

EXHIBIT A



242 S. El Dorado Circle
Mesa, AZ 85202

Phone: 480-894-5500 Fax: 480-894-2323
Lic. # AZ ROC 091625; AZ ROC 164561

CITY OF TEMPE JOB ORDER CONTRACT

6/27/2013

COT Pathway Lighting Repairs @ Mark Taylor

CGI COD	ITEM	QTY	TYP	RATE	LABOR	SUBCONTR	OTHER	SUBTOTAL	TOTAL	
01 General Conditions										
01040	Project Manager	1	days	\$625	\$625			\$625		
01045	Superintendent	25	days	\$500	\$12,500			\$12,500		
01043	Project Engineer	0	days	\$350	\$0			\$0		
01020	Fuel	5	ea	\$100	\$500			\$500		
01065	Temp Toilet	5	wk	\$85	\$425			\$425		
01070	Barricades	0	wk	\$75	\$0			\$0		
								\$14,050		
02 Demo										
	Grind Down Existing Light Pole bases below grade.	1	ls	\$250		\$250		\$250		
								\$250		
09 Paint										
	Electrostatic Paint Poles	24	ea	\$100		\$2,400		\$2,400		
								\$2,400		
16 Electrical										
					Kim Fixture					
	LED Fixtures	24	ea	\$1,394		\$33,456		\$33,456		
	Freight Charges	1	ls	\$500		\$500		\$500		
	Removal and Installation of Fixtures	24	ea	\$450		\$10,800		\$10,800		
	New Hot Dipped Galv Powder Coated Poles	3	ea	\$2,000		\$6,000		\$6,000		
	6 XHHW Wire Includes Labor for Pulling (This will fill the conduit just below the allowable by code)									
	Tight Pull	6000	lf	\$0.80		\$4,800		\$4,800		
	Wire Splice Kits	24	ea	\$35		\$840		\$840		
	Fuse Kits	24	ea	\$15		\$360		\$360		
	Christy Box with Locator	2	ea	\$520		\$1,040		\$1,040		
	Bury Existing Christy box add locator	5	ea	\$165		\$825		\$825		
	Relocate Existing Pole	2	es	\$700		\$1,400		\$1,400		
	New Cement Pole base	2	ea	\$750		\$1,500		\$1,500		
	1' PVC installed/ terminate	250	ea	\$5		\$1,125		\$1,125		
	Relocate Photo Cell to LP	1	ea	\$250		\$250		\$250		
	Hand Hole Covers Tamper Proof Screws	12	ea	\$65		\$780		\$780		
	Trenching and backfill	250	ea	\$5		\$1,250		\$1,250		
								\$64,926		
19 Conduit Repair Allowance										
	Repair Conduit Damaged by Construction	1	allow	\$5,000		\$5,000		\$5,000		
								\$5,000		
					\$14,050	\$69,926		\$83,976		
SUBTOTAL									\$86,626	
OVERHEAD AND PROFIT MULTIPLIER		7.00%							\$6,064	
TOTAL									\$92,690	
GENERAL LIABILITY INSURANCE		1.00%							\$927	
BUILDERS RISK INSURANCE		1.00%							\$927	
BONDS		1.00%							\$927	
TAX		5.265%	AS of JUNE 1							\$5,027
COMBINED TOTAL									\$100,497	

Duration
25 Working Days

Jeff Schaffer
Caliente Construction, Inc.

Handwritten:
7/2/13



June 26, 2013

Caliente Construction
Att: Jeff
242 S El Dorado Cir
Mesa, AZ 85202

Re: 24 Light Poles
Job Site: City of Tempe walk path

PROPOSAL AND AGREEMENT

Marcel Painting agrees to provide the labor, equipment, and material to professionally complete the following work per the Dunn Edwards specifications that has been modified as follows:

Exterior Painting- Electrostatic Application

1. Prepare and Paint **One (1) Primer Coat** and **One (1) Finish Coat** Twenty-Four (24) Metal Light Poles located along a walk path in the City of Tempe. Price is for pole only, excludes lamp metal or any other surface. Exact light pole locations to be identified by Caliente.
2. **Electrostatic Application:** We will use the Two-Part acrylic urethane semi-gloss electrostatic paint.
3. Color to be provided by Caliente at least 2 days prior to beginning of work.
4. Excludes metal repairs, if any.
5. Marcel Painting will provide an English speaking foreman will coordinate with on site representative.

Preparation

1. Degrease surfaces and wipe clean.
2. Light scuff sand as needed.
3. Carefully cover and mask adjacent surfaces not receiving paint using drop clothes and paper.

4200 N. 82nd Street
Scottsdale, AZ 85251
License # ROC 249341

www.marcelpainting.com

C : 480-281-0537
O : 480-281-0537
F : 602-393-5276

Handwritten signature
7/8/13

Application

1. Apply paint by using Electrostatic Painting Process.
2. Paint **One (1) Primer Coat** and **One (1) Finish Coat**.
3. We only use professional grade equipment in good working order.

Materials

1. By Electrostatic: Two-Part Acrylic Urethane Electrostatic semi-gloss Paint with UV inhibitors. This paint has 3 to 4 times the weatherability of premium grade enamel paint.
2. Apply products in accordance with manufacturer's recommendations.
3. Store products immediately upon delivery, in accordance with manufacturer recommendations with seals and labels intact.

Covering and Protecting

1. Carefully cover and mask adjacent surfaces not scheduled to receive paint.
2. Furnish drop cloths, shields, plastic and other protective methods to cover and protect the ground, plantings and other items adjacent.

Clean-Up

1. Remove waste materials, debris and rubbish from job site on a daily basis and dispose of properly.

Insurance & Warranty

1. Marcel Painting provides a THREE (3) Year Warranty on our workmanship on this project. Warranty is against blistering, peeling, or other loss of adhesion of material applied by Marcel Painting and other defects in materials. This does not cover color fading, water damages, or failure to properly maintain common elements that may affect the coating.
2. Marcel Painting carries a \$2,000,000 general liability coverage and \$1,000,000 workers compensation insurance. See attached certificates.

General Notes

1. Work to be performed during normal business hours. We reserve the right to work weekends if prior notice to management to maintain the work schedule.
2. Owner is responsible for trimming back plant growth, if necessary, away from surfaces to be painted.
3. Maintain areas under contractors control free of waste materials, debris and rubbish.
4. Remove empty paint containers from site.
5. Please advise of any of your specifications that are contradictory to the scope of work we have provided. We will make necessary changes.
6. This proposal has been prepared using Dunn Edwards paints; however, we are qualified applicators of premium quality painting products such as The Glidden Company, Benjamin Moore Paints, Frazee Paints, ICI Paints, National Coatings, Sherwin Williams and many more.

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7/8/13

Price: \$2,400

Terms: ¼ down, balance in full upon completion, net 10.

All work is to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from this Proposal and Agreement involving extra cost will be executed only upon written work orders, and will become an extra charge over and above the price. We shall not be liable for delays resulting from strikes or other labor troubles, direct or indirect acts of government, fires, floods, accidents or any other cause beyond our control. Option prices can only be honored if they are completed during our normal scheduling sequence and prior to the completion of the Scope of Work in the base bid. We are not responsible for the identification or removal of lead paint or asbestos coatings.

Thanks you again for the opportunity to submit our proposal. Feel free to contact me with any questions at 602-696-9536.

Respectfully submitted,

Scott Luckey
Vice President
Marcel Painting

Owner Acceptance: _____

By: _____

Date: _____

DLA
7/18/13

AJP ELECTRIC, INC.

11250 NORTH CAVE CREEK PHOENIX, ARIZONA 85020

PHONE (602) 944-5477 FAX (602) 944-5784

L-11 ELECTRICAL LICENSE # 101196

PROJECT: Multi Use Path Rewiring –Elliot Rd and Hardy Dr.

DATE: 6/26/13
TO: Caliente Construction Inc
ATTN: Jeff Schaffer

This bid is submitted in anticipation of a fair and equitable subcontract equal to a standard AIA Contract which is no more demanding than the contract between you and the owner, and is prepared in strict adherence to plans and specifications as published by the owner's representative. We propose to furnish all labor and material complete, per applicable sections of the plans and specifications and addenda, except as may be modified by notes on this page.

BASIS OF QUOTE: Electrical Drawings received by e-mail

Provide and install 24 new Kim LED fixtures.
Remove existing pole light fixture and install new LED fixtures
Provide new wire down the pole with new inline fuses
Provide and install new # 6 THWN aluminum wire in existing conduit to all poles
Relocate photo cell from SES to top of pole
Relocate 2 existing poles and provide 2 new concrete bases.
Install new conduit and wire to reconnect the 2 relocated poles
Hand dig and bury 5 existing Christy boxes install underground locators
Provide and install 3 new light poles with Christy boxes
See attached breakdown for pricing

Base Bid **\$ 64,926.00**

EXCLUDES:

- Sales Tax, Permits & Bond.
- Any painting and patching.

WORK COVERED UNDER THIS PROPOSAL IS ELECTRICAL ONLY. ALL WORK NORMALLY PERFORMED BY OTHER TRADES, UNDER DIFFERENT LICENSES, IS EXCLUDED, EVEN IF INCLUDED IN THE ELECTRICAL SPECS.

*** We may withdraw this proposal if not accepted within Sixty (60) days. ***

*** AJP ELECTRIC, INC. IS BONDABLE ***

Thank you for the opportunity to bid this work. If you have questions or concerns do not hesitate to call.

Tom Hawkes

Tom Hawkes, Estimator
AJP Electric

EDW
7/8/13