

**CITY OF TEMPE
REQUEST FOR COUNCIL ACTION**
**Council Meeting Date: 12/08/2016
Agenda Item: 5B20**

ACTION: Award one-year contracts with four, one-year renewal options to Nu Flow Services of Phoenix, LLC and Brewer Commercial Service for line jetting services related to the City's grease trap and interceptor maintenance program used by local restaurants.

FISCAL IMPACT: The Tempe Grease Cooperative (TGC) program is revenue neutral with costs related to the provided services paid from fees collected from subscribers. Total estimated value of these one-year contracts is \$150,000.

RECOMMENDATION: Award the contracts.

BACKGROUND INFORMATION: (RFP 16-098) The City of Tempe issued a Request for Proposal (RFP) to establish contracts for line jetting services related to the City's grease trap and interceptor maintenance program used by local restaurants. The line jetting services are utilized to clean lines upstream and downstream of grease traps and interceptors.

The Tempe Grease Cooperative (TGC) is an innovative partnership between the City of Tempe and local restaurants to better manage fats, oils and greases (FOG). It is the first program in which a City brokers both pricing and service quality for grease trap and interceptor maintenance on behalf of community restaurants and food service establishments. Through the power of collective contracts established and administered by the City, the TGC provides members with a discount on service cost.

By partnering in the Tempe Grease Cooperative (TCG), member restaurants contribute to the sustainability efforts of the City of Tempe. Collectively, TGC members establish more sustainable plumbing and sewer infrastructure, creating a more livable City by reducing odors, public health and safety concerns, plumbing backups and sewer overflows at the individual restaurant level and community-wide.

Review of Submittals

Five submittals were received and scored by City staff utilizing the criteria in the table below:

Award Criteria		Weight
1	Cost	40 (34%)
2	Experience of Firm	25 (22%)
3	References	20 (17%)
4	Employees	10 (9%)
5	Equipment	10 (9%)
6	Acceptance of Terms and Conditions	7 (6%)
7	Overall Response to RFP	4 (3%)
8	Interview (if held)	10

Results of Scoring

Results of the scoring are shown in the table below:

Firm	Cost per Hour	Score
Nu Flow Services of Phoenix, LLC	\$ 199	877.31
Brewer Commercial Services	\$ 199	773.81
Riley Industrial Services, Inc.	\$ 155	742.33
Reddi Service, Inc.	\$ 165	692.59
Roto-Rooter Services & Plumbing Company	\$ 175	674.87

The RFP scoring process is not focused on the lowest offered cost, but allows for the evaluation of firms on a wide variety of scoring criteria selected to provide the City with the highest overall value when a firm is selected. In this particular evaluation the available equipment and references were key determining factors resulting in the scoring shown in the table above.

Best and Final

The three top scoring firms were invited to provide a best and final offer and were interviewed to assist the committee in determination of the firms' commitment to providing quality services. Final scoring is shown in the table below:

Firm	Cost per Hour	Score
Nu Flow Services of Phoenix, LLC	\$ 199	957.31
Brewer Commercial Services	\$ 199	863.81
Riley Industrial Services, Inc.	\$ 155	802.23

Recommendation

It is the recommendation of the committee that contracts be awarded to Nu Flow Services of Phoenix, LLC and Brewer Commercial Services who have scored the highest and are committed to providing quality work required of service providers.

Although lower priced offers were received, staff believes that the firms being recommended for award represent the greatest value and possess the necessary capabilities to be strong partners with the City and TGC members.

ATTACHMENTS: 16-098 Vendor Offer Pages

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