

**CITY OF TEMPE  
REQUEST FOR COUNCIL ACTION**

**Council Meeting Date: 04/14/2016  
Agenda Item: 5B13**

**ACTION:** Approve one-year contract renewals with Hypertec USA, Inc., and Sequiris Group, LLC for the purchase of information technology security software, hardware, related accessories, and products on an as needed basis.

**FISCAL IMPACT:** Total combined cost of these two contracts will not exceed \$230,000 during the one-year contract renewal term. Sufficient funds are available in General Fund - cost center 1997 (IT Security Administration) and other City-wide cost centers as needed for the anticipated expenditures.

**RECOMMENDATION:** Approve the renewal of the contracts.

**BACKGROUND INFORMATION:** (IT13-098-01 and 02) City Council originally approved the award of contracts to Hypertec USA, Inc., and Sequiris Group, LLC on April 24, 2014 for an initial one-year period with four, one-year renewal options. This renewal request is for the second of four available renewal options.

This contract is for the purchase of information technology security software, hardware, related accessories, and products to protect the City's computer network from unauthorized persons.

Contractor Performance

The performance of the contracted vendors was rated by the Internal Services Department as follows:

Criteria	Hypertec USA, Inc.	Sequiris Group, LLC.
Personnel are responsive, cooperative and available	B	A
Overall quality of products or services delivered	B	B
Timeliness of performance	B	A
Quality of follow-up in resolving complaints or problems	B	A
Firm's promptness in submitting accurate invoices	B	B

A = Exceeds Standards; B = Meets Standards; C = Below Standards

Renewal Cost

Both firms agreed to renew with no increase in price.

**ATTACHMENTS:** N/A

**STAFF CONTACT(S):** Dave Heck, Deputy Internal Services Director - Information Technology, (480) 350-8777

Department Director: Renie Broderick, Internal Services Director  
Legal review by: David Park, Assistant City Attorney  
Prepared by: Ted Stallings, CPPB, Procurement Officer