

## **Attachment A - RFP for third party to operate pool on behalf on the city**

### **Local municipalities with RFP for contractual partner**

#### **Queen Creek, AZ.**

Only Municipality in the Metro area with RFP

The town's RFP was for a third party to operate the pool and pay the expenses associated with running it. The timeframe covers April 1 – August 8. Challenges with the first RFP included issues with the maintenance and water chemistry not meeting guidelines outlined in the RFP. Second RFP has the school district invoicing the tenant for electricity, water, chemicals and pool tech wages.

### **Other municipalities (outside AZ) with RFP for contractual partner**

#### **Colorado Springs, CO.**

The first RFP issued was to take over operation of the pool, no bids were solicited. The second RFP issued was similar to a sole source contract. City agreed to help with the maintenance costs. A management fee is calculated each year to pay the city based on their net profit.

#### **San Jose, CA**

RFP issued to different swim clubs to run two different city pools. They are covering all expense with the idea to get these two pools off the books. Large capital projects will be the joint responsibility of the city. They are not paying rent just covering costs of electric, chems, heats, minor repairs and regular daily maintenance.

#### **Menlo Park, CA**

RFP has been in existence for five years. They are offering community programs; however they don't pay rent. They pay electric, chems, heat, repairs and do regular daily maintenance on the pool. The city did training for about three-four months before handing the maintenance over to the tenant.

#### **Friendswood, TX**

RFP with the YMCA to provide swim lessons at the municipal pool. They have been in this agreement for at least 10 years. They pay \$5.00 per hour for the pool provide their own lifeguards and run the YMCA program at the pool.

#### **Kansas City, (MO or KS)—Midwest Pool Management**

This management group issues contracts or RFP's in the Kansas City Metro Area. They tailor make very contract or RFP to meet the needs of the city. Their main business is municipalities. In fact most cities in the metro area use them for some aspect of their aquatics program.

The different RFP or contracts; have had the best success where the city is providing some service such as the maintenance, electric, water or all of the mentioned.