

**CITY OF TEMPE
REQUEST FOR COUNCIL ACTION**

**Council Meeting Date: 12/08/2016
Agenda Item: 5B21**

ACTION: Award a one-year contract with four, one-year renewal options to RWC International LTD for the purchase of vacuum trucks used in the maintenance of sewer and storm drain systems.

FISCAL IMPACT: Total cost of this one-year contract will not exceed \$410,000. Sufficient funds have been appropriated in the Water/Wastewater Fund – cost center 3022 (Distribution and Collection) – for the anticipated expenditures.

RECOMMENDATION: Award the contract.

BACKGROUND INFORMATION: (17-036) The City of Tempe issued a Request for Proposal (RFP) to establish a contract for the purchase of vacuum trucks used in the maintenance of storm and sewer drain systems.



Review of Submittals

Nine submittals, from four firms, were reviewed by City staff.

One of the submittals, from Balar Equipment (Freightliner/Vac-Con unit with dual engines) did not meet the specification set forth in the solicitation and was not considered for award.

The remaining offers were scored by City staff using the following criteria:

Award Criteria		Weight
1	Cost	6 (25%)
2	Ability to meet or exceed specifications	6 (25%)
3	Suitability of unit to meet City of Tempe needs	5 (21%)
4	Local parts inventory, warranty and service availability	4 (17%)
5	Delivery time	2 (8%)
6	Overall response to RFP	1 (4%)
	a Quality, composition and completeness of response	
	b Firms acceptance of City's Terms and Condition	

Results of Scoring

The table below shows the scoring for the susceptible firms:

Firm (Cab and Chassis/Vacuum Unit Manufacturer)	Score	Cost
RWC International LTD (International/Vactor)	215.93	\$ 364,328
AZ Wastewater Industries, Inc. (Freightliner/Camel)	213.95	\$ 386,099
AZ Wastewater Industries, Inc. (International/Camel)	213.25	\$ 388,098
Norwood Equipment (Freightliner/Vactor)	212.39	\$ 367,750
Norwood Equipment (Mack/Vactor)	207.47	\$ 391,613
Balar Equipment (Freightliner (factory purchase)/Vac-Con)	199.03	\$ 364,500
Balar Equipment (Freightliner (local purchase)/Vac-Con)	197.23	\$ 369,316
Balar Equipment (International/Vac-Con)	195.32	\$ 367,802

Cost shown does not include sales tax or options

The offer submitted by RWC International LTD includes a 10% discount for payment made within 30 days of receipt of vehicle. The required payment date can be met by the City and is therefore included in the calculations.

Recommendation

It is the recommendation of the committee that a contract be awarded to RWC International LTD who has scored the highest and submitted the lowest cost for a unit meeting specifications as set forth in the solicitation.

ATTACHMENTS: 17-036 Vendor Offer Page

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