

March 11, 2016

Ms. Lisa Goodman
Procurement Officer
City of Tempe
PO Box 5002
Tempe, Arizona 85280

Re: RFP NO. 16-145

Ms. Goodman,

On behalf of The Boyer Company and the other highly qualified members of our project team, we are pleased to submit our qualifications and vision for the development of the land adjacent to the TCA.

For the past several months, the members of our team have spent significant time meeting and evaluating all aspects of the Tempe Technology Center site. These efforts include detailed discussions of how best to deal with the buried debris, options for laying out a flexible site plan that appeals to potential tenants, ways of including the requested special use areas into a workable plan, the impact of the flight path on development options and finally, how best to tie all this together into a development that meets the City of Tempe's expectations and does not detract from the existing TCA improvements. We are excited about the possibilities and feel strongly that we have put the pieces in place that will lead to a successful project.

The members of our team provide the City of Tempe with "best in class" partners. Each member has been specifically selected based on their extensive experience with similar projects that include biomedical facilities, technology focused buildings and brownfield sites. Each has a long history of working well with others. Each is financial stable and has the capacity to immediately commit both financial and manpower resources to the project. Most importantly, each team member is known for the quality of their work, the integrity of their people and they enjoy a positive reputation in the community.

The development of the Tempe Technology Center presents the City of Tempe with a unique opportunity to turn a contaminated site into a long-term economic engine for the community. Our company has partnered with other municipalities on long-term development projects and we look forward to establishing a positive



partnership with the City of Tempe. We have seen first hand the impact such partnerships can have on a community and are excited about the future.

I invite you to review our submittal. We have worked to include information and sample projects that are directly applicable to the proposed development. Our team shares the City's long-term vision for the site and is ready to make it happen.

I appreciate your consideration of our submittal and look forward to working with the City in the future.

Sincerely,

Jacob Boyer
President and CEO