

# Vendor's Offer

Form 201-B (RFP)

Return this Section with your Response

It is required that Offeror complete, sign and submit the original of this form to the City Procurement Office with the proposal response. An unsigned "Vendor's Offer", late proposal response and/or a materially incomplete response will be considered nonresponsive and rejected.

Offeror is to type or legibly write in ink all information required below.

Company Name:	ROTATIONAL Molding, INC		
Company Mailing Address:	17022 South Figueroa Street		
City:	State:	Zip:	
GARDENA	CA	90248	
Contact Person:	Title:		
MARK TZANGEL	Refuse Product Manager		
Phone No.:	FAX:	E-mail:	
(714) 238-3210	(714) 630-3528	MARKTZ@ROTODIND.COM	
<u>Company Tax Information:</u>			
Arizona Transaction Privilege (Sales) Tax No.:			or
Arizona Use Tax No.:			
Federal I.D. No.:	90 0633782		
City & State Where Sales Tax is Paid:	GARDENA, CA		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.:			

## THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (TYPE OR PRINT IN INK) MARK TZANGEL

Title of Authorized Individual (TYPE OR PRINT IN INK) Refuse Product Manager

## REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (MUST SIGN IN INK)

By signing this Vendor's Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other Offeror or potential Offeror. In accordance with A.R.S. 35-393, et seq., the Offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with proposal response will be considered nonresponsive and rejected.

Mark Tzangel  
Signature of Authorized Offeror

8/3/11  
Date

(H:/RFP 3-2008)

Tony Allen

City Of Tempe

Financial Services/Procurement Office

20 E Sixth St. (2<sup>nd</sup> floor)

Tempe, AZ 85281

Ref: RFP 12-010 Refuse Containers

Dear Mr Allen:

Thank you for the opportunity to submit our proposal on the refuse containers. RMI has enjoyed its working relationship with the City Of Tempe for many years and we look forward to supporting your city's needs.

RMI offers the City Of Tempe our 300 gallon containers as our only proposal. These are the same containers you currently have.

Thank you again for the opportunity to submit a proposal on this project. Should you have any questions please contact me at your convenience.

Sincerely,

Mark Rangel

RMI

714) 238-3210

## Specifications

Return this Section with your Response

Desired minimum specifications for refuse containers are indicated below.

Any omissions from these specifications shall not relieve the contractor from the responsibility of furnishing an operations system complete with all necessary components, accessories, controls and technical advice.

**Group 1 – Front load steel refuse containers without lids** - NO BID

**Dimensional drawings of containers must be submitted with bid so that the City can review for compliance with City requirements.**

**Item Description**

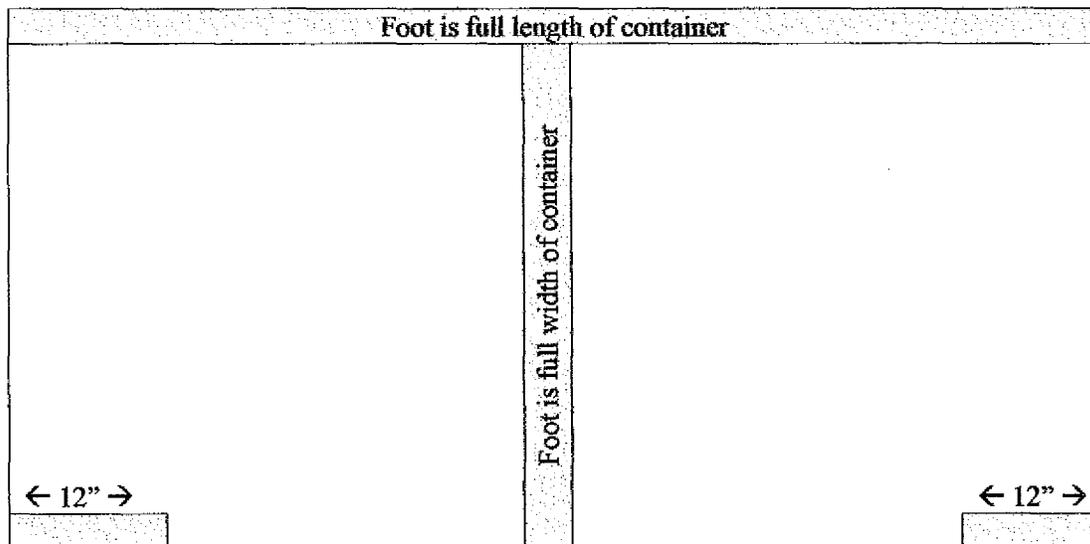
1. Eight (8) cubic yard, steel, slant top, **with** ear/rod bracket designed to fit a 58" x 36" lid, **without** lids and rod.
2. Eight (8) cubic yard, steel, square top with one (1) sliding door on left, not hatchback style, **with** ear/rod bracket designed to fit a 58" x 36" lid, **without** lids and rod.
3. Six (6) cubic yard, steel, slant top, **with** ear/rod bracket designed to fit a 58" x 36" lid, **without** lids and rod.
4. Six (6) cubic yard, steel, square top with one (1) sliding door on left, **with** ear/rod bracket designed to fit a 58" x 36" lid, **without** lids and rod.
5. Six (6) cubic yard, steel, stackable, open top
6. Four (4) cubic yard, steel, slant top, **with** ear/rod bracket designed to fit a 58" x 36" lid, **without** lids and rod.

**Group 1 Specifications**

Description	Vendor Response		
	Yes	No	Exception
<b>Dimensions:</b> Industry standards, fits forks of standard front load truck			
<b>Sides:</b> 12 gauge steel			
<b>Back:</b> 12 gauge steel			
<b>Front:</b> 12 gauge steel equipped with a 7 gauge fork bumper			
<b>Floor:</b> 10 gauge steel			
<b>Top:</b> 10 gauge steel, formed or have equal strength, reinforcement channel around entire top			
<b>Feet:</b> 3" x 1-1/2" x .120 wall, steel, rectangular tubes per diagram IA			
<b>Pick-up Sleeves:</b> Shall be formed of 10 gauge steel, 9" x 48" x 4". The front and back edge of the sleeve shall be wrapped with 2" x 1/4" flat stock welded in place to reinforce corners. Top of sleeve shall be reinforced with four (4) triangular gussets. 4" x 4" x 3/16" – one gusset shall be placed at each end, no more than 1/2" from end with the others equally spaced. Bottom of sleeve shall be reinforced with four (4) triangular gussets. 4" x 4" x 3/16" – one gusset shall be placed at each end, no more than 1/2" from end with the others equally spaced.			
<b>Drain Plug:</b> None			
<b>Welding:</b> Full in seam			
<b>Painting:</b> All units shall be thoroughly cleaned both inside and out just prior to painting. All grease, oil, graphite, mill scale, weld slag and splatter and other foreign matter shall be removed from the bare metal. The container shall then be coated with one coat of synthetic primer and one finish coat of enamel. City typically utilizes "Tempe nutmeg" but may specify an alternate color			
<b>Top Banding:</b> 10 ga G-panel stitch welded			
All to corners to be interlocking			
All top edges rounded and smoothed			
3/16" rounded fork bump pads			

Plate bearing name of manufacturer, date of manufacture and serial number shall be secured to container			
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Diagram 1A - Bottom view of Front Load Steel container



Front

Group 2 – Roll off containers - Rectangular - No Bid

Item Description

- 7. Forty (40) cubic yard, steel, rectangular
- 8. Twenty-five (25) cubic yard, steel, rectangular
- 9. Fifteen (15) cubic yard, rectangular
- 10. Ten (10) cubic yard, steel, rectangular

Group 2 Specifications

Description	Vendor Response		
	Yes	No	Exception
<b>Main Rail:</b> 6" x 2" steel tubing			
<b>Sides:</b> 10 gauge steel, reinforced corners			
<b>Side post:</b> 2" x 4" steel, 24" OC			
<b>Pull Hook:</b> 1-1/4" steel plate and steel rear ground rollers			
<b>Bullnose:</b> 1-1/4" steel plate			
<b>Floor:</b> 10 gauge steel, one piece, ladder box construction			
<b>Top:</b> 4" x 4" steel tube top rail around entire top			
<b>Door:</b> Reinforced, heavy duty hinges, posi-lock slam latch			
<b>Welding:</b> Full in seam			
<b>Painting:</b> All units shall be thoroughly cleaned both inside and out just prior to painting. All grease, oil, graphite, mill scale, weld slag and splatter and other foreign matter shall be removed from the bare metal. The container shall then be coated with one coat of synthetic primer and one finish coat of enamel. City typically utilizes "Tempe nutmeg" but may specify an alternate color			
All to corners to be interlocking			
All top edges rounded and smoothed			

Plate bearing name of manufacturer, date of manufacture and serial number shall be secured to container			
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**Group 3 – Roll off containers – Tub Type** *NO BID*

**Item Description**

- 11. Forty (40) cubic yard, steel, tub type
- 12. Twenty-five (25) cubic yard, steel, tub type
- 13. Fifteen (15) cubic yard, tub type
- 14. Ten (10) cubic yard, steel, tub type

**Group 3 Specifications**

Description	Vendor Response		
	Yes	No	Exception
<b>Dimensions:</b> Industry standards			
<b>Main Rail:</b> 6" x 2" steel tubing			
<b>Sides:</b> 10 gauge steel, reinforced corners			
<b>Pull Hook:</b> 1-1/4" steel plate and steel rear ground rollers			
<b>Bullnose:</b> 1-1/4" steel plate			
<b>Floor:</b> 10 gauge steel, one piece, ladder box construction			
<b>Top:</b> 4" x 4" steel tube top rail around entire top			
<b>Door:</b> Reinforced, heavy duty hinges, posi-lock slam latch			
<b>Welding:</b> Full in seam			
<b>Painting:</b> All units shall be thoroughly cleaned both inside and out just prior to painting. All grease, oil, graphite, mill scale, weld slag and splatter and other foreign matter shall be removed from the bare metal. The container shall then be coated with one coat of synthetic primer and one finish coat of enamel. City typically utilizes "Tempe nutmeg" but may specify an alternate color			
All to corners to be interlocking			
All top edges rounded and smoothed			
Plate bearing name of manufacturer, date of manufacture and serial number shall be secured to container			

**Group 4 – Plastic front loading refuse containers with lids** *NO BID*

**Item Description**

- 15. Eight (8) cubic yard, **with** wheels
- 16. Eight (8) cubic yard, **without** wheels
- 17. Six (6) cubic yard, **with** wheels
- 18. Six (6) cubic yard, **without** wheels
- 19. Four (4) cubic yard, **with** wheels
- 20. Four (4) cubic yard, **without** wheels

**Group 4 Specifications**

Description	Vendor Response		
	Yes	No	Exception
<b>Dimensions:</b> Industry standards			
<b>Material:</b> Recyclable medium density polyethylene (MDPE) virgin first quality material. Resin shall contain an ultraviolet stabilizer			
<b>Construction:</b> 1/4" thick material			

<b>Pick-up:</b> Formed of 10 gauge steel 9" x 42" x 4" attached with Sleeves - Stainless Steel hardware or if integrally molded, of unibody construction			
<b>Wheels:</b> When specified, shall be of a quick change design			
<b>Color:</b> Tempe Nutmeg			

**Group 5 – Front load can lids** *NO BID*

**Item Description**

21. Plastic, single walled construction, 58" x 36", solid frame design. Date shall be stamped on each lid

**Group 5 Specifications**

Description	Vendor Response		
	Yes	No	Exception
<b>Dimension:</b> 58" x 36"			
<b>Material:</b> Recyclable medium density polyethylene (MDPE) virgin first quality material. Resin shall contain an ultraviolet stabilizer			
<b>Color:</b> Black			

**Group 6 – Steel Rod Assemblies** *NO BID*

**Item Description**

22. Steel rod, 75" x 1/2", hardened or cold rolled construction, standard 1/2" thread one end, 90° bend at opposite end, supplied with 1/2" washer and 1/2" "Nylock" nut.

**Group 7 – Plastic Container and lid**

**Item Description**

23. 300 gallon plastic container with lid – **Black, green and blue colors will be purchased**  
 24. Container lids for 300 gallon containers - replacement

**Group 7 Specifications**

Description	Vendor Response		
	Yes	No	Exception
<b>Container Dimensions:</b> Submit specification drawings with bid	X		
<b>Container Material:</b> Exxon 7204 HDPE or approved equal	X		
<b>Container Construction:</b> 1/4" thick material	X		
<b>Container Wheels:</b> When specified, shall be of a quick change design	X		
<b>Container Color:</b> Black, Green and Blue – minimum of one-half to one percent carbon black hot compounded in material	X		
<b>Container Identification Markings:</b> Upper base of the container shall have molded into it the month and year manufactured, a manufacturer material code, and a serial number which will be provided to the awarded contractor by the City of Tempe. The marking characters shall be 3/4 inches except the "City of Tempe", which shall be 1 1/2 inches. Additional notification, as shown in Attachment 1, regarding the bagging of trash, shall be hot stamped onto the widest part of the barrel centered near the top. Printing shall be in white.	X		
<b>Container Hardware:</b> each container shall be furnished with appropriate hardware for complete assembly. Nuts and bolts if used, shall be Grade 2 or better, National Standard Thread. All hardware shall be fully guaranteed	X		

against manufacturing defects and finish for a minimum period of one year. Specify method of hardware attachments. Hardware packaging shall be approved by the buyer in an acceptable form to facilitate unloading and handling in a safe manner. PVC pipe will be schedule 80 minimum.	X		
<b>Container Compression Force:</b> each container shall be capable of withstanding a compression force of 200 pounds in lifting and dumping process without permanent damage, deformation, or structural failure.	X		
<b>Container Finish:</b> Interior and exterior surfaces shall be smooth as to have continuous surface throughout the container. Interior surfaces shall have a high gloss finish.	X		
<b>Lid:</b> Completely assembled lids for 300 gallon containers. Same materials specifications as for plastic containers. Must be round to fit a 50 inch container. Testing shall be the same procedure as with containers. Both full and ¾ lids are to be available	X		
<b>Lids:</b> Shall be of such configuration that it shall not warp, bend, slump, or distort to such an extent that it no longer fits the container properly or becomes otherwise unserviceable.	X		
<b>Lid Identification Markings:</b> The lid shall have molded into it, raised letters "City of Tempe" – or as required by participating entity. The marking characters shall be ¾" except the "City of Tempe", which shall be 1-½". Instructions for proper use will be placed on front of lid. They shall read as follows: "Use for common trash, garbage, and small yard clippings. Not for rock, dirt, wood, steel, or flammable liquids. Do not place flammables such as hot ashes or coals in this container. Keep lid closed". Printing shall be in white.	X		

**Proposal Questionnaire**  
Return this Section with your Response

Bidders shall submit answers to the following questions. Responses will be utilized in determination of contract award. The City of Tempe may consider other information, whether or not specifically provided by the bidder in response to the RFP

1. Provide the address of the facility that will supply items to the City of Tempe.

ROTATIONAL MOLDING, INC  
17022 South Fiqueroa Street  
Gardena, CA 90248

2. Describe your company and its history.

ROTATIONAL MOLDING, INC (RMI) HAS BEEN MANUFACTURING FOR OVER 30 YEARS IN GARDENA, CA. WE CUSTOM ROTOMOLD A WIDE VARIETY OF PLASTIC ARTICLES, FOR A BROAD GROUP OF INDUSTRIES AND APPLICATIONS. WE SPECIALIZE IN PROVIDING CONTAINERS FOR THE REFUSE RECYCLING INDUSTRIES.

3. Please provide contact information for the primary account representative and a backup contact for the City of Tempe – Name, phone, cell phone and e-mail address.

1) MARK RANGEI - REFUSE PRODUCT MGR.  
- 714) 238-3210  
- 714) 514-2895 cell  
- MARKR@ROTIND.COM

2) CHRIS LARIVIA - CUSTOMER SERVICE, REFUSE  
- 310) 538-1698  
- CHRIS.LARIVIA@ROTATIONALMOLDINGINC.COM

4. What warranty do you offer on the products you offering – the City requires a minimum 3 year warranty covering the complete unit?

• WE OFFER A 3 YEAR WARRANTY ON ALL COLORS.  
• WE OFFER A 5 YEAR WARRANTY ON BLACK AND DARK GREEN

5. Will you adhere to the replacement and pickup timeline for defective (warranty) container, lids, etc. – replacement and pickup within 30 days of notification?

WE WILL COMPLY.

6. Do your products meet, or exceed, the specifications set forth in this RFP?

Yes  No

If no, explain below:

7. Product delivery time after placement of order (in days):

Description	Delivery Time
Group 1	days
Group 2	days
Group 3	days
Group 4	days
Group 5	days
Group 6	days
Group 7	days 30-60

8. Will you provide the quarterly activity report showing all purchases made under this contract to the City of Tempe?

Yes  No

If No, explain below:

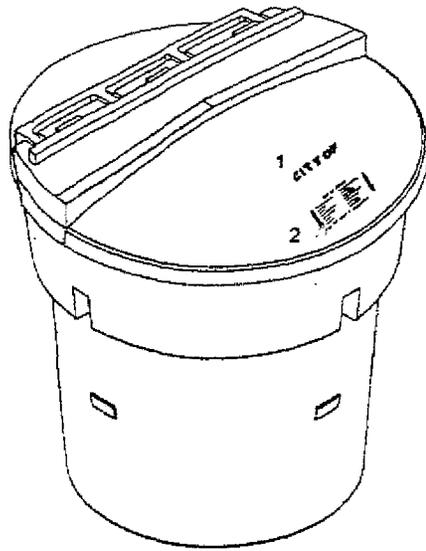
9. List three (3) local government or large corporate references for which you have provided similar products.

Firm	Contact	Phone
City of Glendale, AZ	Debbie Coy	(623) 930-2709
City of Lompoc, CA	Claudia Stine	(805) 875-8023
City of Tempe, AZ	Steve Such	(480) 967-2001

10. Do you agree to the Terms and Conditions of the RFP?

Yes  No

If No, explain below:



HATCH LID

NOTE :  
LID TO BE OPENED 110°

1 HOT-STAMP TEXT

CITY OF

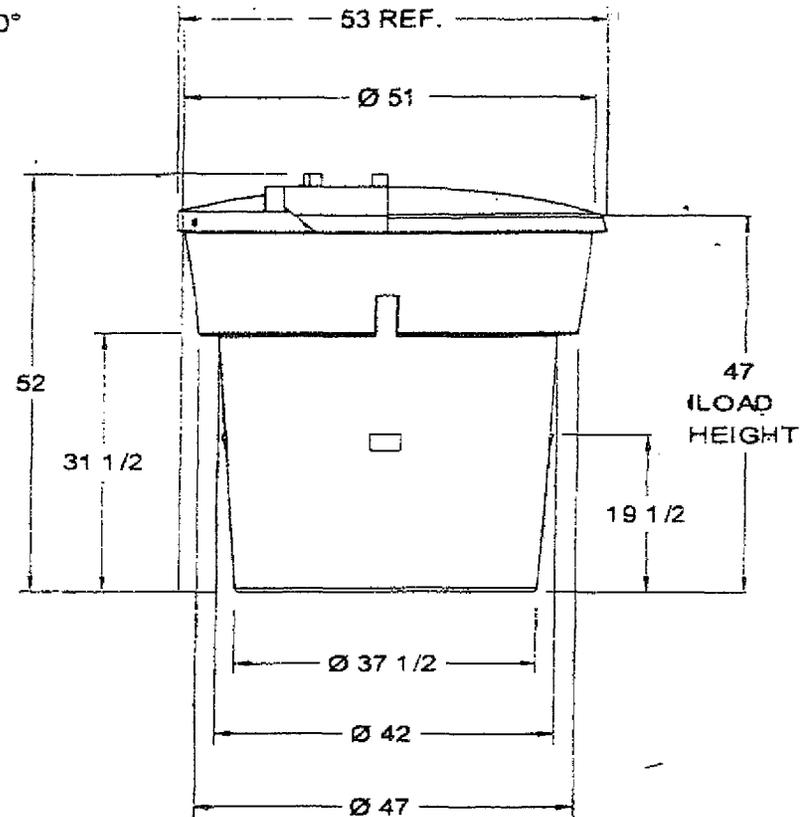
2 MOLDED IN TEXT

KEEP LID CLOSED

NOT ALLOWED IN CONTAINER  
OVERFILLING  
HOT ASHES  
CONCRETE OR MASONRY MATERIALS  
PAINTS OR CHEMICALS  
AUTO PARTS  
TREAD ANNUALS

NO FRAGMENTO DENTRO DEL BOTE  
NO SOBRELLENAR  
CEMENTOS CALIENTES  
MATERIALES DE CONSTRUCCION  
PINTURAS O QUIMICOS  
PARTES DE AUTOS  
ANIMALES MUERTOS

DO NOT DRAG OR MISHANDLE



**ROTONICS MFG. INC.**

17038 S. FIGUEROA ST.  
GADENA CA 90248  
Phone: (310) 327-5401  
Fax : (310) 323-9567

**300 gal. REFUSE CONTAINER**

DRAWN BY: Dpham	DESIGN BY:	DATE: 07/26/02	SCALE: 1 = 24	DWG. No. <b>S-1426</b>
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# Sales Quotation

Mark Rangel
Sales
markr@rotoind.com
714-238-3210
8/3/2011

Customer Signature	
X _____	
Purchase Order #	

Tony Allen		
City Of Tempe		
20 E Sixth St (2nd Floor)		
Tempe	Az	85281

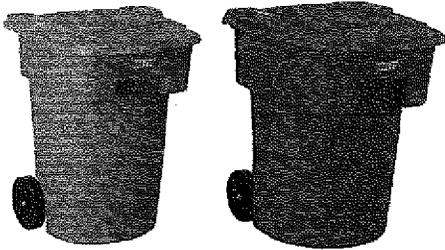
Tel	
Fax	
Email	

DESCRIPTION	PLASTIC	COLOR	PRICE	QUANTITY	TOTAL
300 Gallon Container	XL	Blue, Black, Green	\$239.00	700	
300 Gallon Container Lid	XL	Blue, Black, Green	\$117.00	300	
Assembly included					
				Total	\$0.00
				Taxes	
				Freight	incl
				Grand Total	#VALUE!

ACCESSORIES					
Document Slot	\$18.00			35 Gallon	
Recycle Slot	\$28.00		Stone Colors	65 Gallon	
Locking Lid	\$15.00			96 Gallon	
Rubber Wheels	\$6.00				

**LESS THAN TRUCKLOADS - Base Price PLUS Freight**

<b>DESCRIPTION</b>	Hauler 35, 65 or 96 Gallon Fully Automated Containers
<b>COLOR</b>	Black, Green, Blue, Brown, Beige, other
<b>RESIN</b>	Quantum Chemical Linear Polyethylene or Exxon / Phillips Crosslink Polyethylene
<b>MARKINGS</b>	City / Company name molded into Lid with raised letters
<b>HARDWARE</b>	5/8 Inch Axle - Zinc Plated - Nut or Cotter Pin & Washer
<b>WHEELS</b>	10 Inch Black - Recycled, Blowmolded, Rubber
<b>WARRANTY</b>	10 years
<b>HOT STAMP</b>	Containers serial numbers and side graphics available



Pricing Based On Current Resin Pricing  
 Delivery - 30 to 60 days - FOB Gardena, Ca 90248