

**CITY OF TEMPE  
REQUEST FOR COUNCIL ACTION**

**Council Meeting Date: 01/12/2017  
Agenda Item: 5B1**

**ACTION:** Approve a two-year contract renewal with World Wide Technologies for CISCO networking and voice over internet protocol and data networking equipment and consulting services that is used throughout the City.

**FISCAL IMPACT:** Total cost of this contract will not exceed \$750,500 during the two-year renewal period. Sufficient funds are available in the General Fund cost center 1993 (IT Network Engineering) and various City-wide cost centers for the anticipated expenditures in the current fiscal year.

**RECOMMENDATION:** Approve the contract renewal.

**BACKGROUND INFORMATION:** (IT14-152-01) City Council originally approved the award of contract to World Wide Technologies on January 8, 2015 for an initial two-year contract period with four two-year renewal options. This renewal request is for the first of four available renewal options.

The contract is for the purchase of Cisco voice over internet protocol (VOIP) and data networking equipment and related services for the City's voice systems (telephone and enterprise data systems).

**Contractor Performance**

Criteria	Meets Contract Requirements	Does NOT Meet Contract Requirements
Contract personnel are responsive, cooperative and available	Y	
The quality of products or services delivered	Y	
Timeliness of performance	Y	
Follow-up skills in resolving complaints or problems brought to their attention	Y	
Promptness and accuracy of pricing on submitted invoices.	Y	

**Price**

The pricing for this contract is established under two groups. Group A represents equipment and is priced at a 40% discount from list price which will remain unchanged. Group B includes various professional service positions that are priced on an hourly basis. World Wide Technologies is requesting a price increase on a portion of the technical service positions that represent an overall 17% increase. Staff has reviewed this increase and considers it acceptable based on industry review.

**ATTACHMENTS:** None

**STAFF CONTACT(S):** Dave Heck, Deputy Internal Services Director– Information Technology, (480) 350-8777

Department Director: Renie Broderick, Internal Services Director  
 Legal review by: David Park, Assistant City Attorney  
 Prepared by: Donovan Goldtooth, Procurement Officer