

**CITY OF TEMPE  
REQUEST FOR COUNCIL ACTION**

**Council Meeting Date: 04/14/2016  
Agenda Item: 5B19**

**ACTION:** Award a contract to NiteHawk Sweepers, LLC for the purchase of a regenerative sweeper for cleaning of the City’s multi-use pathways.

**FISCAL IMPACT:** Total cost of this contract will not exceed \$112,000. Sufficient funds have been budgeted in the Transit Fund – cost center 3917 (Bus Stop & Bikeway Maintenance) – for the anticipated expenditures.

**RECOMMENDATION:** Award the contract.

**BACKGROUND INFORMATION:** (RFP 16-140) The City of Tempe issued a Request for Proposal (RFP) to establish a contract to purchase a regenerative sweeper for the cleaning of the City’s multi-use pathways. This unit will replace a sweeper that has reached the end of its useful life – it will be sold at auction to recover its residual value.

There are approximately 30 miles of pathways in the City that are swept on a weekly basis.

Vehicle Replacement Strategy

The City’s vehicle replacement strategy is based on the analysis of capital costs, depreciation, operating costs, maintenance costs, and residual value at auction. Fleet Services determines the lowest annualized cost of equipment to establish replacement guidelines that provide the lowest overall vehicle cost.

Evaluation Process

Two firms submitted offers which were reviewed using the following criteria:

Criteria	Weight
Compliance with Specifications	4 (22%)
Provides Acceptable Noise Ratings	4 (22%)
Cost	4 (22%)
Firm	3 (17%)
Qualifications	
Experience	
Local Parts and Service Availability	
Procedures and delivery timeline for non-stock parts	
Warranty Offered	2 (11%)
Cab and Chassis	
Sweeper	
Overall response to RFP	1 ( 6%)
Quality, composition and completeness of response	
Firms acceptance of City of Tempe terms and conditions	

Results of Scoring

The committee reviewed the submittals and scored them as shown in the tables below:

Firm	Score	Cost
NiteHawk Sweepers, LLC	165.92	\$ 102,587
Southwest Sweeper Sales	116.80	\$ 147,800

*Pricing does not include sales tax.*

It is the recommendation of the committee to award a contract to NiteHawk Sweepers, LLC, who has submitted the lowest pricing and offered a sweeper meeting requested configuration.

**ATTACHMENTS:** Vendor offer page

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