

Vendor's Offer
"Return this Section with your Response"

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Offer", late bid response and/or a materially incomplete response will be considered nonresponsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Company Name: <u>GT Distributors, INC</u>		
Company Mailing Address: <u>PO Box 16080</u>		
City: <u>Austin</u>	State: <u>TX</u>	Zip: <u>78758</u>
Contact Person: <u>Susan Kim</u>	Title: <u>Account Manager</u>	
Phone #: <u>800-252-8310</u>	FAX #: <u>800-480-5845</u>	E-mail: <u>txsales@gtdist.com</u>
<u>Company Tax Information:</u>		
Arizona Transaction Privilege (Sales) Tax No.: _____ or		
Arizona Use Tax No.: _____		
Federal I.D. No.: <u>74-2339528</u>		
City & State Where Sales Tax Is Paid: <u>Austin</u> , TX		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: _____		

THIS BID IS OFFERED BY

Name of Authorized Individual (Type or Print in Ink) Preston Wheelless

Title of Authorized Individual (Type of Print in Ink) Bid & Contract Manager

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (Must Sign in Ink)

By signing this offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. In accordance with A.R.S. 35-393 et seq., the offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with bid response will be considered nonresponsive and rejected.



Signature of Authorized Offeror

Form 201-B (IFB)
(11/IFB 3-2008)

8/24/2012

Date

Bid Questionnaire
“Return this Section with your Response”

1. Does your company agree to comply with all terms and conditions as listed within this IFB?

Yes X No _____

2. Describe the warranty offered for the items listed within this IFB:

Rifles: Manufacturers Warranty
 Suppressors: Manufacturers Warranty
 Suppressor Adapters: Manufacturers Warranty
 Lights: Manufacturers Warranty
 Scopes: Manufacturers Warranty

3. Describe the delivery time after receipt of order (ARO) for the items listed within this IFB:

Rifles: 90 Days ARO
 Suppressors: 60 Days ARO
 Suppressor Adapters: 60 Days ARO
 Lights: 30 Days ARO
 Scopes: 30 Days ARO

4. If bidding equivalent products to the brand names referenced (where permitted) has sufficient descriptive/technical literature been included to allow for full evaluation of product offered:

Yes _____ No _____ N/A

5. Describe the firm’s return of merchandise policy in the event of damages discovered as part of the receiving/inspection process and warranty period.

Contact customer service for return authorization number.

6. List three references where the same or similar items have been sold and serviced:

Organization	Contact Name	Phone Number	Products Provided
A. <u>Amarillo Police Department</u>	<u>Gloria Carlile, Purchasing</u>	<u>806-378-9482</u>	<u>Various Police Equipment</u>
B. <u>Fort Worth Police Department</u>	<u>Vange Pueblo, Range Master</u>	<u>817-871-6563</u>	<u>Various Police Equipment</u>
C. <u>Oklahoma Department of Corrections</u>	<u>Randy Pogue</u>	<u>405-527-5676</u>	<u>Various Police Equipment</u>

10. Briefly discuss the quality control procedures utilized in the manufacturing process for the products proposed (is the manufacturing process ISO 9000 certified?):

See attached.

11. For the suppressor product being offered, state the sound suppression reduction achieved using both duty/ball ammunition and subsonic ammunition for the 15/M4 type 16" Colt carbines used by the City:

Sound suppression reduction achieved with duty/ball ammunition: 133dB

Sound suppression reduction achieved with subsonic ammunition: 133dB

12. Have the suppression reductions noted above been tested and verified using military test standards Mil-Std 1474D? Yes _____ No X

If yes, include proof of compliance with offer and whether or not the testing was performed by an independent third party.

Revised Pricing Schedule

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
<u>New Product Pricing</u>					
1.	Rifle, Colt M4 6921, .223/5.56, 14.5" barrel, semi/safe only, adjustable collapsible stock, 1 piece monolithic upper receiver, flip up front and rear sights, Colt #LE6944 Warranty: <u>Manufacturers Warranty</u> Delivery ARO: <u>90 Days ARO</u>	35	EA	<u>\$ 1,109.54</u>	<u>\$ 38,833.90</u>
2.	Rifle, Colt M4 Commando, .223/5.56, 11.5" barrel, semi/safe only, adjustable collapsible stock, 1 piece monolithic upper receiver, flip up front and rear sights, Colt LE6943 Warranty: <u>Manufacturers Warranty</u> Delivery ARO: <u>90 Days ARO</u>	35	EA	<u>\$ 1,109.54</u>	<u>\$ 38,833.90</u>
3.	Rifle, Colt M4 QCB, .223/5.56, 10.3" barrel, semi/safe only, adjustable collapsible stock, 1 piece monolithic upper receiver, flip up front and rear sights, Colt LE6945 Warranty: <u>Manufacturers Warranty</u> Delivery ARO: <u>90 Days ARO</u>	35	EA	<u>\$ 1,125.81</u>	<u>\$ 39,403.35</u>
4.	Flip up rear sights, GG&G A2, Model GGG-1005 or equal. Mfg. and Model: <u>GG&G 1005</u> Warranty: <u>Manufacturers Warranty</u> Delivery ARO: <u>30 Days ARO</u>	35	EA	<u>\$ 87.61</u>	<u>\$ 3,066.35</u>
5.	Suppressors, Surefire Model FA556-212, with quick detach, or equal Mfg. and Model: <u>Surefire FA556-212</u> Warranty: <u>Manufacturers Warranty</u> Delivery ARO: <u>60 Days ARO</u>	35	EA	<u>\$ 966.88</u>	<u>\$ 33,840.80</u>
6.	Flash hider/suppressor adapters Mfg. and Model: <u>Surefire FH556-212A</u> Warranty: <u>Manufacturers Warranty</u> Delivery ARO: <u>60 Days ARO</u>	35	EA	<u>\$ 85.43</u>	<u>\$ 2,990.05</u>

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
7.	Lights, Surefire Scout Model M600C-BK or equal Mfg. and Model: Surefire M600C-BK Warranty: Manufacturers Warranty Delivery ARO: 30 Days ARO	35	EA	\$ 279.91	\$ 9,796.85
8.	Scopes, Aimpoint Model PRO red dot sight or equal Mfg. and Model: Aimpoint 12841 Warranty: Manufacturers Warranty Delivery ARO: 30 Days ARO	35	EA	\$ 379.65	\$ 13,287.75
<u>New Product Pricing Sub Total</u>					\$ 180,052.95
<u>Trade-In Pricing for Used Equipment</u>					
9.	Colt LE Commando SBR rifles, 10 inch barrels	12 22	EA	\$ 650.00	\$ 7,800.00
10.	LMT rifles, 10.5" barrels	3	EA	\$ 650.00	\$ 1,950.00
11.	Remington 700, 24" .308 rifles with McMillan Stock	2	EA	\$ 300.00	\$ 600.00
12.	Remington 700, 20" .308 rifles with McMillan Stock	4	EA	\$ 330.00	\$ 1,320.00
13.	GemTech suppressor, Predator M4 96C	15	EA	\$ 200.00	\$ 3,000.00
14.	M1A rifles, Springfield Armory/Vltor adjustable stock/Picatinny Rail/ four 20 round magazines	3	EA	\$ 710.00	\$ 2,130.00
15.	SRT suppressors	14	EA	\$ 200.00	\$ 2,800.00
16.	EOTech sights	10	EA	\$ 100.00	\$ 1,000.00
17.	Rifle Scope, Leupold M4 1.5-5	2	EA	\$ 395.00	\$ 790.00
<u>Trade-in Pricing Sub Total</u>					(\$ 21,390.00)
Net Sub Total (New Pricing less Trade-in Pricing)					\$ 158,662.95
TAX % (0)					\$ 0
<u>Total Gross Bid</u>					\$ 158,662.95

The City reserves the right to award this bid on a total, group or individual line item basis whichever is in the best interest of the City.



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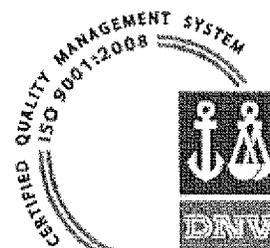
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ISO 9001:2008 CERTIFIED

SureFire has been granted ISO 9001:2008 certification for quality management systems. To achieve this certification SureFire undertook a rigorous auditing process and met strict organizational requirements regarding documentation, procedures, and operations. This certification demonstrates SureFire's dedication to a dedicated, systematic, and quantifiable approach to quality-of-service standards that are vital to a business focused on providing superior products that meet and exceed customer satisfaction and regulatory requirements.

Globally recognized and respected, ISO 9001:2008 standards are set by the International Organization for Standardization (ISO), a Geneva-based worldwide federation of national standards bodies. Det Norske Veritas (DNV), an official accreditation body for ISO 9001 standards, headquartered in Oslo, Norway, made the recommendation for certification of SureFire in 2008.

Going forward, SureFire has set solid standards and baselines in order to meet and exceed benchmarks for design, development, manufacturing, and supporting operations for its high-performance illuminations tools and tactical products. "ISO 9001:2008 certification is an important milestone for SureFire and validates our unwavering commitment to delivering the highest quality products that our customers have come to expect," said Dr. John Matthews, SureFire founder and CEO.



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