

CITY OF TEMPE
REQUEST FOR COUNCIL ACTION

Council Meeting Date: 08/18/2016
Agenda Item: 5B9

ACTION: Approve a one-year contract renewal with Altec Industries for the purchase of aerial lift trucks.

FISCAL IMPACT: Total cost of this one-year contract will not exceed \$110,000. Sufficient funds have been budgeted in the Highway User Revenue Fund – cost center 3825 (Signal Systems) for the anticipated expenditures.

RECOMMENDATION: Approve the renewal of the contract.

BACKGROUND INFORMATION: (T15-094) City Council originally approved the award of a contract to Altec Industries for the purchase of aerial lift trucks on May 7, 2015 for an initial one-year contract period with four, one-year renewal options. This renewal request is for the first of four available renewal options. The contract was administratively extended until specific spending for fiscal year 2016/2017 was known.

Aerial lift trucks are used in the maintenance of streetlights, traffic signals, or to provide access when it is necessary to lift personnel to perform repairs on City lights or equipment. An aerial bucket truck is a type of mobile, aerial work platform that consists of a single person lifting device mounted to a truck. The aerial device consists of a fiberglass platform (bucket) secured to a hydraulic system, which includes the lifting arm (boom), and a rotating turret. The system is designed to safely lift personnel into the air to perform work.



Contractor Performance

The performance of Altec Industries was rated by the Public Works Department as follows:

Criteria	Score
Personnel are responsive, cooperative and available	A
Overall quality of products or services delivered	A
Timeliness of performance	B
Quality of follow-up in resolving complaints or problems	A
Firm's promptness in submitting accurate invoices	B

A = Exceeds Standards; B = Meets Standards; C = Below Standards

Municipal Fleet Industry Best Practices

In keeping with municipal fleet industry best practices, the City's vehicle replacement strategy is centered on asset protection and lifecycle cost analysis for each category of vehicle and equipment. This lifecycle analysis involves capital costs, depreciation costs, operating and maintenance costs, and residual value at auction. Fleet Services determines the lowest annualized cost of

equipment by category to establish replacement guidelines that provide the lowest overall cost of the City's fleet. The replaced vehicles will be sold at auction to recover residual value.

Renewal Cost

There is a \$1,500 cost increase related to factory pricing for the Ford cab & chassis.

ATTACHMENTS: None

STAFF CONTACT(S): Shelly Seyler, Deputy Public Works Director – Transportation and Traffic Engineering, (480) 350-8854

Department Director: Renie Broderick, Internal Services Director

Legal review by: David Park, Assistant City Attorney

Prepared by: Tony Allen, CPPB, Procurement Officer