

GBP CONTRACTING, LLC.

RESIDENTIAL & COMMERCIAL
NEW CONSTRUCTION REMODELS REPAIRS
Az Lic# ROC254865

Proposal Response
City of Tempe RFP #12-063

Attention:
City of Tempe
Procurement Office
20 E. Sixth Street
Tempe, AZ 85281

Due: 12/7/2011, 3:00 P.M.

ORIGINAL

3328 S. STANLEY PLACE
TEMPE, ARIZONA 85282
PH: (602) 904-3146 FX: (480) 820-0961
EMAIL: gpatton51@msn.com

Vendor's Offer

Form 201-B (RFP)

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name:	<u>GBP Contracting, LLC</u>		
Company Mailing Address:	<u>3328 S. Stanley Place</u>		
City:	State:	Zip:	
<u>Tempe</u>	<u>AZ</u>	<u>85282</u>	
Contact Person:	<u>Gary Patton</u>	Title:	<u>Managing Member</u>
Phone No.:	<u>(602) 904-3146</u>	FAX:	<u>(480) 820-0961</u> E-mail: <u>gpatt051@msn.com</u>
<u>Company Tax Information:</u>			
Arizona Transaction Privilege (Sales) Tax No.:	<u>20449659</u>	or	
Arizona Use Tax No.:			
Federal I.D. No.:	<u>94-3475688</u>		
City & State Where Sales Tax is Paid:	<u>Tempe Arizona</u>		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.:	<u>122421</u>		

THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) Gary B. Patton

Title of Authorized Individual (TYPE OR PRINT IN INK) Managing Member

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

Gary B. Patton
Signature of Authorized Offeror

12-6-11
Date

(H:/RFP 3-2008)

Proposal Questionnaire

Listed below are questions that will be used in the evaluation process. Please answer the questions in detail and in an orderly fashion.

See attached following in order.

Qualifications

1. Describe your company and its history – include information about years you have been in business.
2. List and provide copies of current, valid, State of Arizona Contractors license; **must include a General Contractors license type B-, B-03, KB-01 or KB-02 only**
3. Identify any subcontractors you will utilize. List the firm's name, address, name of principal, phone number and service they will perform.

Experience of Key Personnel

4. Identify the key individuals you would assign to the City and briefly describe their qualifications, experience, references and past performance with similar programs.
5. List three references for which you have provided similar services in the past two (2) years. (Other government programs similar to the City's should be identified). Include company, contact name and phone number for each.
6. Describe your present and recent experience with Housing Rehabilitation programs with Tempe or other local government agencies.

Acceptance of Terms and Conditions

7. Will you comply with, or exceed, the guarantee on all projects as described on page 24?

Yes No

If Yes, what guarantee will you provide?

If No, please explain:

8. Do you agree to the terms and conditions of this RFP?

Yes No

If No, please explain.

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COMPANY HISTORY

GBP Contracting, LLC started in business in April, 2009 and is primarily involved in residential remodeling. GBP is a Tempe based business. Normal projects range from \$5000.00 to \$50,000.00 in size and include interior and exterior renovations of all types.

GBP also does smaller residential repair jobs and some small commercial work. Much of the work is accomplished "in house". "In house" trades include demolition, concrete, carpentry, drywall, insulation and painting. Subcontractors are employed as needed and where appropriate.

Gary Patton is the Managing Member and has over 40 years of construction remodeling experience. Please refer to his resume included in the application packet.

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GBP Contracting, LLC holds one (1) Arizona license with the Registrar of Contractors: KB-1 254865

A current copy is posted below:

————— IMPORTANT NOTICE —————
YOU MUST:

- REPORT DISSOCIATION OF QUALIFYING PARTY IN WRITING WITHIN 15 DAYS.
[SEE A.R.S. § 32-1154(A)(18) AND § 32-1151.01]
- REPORT A CHANGE OF ADDRESS IN WRITING WITHIN 30 DAYS.
[SEE A.R.S. § 32-1151(B)(1)]
- REPORT ANY TRANSFER OF OWNERSHIP OF 50% OR MORE IMMEDIATELY.
[SEE A.R.S. § 32-1151.01]
- REPORT ANY CHANGE OF LEGAL ENTITY SUCH AS ANY CHANGE IN THE OWNERSHIP IN SOLE PROPRIETORSHIP OR CHANGE OF A PARTNER IN A PARTNERSHIP OR THE CREATION OF A NEW CORPORATE ENTITY.
[SEE RULE R-4-6-110]

GBP Contracting LLC

3328 S Stanley Pl
Tempe, AZ 85282-5559

**THIS IS YOUR IDENTIFICATION CARD
DO NOT DESTROY**



LICENSE EFFECTIVE THROUGH: 04/30/2012
STATE OF ARIZONA
Registrar of Contractors CERTIFIES THAT
GBP Contracting LLC



CONTRACTORS LICENSE NO 254865 CLASS KB-1

Dual Building Contractor

THIS CARD MUST BE
PRESENTED UPON DEMAND

William A. Mundell
DIRECTOR, ARIZONA REGISTRAR OF CONTRACTORS

3328 S. STANLEY PLACE
TEMPE, ARIZONA 85282
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Subcontractors

Headlee Roofing 951 W. 1st Ave. Mesa, AZ 85210 (480) 844-7430
Rick Headlee

A&P Carpet 1609 W. University Dr. Mesa, AZ 85201 (480) 655-0880
Art Atkinson

Chandler Air, Inc. P.O. Box 2650 Chandler, AZ 85244 (480) 899-0267
Bob Burnes

Kent Mortensen Plumbing Co. 1250 W 12th St. Tempe, AZ (480) 968-1371
Kent Mortensen

L&H Electric Inc. 17561 W. Port Royale Ln. Surprise, AZ (928) 301-3445
Cory Phillips

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Key Personnel

Gary B. Patton, Managing Member

Mr. Patton will personally take the lead position for GBP Contracting with the City of Tempe. He will take responsibility for all estimating, management and jobsite supervision.

Mr. Patton has supervised and project managed many military, municipal and educational construction and remodeling projects over the entire State of Arizona ranging up to several million dollars per project. He has 40+ years experience in the remodeling industry with much of that time involved in government contracting including several projects with the City of Tempe. As an officer of a former contracting firm, Patton Construction, Inc. , he was the lead project manager for several residential rehab projects completed for and through the C.O.T. Housing Rehabilitation Program in the 1990's.

His resume is attached.

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GARY PATTON

3328 South Stanley Place, Tempe, AZ 85282 ♦ (602) 904-3146 ♦ gpatton51@msn.com

CONSTRUCTION MANAGEMENT

*Public & Private Construction – Project Management – Corporate/Administrative Operations –
Facilities Management – Project Estimating*

Accomplished Construction Manager with a long-term and distinguished career in the field of commercial construction. Extensive experience in the coordination of commercial and public construction projects for corporate, academic, government and institutional accounts. Well developed skills in all phases of project management, supervision, estimating, contract negotiations and administration.

PROFESSIONAL EXPERIENCE

GBP Contracting, LLC Tempe, AZ

2009-2011

Sole Member/Owner

Residential and small commercial renovation projects.

Sample Projects:

- | | |
|--------------------------------------------------|-------|
| * Beakley Residence - Complete interior refinish | \$35K |
| * GPCC Church - Exterior & Interior Repairs | \$40K |
| * Dianics Residence – Complete Rehab | \$52K |
| * Cook Investment Property – Total Rehab | \$41K |

TSG Constructors, LLC, Phoenix, AZ

2006-2009

Member/Owner

Managed operations for commercial, public and private construction projects ranging from \$1-\$6M. Manage and direct all activities of support personnel, field employees, subcontractors and trade workers. Responsible for oversight of projects to ensure successful completion within Owner's safety, budget, and scheduling requirements.

Sample Projects:

- | | |
|---------------------------------------------------------------|--------|
| ▪ Paradise Valley Fire Stations 1 & 2, Phoenix, AZ | \$5M |
| ▪ Desert Mountain High School Add/Renovations, Scottsdale, AZ | \$5.5M |
| ▪ 90 Mountain View Office TI's, Phoenix, AZ | \$3.5M |
| ▪ All Out Retail Building Shell, Phoenix, AZ | \$1M |

GARY PATTON

Smith Construction Management, LLC, Phoenix, AZ

2001-2006

Construction Manager

Managed special projects group for public and commercial construction, including estimating. Coordinate and supervise construction teams of support employees, subcontractors, and trade personnel engaged in new construction and renovations of public projects ranging from \$1-\$6M and totaling a combined \$20-25M at any time. Responsible for all activities related to successful completion of multiple consecutive projects on a statewide basis and within Owner's safety, budget and scheduling requirements including renovation projects in secure facilities and on occupied school campuses.

Sample Projects:

- Northland Pioneer Performing Arts Center, Snowflake, AZ \$2M
- Buckeye Community Center, Buckeye, AZ \$1M
- Maricopa County Courts Renovation, Phoenix, AZ \$3M
- Maryvale Community Center & Library, Phoenix, AZ \$4M

Concord Companies, Phoenix, AZ

2000-2001

Senior Estimator

Coordinate and supervise all project estimating for commercial public and private construction projects ranging from \$1-\$10M. Performed lump sum bidding as well as preliminary budgets and conceptual estimating for CM@Risk and Design-Build projects such as schools, churches, and retail.

Patton Construction, Inc., Tempe, AZ

1980-2000

President/Project Manager/Senior Estimator

Maintain direct accountability for the estimating, coordination, planning and execution of commercial and public construction projects for corporate, academic, institution, military and government accounts. Oversee all corporate, operational and administrative management functions of company including: budgeting, purchasing, contract negotiations, litigation, personnel, equipment and facilities management. Manage and direct field activities of multiple subcontractors and trade personnel.

Sample Projects:

- Old Main Renovation, Arizona State University, Tempe, AZ, \$5M
- Arizona Air National Guard Base Relocation, Phoenix, AZ, \$3M
- Thomas J Pappas Regional Education Center, Phoenix, AZ \$1.6M
- Tempe High School Renovations, Tempe, AZ \$1.7M

La Obra Construction, Industrial Contracting, Inc., Fields Insulation, Inc.,

Tempe, AZ

1978-1980

Partner/Project Manager/General Superintendent

Performed all phases of project management and administration for an industrial contracting company. Managed activities of up to 25 project personnel as well as office and administrative functions.

Patton Construction, Inc., Tempe, AZ

1972-1978

Carpenter, Crew Foreman, Field Superintendent

GARY PATTON

Supervised commercial, industrial, and residential construction projects. Solicited bids and proposals, estimated materials and labor costs. Supervised and performed on "in-house" trade crews.

EDUCATION AND CREDENTIALS

Arizona State University, Tempe, Arizona
Bachelor of Science Degree in Economics, Emphasis/Concentration: Business

Arizona General Contractor's License – B & B-1

Arizona Contractors Association: Past State Chairman, Vice Chairman, Treasurer, Chapter President, and Vice President

Arizona Bid Depository, Former Board Member

Boy Scouts of America Troop 5 & 124, Former Assistant Scoutmaster

References available upon request

GBP CONTRACTING, LLC.

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REFERENCES

Robert Hunt 1217 E. Manhatton Tempe, AZ 85282 (480) 839-6582

Renee Keenan 6831 S. Willow Dr. Tempe, AZ 85283 (480) 980-3860

Steve White 1638 E. Redfield Tempe, AZ 85283 (480) 838-4319

All references are recent residential renovation customers and Tempe residents.

Please also refer to Angie's List for Phoenix Metro Area online. GBP has an "A" rating and has been placed on their "Honor Roll".

GBP Contracting, LLC has not done work for government entities or participated in government funded housing rehabilitation programs. However, Gary Patton-Managing Member does have such experience. Please refer to his credentials under Key Personnel.

Pricing Section

Please complete the following table for evaluation purposes. In addition, offerors to provide a schedule of all hourly rates and fees applicable to this RFP.

	Applicable Hours		Cost per hour		
	From	To	Helper	Journeyman	Supervisor
Weekdays – Straight Time	8:00 am	4:00 pm	18 ⁰⁰	32 ⁰⁰	45 ⁰⁰
Weekdays – Overtime	over 8 hrs.		27 ⁰⁰	48 ⁰⁰	67 ⁰⁰
Weekends – Straight Time	8:00 am	4:00 pm	18 ⁰⁰	32 ⁰⁰	45 ⁰⁰
Weekends – Overtime	over 8 hrs.		27 ⁰⁰	48 ⁰⁰	67 ⁰⁰
Holidays – Straight Time	8:00 am	4:00 pm	27 ⁰⁰	48 ⁰⁰	67 ⁰⁰
Holidays – Overtime	over 8 hrs.		40 ⁰⁰	70 ⁰⁰	100 ⁰⁰
Markup on direct cost of parts and materials			12 %		

* Applicable Tax 5.92%

* State correct jurisdiction to receive sales tax on the Vendor's Offer, Form 201-B (RFP) included in this Request for Proposal.

Less prompt payments discount terms of ~~___% ___ days/ or net thirty (30) days~~. (To apply after receipt and acceptance of an itemized monthly statement.) For evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

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Project Warranty City of Tempe RFP #12-063

Warranties: Contractor expressly warrants that all materials and/or goods delivered under the Contract shall conform to the specifications of this Contract, and be merchantable and free from defects in material and workmanship, and of the quality, size and dimensions specified herein. This express warranty shall not be waived by way of acceptance or payment by the City, or otherwise. Contractor expressly warrants the following:

- A. All workmanship shall be finest and first-class;
- B. All materials and goods utilized shall be new and of the highest suitable grade for its purpose; and,
- C. All services will be performed in a good and workmanlike manner. Contractor's warranties shall survive inspection, acceptance and/or payment by the City, and shall run to the City, its successors, agents and assigns.

The Contractor agrees to make good by replacement and/or repair, at its sole expense and at no cost to the City, any defects in materials or workmanship which may appear during the period ending on a date twelve (12) months after acceptance by the City, unless otherwise specified herein. Should Contractor fail to perform said replacement and/or repair to City's satisfaction within a reasonable period of time, City may correct or replace said defective or nonconforming materials and recover the costs thereof from Contractor. This warranty shall not operate to reduce the statute of limitations period for breach of contract actions or otherwise, or reduce or eliminate any legal or equitable remedies.