

Vendor's Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Offer", late bid response and/or a materially incomplete response will be considered nonresponsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Company Name:	AGS Safety & Supply				
Company Mailing Address:	P.O. Box 25788				
City:	Tempe	State:	AZ	Zip:	85285
Contact Person:	Roger Carlson		Title:	Inside Sales Mgr.	
Phone #:	602-535-2006	FAX #:	602-535-2007	E-mail:	rogera@azglove.com
Company Tax Information:					
Arizona Transaction Privilege (Sales) Tax No.:	07284663		or		
Arizona Use Tax No.:					
Federal I.D. No.:	86-0476204				
City & State Where Sales Tax Is Paid:	Tempe		AZ		
If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.:	57671				

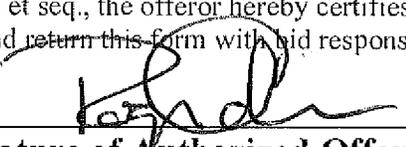
THIS BID IS OFFERED BY

Name of Authorized Individual (Type or Print in Ink) Roger Carlson

Title of Authorized Individual (Type or Print in Ink) Inside Sales Mgr.

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (Must Sign in Ink)

By signing this offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. In accordance with A.R.S. 35-393 et seq., the offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with bid response will be considered nonresponsive and rejected.


Signature of Authorized Offeror

12-8-2011
Date

Bid Questionnaire

Must be completed and submitted with bid documents.

1. Identify the Customer Representative/Consultant contact that will support this contract.

Customer Service Name:

Phone Number:

Fax Number:

Cell Phone:

E-mail Address:

BRAD HATCH, Roger Carlson
602 535-2056 602 535-2000
602 535-2000 602 535-2001
602 570-7551 N/A
bradh@azglove.com rogerc@azglove.com

2. State location(s) and square footage of warehousing facilities that will be used to supply products.

3010 S. 52nd St. Tempe, AZ 85282 10,000 sf

3. List three (3) customer references for which your firm has provided safety related products (government and/or large business preferred).

Reference One:

Name of Firm:

Contact Person:

Telephone Number:

City of Phoenix
Dona Chavez
602 262-7189 Fax Number: 602 534-9800

Reference Two:

Name of Firm:

Contact Person:

Telephone Number:

SALT RIVER PROJECT
Debbie Sheffield
602 236-8456 Fax Number: 602 683-3220

Reference Three:

Name of Firm:

Contact Person:

Telephone Number:

ARIZONA PUBLIC SERVICE CO.
JASON GREENING
602 371-7345 Fax Number: 602 371-6743

4. Do the product(s) bid meet or exceed all stated specifications?

Yes No

5. If selected, will your company allow other S.A.V.E. government agencies to utilize this contract beyond those specifically listed?

Yes No

6. Describe any training or instructional programs that would be provided by your firm.

- Group A (Traffic Control):
- Group AI (Pedestrian Control):
- Group B (PVC Safety Boots):
- Group C (Safety Glasses, Goggles and Face Shields):
- Group D (Gloves – Cloth, Leather, Mechanic):
- Group DI (Gloves – disposable and medical grade):
- Group E (Respirators/Masks):
- Group F (MSA Safety Products):
- Group G (Hydration):
- Group H (Water coolers):
- Group I (Coveralls and Suits):
- Group J (First Aid Supplies):
- Group K (Sun Screen):
- Group L (Padlocks):
- Group M (Safety Hats):
- Group N (Ear Protection):
- Group O (Rain Jackets and Safety Vests):
- Group P (Miscellaneous Safety Items):

12. Describe the delivery commitment in calendar days for each of the groups noted below:

- Group A (Traffic Control): 10 to 14 days
- Group AI (Pedestrian Control): 7 to 10 days
- Group B (PVC Safety Boots): 3 to 5 days
- Group C (Safety Glasses/Goggles and Face Shields): 5 to 7 days
- Group D (Gloves – Cloth, Leather, Mechanic): 3 to 5 days
- Group DI (Gloves – Disposal and Medical Grade): 3 to 5 days
- Group E (Respirators/Masks): 3 to 5 days
- Group F (MSA Safety): 10 to 21 days
- Group G (Hydration): 5 to 7 days
- Group H (Water coolers): 10 to 14 days
- Group I (Coveralls and Suits): 3 to 5 days
- Group J (First Aid Supplies): 7 to 10 days
- Group K (Sun Screen): N/A
- Group L (Padlocks): 10 to 21 days
- Group M (Safety Hats): 10 to 14 days
- Group N (Ear Protection): 7 to 10 days
- Group O (Rain Jackets and Safety Vests):

Group P (Miscellaneous Safety Items):

13. Does your company accept all terms, conditions, and requirements of this solicitation?

Yes No

14. Describe any additional value added services your company can offer, if awarded.

IFB Checklist For Submittals

- One- (1) signed and complete original of the Bid response including completed questionnaire and any necessary descriptive literature for alternates, including signed "Vendor's Bid Offer" (Form 201-B) and hard copy of the full pricing section
- Two (2) CD/DVD or USB Flash Drive copies of the completed Pricing Section in Excel format
- Bid Questionnaire has been completed and included.
- Price Information completed and included. **MUST BE SUBMITTED IN EXCEL FORMAT On CD/DVD or USB Flash Drive. Also, include one hard copy of completed Pricing Section.**
- Must submit descriptive literature for each and every alternative product offered, carefully marked and organized in sequential format to the Price List section. If bidding brand specification it is not necessary to provide descriptive literature.
- Any addendum(s) have been acknowledged and included.
- Hard copies or e-copies of Bidder's catalogs for any and all of the Group items offered or Web site locations where these catalogs can be accessed and viewed by the evaluation committee.

Pricing Section

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
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****Refer to the separate Excel Pricing Section.**

* Applicable Tax 9.3 %

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form 201-B (IFB) included in this Invitation for Bid document.

Less prompt payments discount terms of ___ % __ days/ or net thirty (30) days. (To apply after receipt and acceptance of itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than thirty (30) days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three (3) and six (6) ordering departments. At the time an order is placed, the Contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the Contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

Invoices that do not follow the above minimum invoicing requirements will not be paid. Payment must be applied to only invoices referenced on check/payment stub. The City reserves the right to bill contracted vendor for researching invoices that have been paid, but not properly applied by vendor account receivables office.

Statement mailing address:

City of Tempe
 Accounting (see Invitation for Bid for your contact person)
 P.O. Box 5002
 Tempe, Arizona 85280
 Phone: 480-350-8355

Accounting Contacts:

Ramona Zapien	Letters A – H
Cecilia Miller	Letters I – Z
Candace Duke	General AP Inquiries and AP Checks

Addendum to Solicitation



City Procurement Office/City of Tempe • PO Box 5002 • 20 East 6th Street • Tempe, AZ 85280 • (480) 350-8324 • www.tempe.gov/purchasing

Issue Date: | 12/02/2011

This addendum will modify and/or clarify:

Solicitation No.: | 12-036

and is

Addendum No. | 3

Procurement Description: | Safety Supplies and Equipment

Changes should be made as follows:

1. The IFB Bid Due Date and Bid Opening Time remain unchanged at Thursday, December 8, 2011 at 3:00 P.M. (MST).
2. The following questions have been submitted with answers in italics:
 - a) Will the City of Tempe accept an alternate proposal such as an existing Cooperative agreement in place, for instance State of Arizona/WSCA, National IPA, NJPA etc., or IGA with another Arizona Political Sub?
The City will not consider any offer that is contingent upon a separate agreement. Firms must make an independent offer in response to the Invitation for Bid that has been published.
 - b) Is the City of Tempe's intention to have this be a mandatory contract or permissive?
This contract will be a mandatory contract for the named agencies. At large SAVE members may purchase from the agreement at their discretion.
 - c) How should responders incorporate value added solutions that go beyond piece price items?
Firms are encouraged to offer any additional value added services as part of the submittal process. The IFB has a category for that area within the Questionnaire portion of the document (page 31).
 - d) Would we be able to get approval to include two minor clarifications to the insurance language? My company uses the new Accord forms, which does not have the 30-day cancellation notice. The 30-day cancellation is part of the insurance policy itself and we can provide an endorsement evidencing as such. Also, we cannot provide copies of the policies themselves except for in the case of litigation or claim. You will receive a cert, or course, evidencing the required coverage.
The City accepts the changes as requested above. Paragraph 14.D.I "Certificate of Insurance" on page 21 shall be modified to allow for alternate means of complying with the 30-day advance notice of insurance cancellation or material alteration including a separate endorsement. Paragraph 14.D.J "Copies of Policies" is hereby amended to allow for their submission only in the case of litigation or claim.
3. There are no other changes to IFB 12-036. Please be sure to sign and return this addendum along with the two previously issued addendums with the bidding documents in accordance with the due date and time noted above.

4. Bidders shall sign and date below and return this addendum with bid submittal in accordance with the above due date and time.

The balance of the specifications and bid solicitation instructions to remain the same. Bidders/Proposal Offerors are to acknowledge receipt and acceptance of this addendum by returning of signed addendum with bid/proposal response. Failure to sign and return an addendum prior to bid/proposal opening time and date may make the bid/proposal response non-responsive to that portion of the solicitation as materially affected by the respective addendum.

AGS Safety & Supply
NAME OF COMPANY

P.O. Box 25788
ADDRESS (or PO Box)

Tempe Az 85285
CITY STATE ZIP

Roger Carlson / Inside Sales Mgr.
BY NAME (please print) TITLE

602 535-2000
TELEPHONE

[Signature]
AUTHORIZED SIGNATURE

Addendum to Solicitation



City Procurement Office/City of Tempe • PO Box 5002 • 20 East 6th Street • Tempe, AZ 85280 • (480) 350-8324 • www.tempe.gov/purchasing

Issue Date: | 11/21/2011

This addendum will modify and/or clarify:

Solicitation No.: | 12-036

and is

Addendum No. | 1

Procurement Description: | Safety Supplies and Equipment

Changes should be made as follows:

1. The IFB Bid Due Date and Bid Opening Time remain unchanged at Thursday, December 8, 2011 at 3:00 P.M. (MST).
2. The City has included an Addendum Price Sheet that includes additional line items for two previously published groups: Group DI for Gloves – Disposal and Medical Grade and Group J for First Aid Supplies. There are no changes to the original Price Sheet. Please complete the original Price Sheet as published. The Addendum Price Sheet shall be completed separately within the Excel document attached. Both price sheets shall be returned with bid package on the due date specified (one hard copy set of each and one electronic copy of each as a CD or Flash Drive). The electronic copies can be included on the same CD or Flash Drive. Bidders shall not merge the documents but submit them as two separate pricing sections. The City will merge the two documents during the evaluation phase of this project. The City has embedded formulas to the Addendum Price Sheet as similarly done for the original Price sheet.
3. Bidders shall sign and date below and return this addendum with bid submittal in accordance with the above due date and time.

The balance of the specifications and bid solicitation instructions to remain the same. Bidders/Proposal Offerors are to acknowledge receipt and acceptance of this addendum by returning of signed addendum with bid/proposal response. Failure to sign and return an addendum prior to bid/proposal opening time and date may make the bid/proposal response non-responsive to that portion of the solicitation as materially affected by the respective addendum.

AGS Safety & Supply
NAME OF COMPANY

P.O. Box 25788
ADDRESS (or PO Box)

Tempe, AZ 85285
CITY STATE ZIP

Roger Carlsson, Inside Sales Mgr.
BY NAME (please print) TITLE

602 535-2006
TELEPHONE

Roger Carlsson
AUTHORIZED SIGNATURE

Addendum to Solicitation



City Procurement Office/City of Tempe • PO Box 5002 • 20 East 6th Street • Tempe, AZ 85280 • (480) 350-8324 • www.tempe.gov/purchasing

Issue Date: | 11/29/2011

This addendum will modify and/or clarify:

and is

Solicitation No.: | 12-036

Addendum No. | 2

Procurement Description: | Safety Supplies and Equipment

Changes should be made as follows:

1. The IFB Bid Due Date and Bid Opening Time remain unchanged at Thursday, December 8, 2011 at 3:00 P.M. (MST).
2. Scope of Work section, Paragraph titled Multi-Agency Procurement; The Tempe Elementary School District is hereby added to the agency list expressing intent to purchase from resultant contract. Quantities have been included in the Addendum Price Sheet previously issued as part of Addendum #1.
3. Scope of Work section, Paragraph titled Current Delivery Locations; Add the following delivery location: Tempe Elementary School District, 1430 West Elna Rae, Tempe, Arizona 85281
4. Original Price Sheet, Group A – Traffic Control, item #1, Delete this description and replace with the following description:

“Flag, traffic, orange, 18”x18” on 24” dowel.”
5. Bidder question related to the Original Price Sheet, Group A, Traffic Control:

Items, 2, 3, 4 and 5 in Group A. Do the cones HAVE TO have a black base or can they be one piece orange? If you go to the All Safe and Materials (who you have listed as the MFG.) web site under traffic cones, you will see the DW series (black base) and the W series (solid orange). Can we bid the W series?

Answer: No, the City will require the black base cones as specified.
6. Bidders shall sign and date below and return this addendum with bid submittal in accordance with the above due date and time.

The balance of the specifications and bid solicitation instructions to remain the same. Bidders/Proposal Offerors are to acknowledge receipt and acceptance of this addendum by returning of signed addendum with bid/proposal response. Failure to sign and return an addendum prior to bid/proposal opening time and date may make the bid/proposal response non-responsive to that portion of the solicitation as materially affected by the respective addendum.

AGS Safety & Supply
NAME OF COMPANY
P.O. Box 25788
ADDRESS (or PO Box)
Tempe, AZ 85285
CITY STATE ZIP

Roger Carlson/Inside Sales Mgr
BY NAME (please print) TITLE
602 535-2006
TELEPHONE
Roger Carlson
AUTHORIZED SIGNATURE