Tempe stocked at the facility that will service the account.	System Sensor, Potter, Gentec, Wheelock, Firelite pull stations & modules
12 Will you sub contract any of the requested services?	YES
a If Yes, provide complete information on the firm or firms to which you will subcontract.	Programming for Simplex will use Simplex Grinnell 4602 S. 36th St. Phx 85040
13 Do you agree to the Terms and Conditions of this RFP?	YES
a If No, explain	
14 List three (3) governmental or large corporate references for which you currently provide similar services. <ul style="list-style-type: none"> Firm Name Contact Name Phone Number Describe services performed & number of systems checked or extinguishers serviced 	Provide Reference Information Below 1. Imagine Schools - Tom Stackhouse 602-696-6198 2. Telqian - David Craner 480-282-5399 3. Sequoia Schools - Floyd Pitney 480-276-0421

RFP #14-078

- We provide statewide service for fire alarms, backflows, risers, & extinguishers
- We provide statewide service for hoods, fire alarms, backflows, risers, & ext.
- We provide statewide service for hoods, fire alarms, backflows, risers, & ext.

Pricing Section

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Stated costs for all groups must include, but are not limited to, labor, travel time, service call fees, routine required supplies, equipment required to effect the services requested, any environmental charges, hazardous materials disposal fees, etc.

Tempe will not pay travel time – only on site time is billable.

Tempe will not pay fuel surcharges.

Inspections will be required annually or semi-annually as stated on price sheet at all locations.

Contractor will be responsible for recharge costs caused by an intentional or accidental discharge during any inspection, test or maintenance performed by the Contractor's personnel.

Group 1

Fire Alarm Inspections (one inspection per year)

Pricing is to be inclusive of all alarm related components as indicated. Counts shown for each building are based on previous inspections. All bidding firms are to understand that there may be minor count differences and that the City will not allow any price adjustment for minor count differences.

Item	Building	Price per Inspection
1	525 Building 525 South Mill Ave	\$ 425.00
	Qty	Description
	1	Notifier AFP-200 Panel
	1	Flow test of wet sprinkler system
	29	Initiating Devices
	10	Pull Stations
	41	Smoke Detectors
	6	Flow Switch & Tamper
2	Adult Day Care 2234 E Maryland	\$ 275.00
	Qty	Description
	1	Fire-Lite 1000 Panel
	1	Annunciator
	1	Flow test of wet sprinkler system
	13	Notification/Indicating Devices
	7	Pull Stations
	25	Smoke Detectors
3	BB Moure House 634 S. Myrtle Ave	\$ 230.00
	Qty	Description
	1	Fire-Lite F/A Panel
	2	Flow test of wet sprinkler system
	8	Initiating Devices
	3	Flow Switch & Tamper
4	City Hall Complex 31 East Fifth Street	\$ 725.00
	Qty	Description
	1	Simplex 4020 Panel
	4	Annunciator Panel

Pricing Section
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Item	Building	Price per Inspection	
	5	Flow test of wet sprinkler system	
	99	Notification/Indicating Devices	
	11	Initiating Devices	
5	Container Shop 51 S Priest Dr	\$ 115.00	
	Qty	Description	
	2	Flow test of wet sprinkler system	
	1	Flow Switch & Tamper	
6	Diablo Minor League Building 2225 W Westcourt Way	\$ 535.00	
	Qty	Description	
	1	Fire-Lite F/A Panel	
	1	Annunciator	
	2	Booster Panel	
	1	Flow test of wet sprinkler system	
	32	Notification/Indicating Devices	
	2	Initiating Devices	
	2	Smoke Detectors	
	3	Flow Switch & Tamper	
	5	Duct Detectors	
7	Diablo Stadium 2200 W. Alameda Drive	\$ 350.00	
	Qty	Description	
	1	Ademco (monitored) Panel	
	3	Flow test of wet sprinkler system	
	1	Notification/Indicating Devices	
	6	Flow Switch & Tamper	
8	Duplicating 505 W Hardy - Bldg A	\$ 125.00	
	Qty	Description	
	1	Fire Lite F/A Panel	
	1	Flow test of wet sprinkler system	
	1	Notification/Indicating Devices	
	1	Smoke Detectors	
	3	Flow Switch & Tamper	
9	East Valley Bus Facility 2050 W Rio Salado Pkwy	\$ 1225.00	
	Qty	Description	
	4	Notifier F/A Panel	
	5	Booster Panel	
	5	Flow test of wet sprinkler system	
	31	Notification/Indicating Devices	
	107	Initiating Devices	
	31	Pull Stations	
	39	Smoke Detectors	
	11	Flow Switch & Tamper	
	4	Duct Detectors	
10	Elias Rodriguez House 927 E 8 th St	\$ 55.00	
	Qty	Description	
	1	Flow test of wet sprinkler system	
11	Escalante Community Center 2150 East Orange Street	\$ 190.00	
	Qty	Description	

Pricing Section
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Item	Building	Price per Inspection
	1 Simplex 4005 Panel	
	1 Annunciator Panel	
	1 Booster Panel	
	1 Flow test of wet sprinkler system	
	41 Initiating Devices	
	6 Pull Stations	
	11 Smoke Detectors	
	2 Flow Switch & Tamper	
12	Facilities Management 55 S Priest Dr	\$ 55.00
	1 Flow test of wet sprinkler system	
	1 Flow Switch & Tamper	
13	Fifth Street Parking Garage 117 E 5 th St	\$ 925.00
	Qty Description	
	1 Fire-Lite Panel	
	6 Annunciator & Booster Panels	
	7 Flow test of wet sprinkler system	
	73 Initiating Devices	
	7 Pull Stations	
	30 Smoke Detectors	
	15 Flow Switch & Tamper	
14	Fire Administration 1400 Apache Blvd	\$ 55.00
	Qty Description	
	1 Flow test of wet sprinkler system	
15	Fire Maintenance 3031 S Hardy Dr	\$ 55.00
	Qty Description	
	1 Flow test of wet sprinkler system	
16	Fire Station #1 1400 Apache Blvd	\$ 55.00
	Qty Description	
	1 Flow test of wet sprinkler system	
17	Fire Station #2 3025 S Hardy Dr	\$ 55.00
	Qty Description	
	1 Flow test of wet sprinkler system	
18	Fire Station #3 5440 S McClintock Dr.	\$ 55.00
	Qty Description	
	1 Flow test of wet sprinkler system	
19	Fire Station #4 300 E Elliot Rd	\$ 55.00
	Qty Description	
	1 Flow test of wet sprinkler system	
	1 Flow Switch & Tamper	
20	Fire Station #5 723 E Curry Rd	\$ 55.00
	Qty Description	
	1 Flow test of wet sprinkler system	
21	Fire Station 6 655 S. Ash	\$ 240.00
	Qty Description	
	2 Siemens F/A Panel	

Pricing Section
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Item	Building	Price per Inspection
	1 Flow test of wet sprinkler system	
	1 Horn/Strobe	
	1 Pull Stations	
	4 Smoke Detectors	
	2 Flow Switch & Tamper	
	4 Duct Detectors	
22	Fire Support Services 1425 S Clark Dr	\$ 615.00
	Qty Description	
	1 Fire-Lite Panel	
	2 Booster Panel	
	2 Flow test of wet sprinkler system	
	49 Notification/Indicating Devices	
	6 Initiating Devices	
	1 Pull Stations	
	5 Smoke Detectors	
	20 Duct Detectors	
23	Fire Training 1340 E. University	\$ 200.00
	Qty Description	
	1 Thorn Panel	
	2 Flow test of wet sprinkler system	
	2 Initiating Devices	
	3 Smoke Detectors	
	3 Flow Switch & Tamper	
24	Fleet Maintenance 53 S Priest Dr	\$ 55.00
	Qty Description	
	1 Flow test of wet sprinkler system	
	2 Flow Switch & Tamper	
25	Hackett House 85 W. 4th Street	\$ 165.00
	Qty Description	
	1 Omegalarm D6112 Panel	
	2 Flow test of wet sprinkler system	
26	Johnny G. Martinez Water 225 E. Marigold Lane	\$ 975.00
	Qty Description	
	2 EST-3 Panel	
	3 Annunciator & Booster Panels	
	7 Flow test of wet sprinkler system	
	32 Initiating Devices	
	16 Pull Stations	
	12 Smoke Detectors	
	15 Flow Switch & Tamper	
	17 Duct Detectors	
27	Kiwanis Recreation Center 6111 S. All America Way	\$ 175.00
	Qty Description	
	1 Fire-Lite Panel	
	2 Flow test of wet sprinkler system	
	4 Flow Switch & Tamper	
28	Kyrene Reclamation Facility 307 West Guadalupe Road	\$ 225.00

Pricing Section
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Item	Building		Price per Inspection
	Qty	Description	
	1	EST Panel	
	1	Annunciator	
	1	Flow test of wet sprinkler system	
	4	Notification/Indicating Devices	
	2	Pull Stations	
	1	Heat Detectors	
	4	Smoke Detectors	
	5	Duct Detectors	
29	Kyrene Reclamation Facility 311 W Guadalupe Rd		\$ 1400.00
	Qty	Description	
	1	EST F/A Panel	
	2	Annunciator Panel	
	4	Booster Panel	
	12	Flow test of wet sprinkler system	
	52	Notification/Indicating Devices	
	24	Pull Stations	
	35	Heat Detector	
	49	Smoke Detectors	
	24	Flow Switch & Tamperers	
	4	Duct Detectors	
30	Library 3500 S. Rural Road		\$ 1250.00
	Qty	Description	
	1	Fire-Lite Identifire Panel	
	5	Booster Panel	
	11	Flow test of wet sprinkler system	
	108	Notification/Indicating Devices	
	6	Pull Stations	
	18	Smoke Detectors	
	11	Duct Detectors	
31	McClintock Pool 2940 S Los Feliz Dr		\$ 150.00
	Qty	Description	
	1	Simple F/A Panel	
	1	Flow test of wet sprinkler system	
	5	Initiating Devices	
	4	Smoke Detectors	
	2	Heat Detectors	
2	Flow Switch & Tamperers		
32	Museum 809 E. Southern Avenue		\$ 575.00
	Qty	Description	
	1	Fire-Lite Panel	
	3	Booster Panel	
	1	Flow test of wet sprinkler system	
	51	Initiating Devices	
	10	Pull Stations	
	7	Heat Detectors	
	84	Smoke Detectors	
3	Flow Switch & Tamperers		
33	North Side Multi Generation Facility 1555 N. Bridal Wreath		\$ 350.00

Pricing Section
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Item	Building		Price per Inspection
	Qty	Description	
	1	EST Quickstart Panel	
	2	Annunciator/Booster Panel	
	1	Flow test of wet sprinkler system	
	22	Notification/Indicating Devices	
	1	Pull Stations	
	5	Smoke Detectors	
	2	Flow Switch & Tamper	
	9	Duct Detectors	
34	Park Maintenance 660 W Rio Salado		\$ 55.00
	1	Flow test of wet sprinkler system	
	1	Initiating Device	
35	Police Department - Apache Substation 1855 E. Apache Blvd.		\$ 1125.00
	Qty	Description	
	1	Simplex 4100U Panel	
	2	Annunciator Panel	
	3	Booster Panel	
	3	Flow test of wet sprinkler system	
	135	Notification/Indicating Devices	
	21	Pull Stations	
	91	Smoke Detectors	
	6	Flow Switch & Tamper	
	5	Duct Detectors	
	10	Door Holders	
36	Police Department (Main)/Courts 140 E 5 th St		\$ 1725.00
	Qty	Description	
	1	Fire-Lite F/A Panel	
	2	Annunciator Panel	
	9	Booster Panel	
	6	Flow test of wet sprinkler system	
	230	Initiating Devices	
	3	Pull Stations	
	48	Smoke Detectors	
	11	Flow Switch & Tamper	
	4	Duct Detectors	
37	Police Department - South 8201 S. Hardy Drives		\$ 490.00
	Qty	Description	
	1	Pyrotronics Panel	
	2	Booster Panel	
	1	Flow test of wet sprinkler system	
	48	Notification/Indicating Devices	
	4	Pull Stations	
	24	Smoke Detectors	
	2	Flow Switch & Tamper	
	10	Duct Detectors	
38	Pyle Center 655 E. Southern Avenue		\$ 475.00
	Qty	Description	
	1	Fire-Lite F/A Panel	
	1	Booster Panel	

Pricing Section

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Item	Building	Price per Inspection
	3	Flow test of wet sprinkler system
	28	Notification/Indicating Devices
	1	Initiating Device
	1	Smoke Detectors
	12	Duct Detectors
39	Rolling Hills Golf Course 1415 North Mill Avenue	\$ 100. ⁰⁰
	1	Simplex 2001 Panel
	5	Notification/Indicating Devices
	4	Pull Stations
	6	Smoke Detectors
40	South Water Treatment 6600 S. Price Road	\$ 525. ⁰⁰
	Qty	Description
	3	EST 2 Panel
	6	Flow test of wet sprinkler system
	85	Initiating Devices
	3	Smoke Detectors
	16	Flow Switch & Tampers
	6	Duct Detectors
41	Tempe Center for the Arts 700 W Rio Salado Pkwy	\$ 4200. ⁰⁰
	Qty	Description
	1	EST F/A Panel
	13	Booster Panel
	9	Flow test of wet sprinkler system
	143	Notification/Indicating Devices
	28	Pull Stations
	60	Smoke Detectors
	35	Flow Switch & Tampers
	102	Duct Detector
	10	Beam Detectors
	1	Pre-action System Testing
2	Fire Pump Test & Inspection	
42	Tempe Day Care 2303 E. Maryland Drive	\$ 180. ⁰⁰
	Qty	Description
	1	Silent Knight 5207 Panel
	1	Flow test of wet sprinkler system
	12	Initiating Devices
	13	Smoke Detectors
2	Flow Switch & Tampers	
43	Tempe Transit Center 200 E. 5 th St	\$ 900. ⁰⁰
	Qty	Description
	1	EST F/A Panel
	5	Booster Panel
	4	Flow test of wet sprinkler system
	53	Initiating Devices
	4	Pull Stations
	56	Smoke Detectors
	11	Flow Switch & Tampers
	12	Duct Detectors
1	Pre-action System Test	

Pricing Section
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Item	Building	Price per Inspection
44	Vihel Center 3340 South Rural Road	\$ 200.00
	Qty Description	
	1 Simplex 4002 Panel	
	1 Flow test of wet sprinkler system	
	20 Initiating Devices	
	12 Pull Stations	
45	Westside Multi-Generational 715 W. 5th Street	\$ 685.00
	Qty Description	
	1 Pyrotronics MSL-IQ Panel	
	4 Booster Panel	
	1 Flow test of wet sprinkler system	
	40 Initiating Devices	
	15 Pull Stations	
	6 Heat Detectors	
	57 Smoke Detectors	
	2 Flow Switch & Tamper	
14 Duct Detectors		

Group 2
Halon Systems (two inspections per year)

Item	Description	Price per Inspection
1	North Water Treatment Plant – Data Room 255 E. Marigold Fenwal 35 lb.	\$ 225.00
2	Tempe Library – 2 nd Floor Data Room 3500 S. Rural Road	\$ 225.00

Group 3
Hood Systems (two inspections per year)

Item	Description	Price per Inspection
1	Escalante Community Center 2150 E. Orange Street	\$ 67.50
2	Hackett House 850 W. 4th street	\$ 67.50
3	Westside Multi Generational 715 W. 5th Street	\$ 67.50
4	Kiwanis Recreation Center 6111 S. All American Way	\$ 67.50
5	Ken McDonald Restaurant 800 E. Divot Drive	\$ 67.50
6	Tempe Center for the Arts	\$ 67.50

Pricing Section

"Return this Section with your Response"

Item	Description	Price per Inspection
	700 W Rio Salado Pkwy	
7	Northside Multi Generational 1555 N Bridalwreath St	\$ 67.50
8	Adult Day Care 2234 E. Maryland	\$ 67.50

Group 4

Labor Cost for Repairs, Upgrades and Maintenance Not Included in Inspections

The City will only pay for on-site time.

The City will not pay service call fees.

Item	Description	Cost per Hour
1	Labor - Regular Time (for billable repairs) Technician	\$ 65.00
2	Labor - Regular Time (for billable repairs) Helper	\$ 45.00

Group 5

Fire Extinguisher Service

Item	Size	Type	Annual Inspection	Recharge Cost	6 yr Teardown	Hydro-testing 5 yr/12 yr	Cost of Replacement Extinguisher
1	5#	ABC	\$ 4.00	\$ 12.00	\$ 14.00	\$ 14.00	\$ 45.00
2	5#	BC	\$.50	\$ 5	\$ 2	\$ 5	\$ 45.00
3	5#	CO ₂	\$.50	\$ 12.00	\$ 8	\$ 14.00	\$ 125.00
4	6#	ABC	\$ 1.50	\$ 5	\$ 5	\$ 5	\$ 8
5	6 Liter	K	\$.50	\$ 75.00	\$ 8	\$ 14.00	\$ 160.00
6	9#	Halon 1211	\$.50	\$ 5	\$ 5	\$ 5	\$ 8
7	10#	ABC	\$ 4.00	\$ 12.00	\$ 14.00	\$ 14.00	\$ 65.00
8	10#	BC	\$.50	\$ 5	\$ 5	\$ 5	\$ 65.00
9	13#	Halon 1211	\$.50	\$ 12.00	\$ 5	\$ 5	\$ 8
10	15#	CO ₂	\$.50	\$ 12.00	\$ 8	\$ 8	\$ 250.00
11	20#	ABC	\$.50	\$ 12.00	\$ 14.00	\$ 14.00	\$ 130.00
12	20#	BC	\$.50	\$ 5	\$ 5	\$ 5	\$ 130.00
13	30#	ABC	\$ 8	\$ 8	\$ 8	\$ 8	\$ 8
14	40#	BC	\$ 8	\$ 8	\$ 8	\$ 8	\$ 8
15	125#	ABC	\$ 1.50	\$ 12.00	\$ 14.00	\$ 14.00	\$ 8

Group 6

Discounts Offered for Repair Parts

Discounts Offered	
Manufacturer Name	Discount %
No Discount	%
	%
	%

Pricing Section
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		%
		%
		%
		%
		%
		%